## SECOM

セコム株式会社 SECOM CO., LTD.

2025年3月期 決算説明資料

Financial Results for the Fiscal Year Ended March 31, 2025

2025年5月12日

May 12, 2025



#### ハイライト

当期業績(2025/3期):売上高、営業利益、経常利益、純利益が過去最高

当期の1株当たり配当金は中間95円、期末50円(株式分割を考慮しない場合の期末配当金は100円、年間配当金合計は195円となり、前期190円から5円増配)

2024年9月に株式分割と株主優待制度の導入を発表し、10月1日に株式分割を実施

2024年11月より法人向けオンライン・セキュリティシステムの契約料金を8%増額

公開買付けなどの一連の取引により、当社75%と伊藤忠商事(株)子会社25%の議決権 比率となった(株)パスコは、上場廃止(2025年1月7日)

自己株式を活用した役職員へのRS付与 (2025年3月)

CDP2024調査で「ダブルA (気候変動・水セキュリティ)企業」に選定(2025年2月)

セコムのアンバサダーに大谷翔平さんが就任(2025年3月)

自己株式の取得を決議:上限600億円または1,800万株(2025年5-12月)

▶ 2025年5月12日「自己株式取得に係る事項の決定に関するお知らせ」ご参照



### **Highlights**

FY2025/03 results: Record-high net sales, operating profit, ordinary profit and profit attributable to owners of parent

Interim dividends are 95 yen per share and year-end dividends are 50 yen for FY2025/03 (Without considering the stock split, year-end dividends per share is 100 yen, resulting in an annual dividends per share of 195 yen, 5 yen higher than 190 yen for the previous year.)

Announced a stock split and an establishment of a new shareholder special benefits program in September 2024 and implemented the stock split on October 1

Implemented an 8% increase in subscription fees for on-line security systems for commercial use from November 2024

Pasco Corporation, through a series of transactions including TOB, had 75% of its voting rights acquired by SECOM and 25% by the subsidiary of ITOCHU Corporation, and was delisted. (January 7, 2025)

Granted restricted stock to officers and employees, utilizing the treasury shares (March 2025)

Selected as a Double A-list company in the CDP 2024 Questionnaire on Climate Change and Water Security (February 2025)

Shohei Ohtani became an ambassador for SECOM (March 2025)

Resolved to repurchase own shares: Maximum total repurchase price of 60 billion yen or 18 million shares (May – December 2025)

For further information, please refer to "Notice Regarding Determination of Repurchase of the Company's Own Shares" announced on May 12, 2025.



(単位:百万円)

|   |                   |                              |                          | In millions of yen                             |
|---|-------------------|------------------------------|--------------------------|--|
|   | 2023/03           | 2024/03                      | 2025/03                  | 2026/03  |
|   |                   |                              |                          | (予想; Projections)                              |
| 売上高                                     | 1,101,307         | 1,154,740                    | 1,199,942                | 1,251,000                                      |
| Net sales                               |                   |                              |                          |  |
| 前期比                                     | + 4.9%            | + 4.9%                       | *1,2 + <b>3.9%</b>       | + 4.3%   |
| Change from the previous fiscal year    |                   |                              |                          |  |
| 営業利益                                    | 136,700           | 140,658                      | 144,297                  | 150,000  |
| Operating profit                        |                   |                              |                          |  |
| 前期比                                     | <b>△ 4.7%</b>     | + 2.9%                       | $\frac{1,3}{2.6}$ + 2.6% | + 4.0%   |
| Change from the previous fiscal year    |                   |                              |                          |  |
| 経常利益                                    | 156,124           | 166,859                      | 175,123                  | 168,700  |
| Ordinary profit                         |                   |                              | NV4 4                    |  |
| 前期比                                     | + 1.9%            | + 6.9%                       | *1,4 + <b>5.0%</b>       | △ 3.7%   |
| Change from the previous fiscal year    |                   |                              |                          |  |
| 親会社株主に帰属する当期純利益                         | 96,085            | 101,951                      | 108,109                  | 103,400  |
| Profit attributable to owners of parent |                   |                              |                          |  |
| 前期比                                     | + 1.9%            | + 6.1%                       | <b>*</b> 1 + <b>6.0%</b> | △ 4.4%   |
| Change from the previous fiscal year    |                   |                              |                          |  |
| 1株当たり当期純利益(円)                           | <b>222.51</b>     | <b>241.02</b>                | <b>259.97</b>            | <b>248.75</b>                                  |
| Basic earnings per share (In yen)       | <b>Ж</b> 0        |                              |                          | <b>₩</b> 0                                     |
| 1株当たり配当金(円)                             | ×5,6 <b>92.50</b> | <sub>35,6</sub> <b>95.00</b> | ×5.6 <b>97.50</b>        | <b>35.6 100.00 100.00 100.00 100.00 100.00</b> |
| Dividend per share (In yen)             | ,1(0,0            | ,,,,,,,                      | 71.5,0                   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,         |
| 連結配当性向(%)                               | 41.6              | 39.4                         | 37.5                     | 40.2   |
| Consolidated dividend payout ratio (%)  |                   |                              |                          |  |

当社は2025年3月期決算から勘定科目の英語表記を金融庁が提供するEDINETタクソノミに合わせて一部変更しておりますが、勘定科目名の形式的な名称変更であり、その内容が変わるものではございません。

From the fiscal year ended March 31, 2025, the Company has partially revised the English labels of its financial statement accounts to conform with the EDINET Taxonomy provided by the Financial Services Agency. However, it should be noted that these revisions are superficial changes to the account labels and do not change their substance.



- ※1 売上高、営業利益、経常利益および親会社株主に帰属する当期純利益はいずれも過去最高を達成。 Net sales, operating profit, ordinary profit and profit attributable to owners of parent each reached a record-high.
- セキュリティサービス事業、防災事業およびメディカルサービス事業などの増収による。  $\times$ 2 Chiefly owing to the increases in revenue in security services, fire protection services and medical services.
- 地理空間情報サービス事業およびBPO・ICT事業の減益はあるが、セキュリティサービス事業、  $\times 3$ 防災事業および保険事業などの増益による。

Attributable to the effect of the increase in operating profit mainly in security services, fire protection services and insurance services, despite the decrease in operating profit in geospatial information services and BPO and ICT services.

- **×4** 米国などにおける投資事業組合運用益で61億円増加したことなどによる。 Mainly due to the increase in gain on investments in investment partnerships in the U.S. etc. of 6.1 billion yen.
- **※**5 当社は、2024年10月1日を効力発生日として、普通株式1株につき2株の割合で株式分割を行っ たため、2023年3月期の期首に当該株式分割が行われたと仮定して、1株当たり当期純利益およ び1株当たり配当金を算定している。

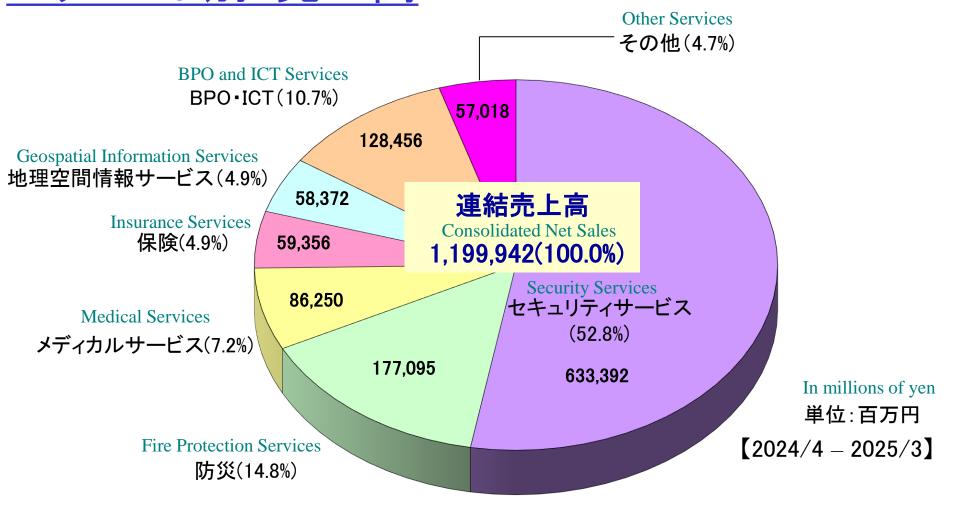
The Company implemented a 2 for 1 common stock split on October 1, 2024. Basic earnings per share and dividend per share have been calculated on the assumption that the stock split was implemented at the beginning of the fiscal year ended March 31, 2023.

詳細は18ページの「配当金推移」を参照。  $\times 6$ For further information, please refer to "Dividends History" on page 18.



### セグメント別:売上高

Net Sales by Business Segment



注:売上高は外部顧客に対する売上高を表示しています。

Net sales are those to customers (excluding inter-segment net sales).

かっこ内は連結売上高に対する割合です。

Percentage figures represent percentages of consolidated net sales.



### セグメント別: セキュリティサービス事業

By Business Segment – Security Services

(単位:百万円)
In millions of ven.

|   | 2023/03 | 2024/03 | 2025/03                | 2026/03      |
|---|---------|---------|------------------------|--------------|
|   | 2023/03 | 2024/03 | 2023/03                |              |
|   |         |         |                        | Projections) |
| 売上高<br>Net sales                            | 583,338 | 614,083 |                        |              |
| 前期比<br>Change from the previous fiscal year | + 4.5%  | + 5.3%  | <b>*</b> + <b>3.1%</b> | + 4.2%       |
| 営業利益 Operating profit                       | 111,501 | 112,736 | 7                      | 119,500      |
| 前期比 Change from the previous fiscal year    | △ 4.0%  | + 1.1%  | * + 2.0%               | + 3.9%       |

※ 事業所向け・家庭向けのセントラライズドシステム(オンライン・セキュリティシステム)の販売が 堅調に推移したことおよび価格改定(値上げ)の影響、安全商品の販売が好調だったことなど による。

Mainly due to the brisk sales of centralized monitoring services (on-line security systems) for commercial and residential use, the effects of price revisions (price increases), and the strong sales of merchandise.



### セキュリティ契約件数(グループ合計)

In thousands







### セグメント別:防災事業

By Business Segment – Fire Protection Services

(単位:百万円)
In millions of ven

|                                      | 2023/03   | 2024/03 | 2025/03    | 2026/03      |
|--------------------------------------|-----------|---------|------------|--------------|
|                                      | 2023/03   | 2024/03 | 2025/05    | (予想;         |
|                                      |           |         |            | Projections) |
| 売上高<br>Net sales                     | 145,662   | 160,602 | 177,095    | 187,000      |
|                                      |           |         | <b>※</b> 1 |              |
| 前期比                                  | △ 2.1%    | + 10.3% | + 10.3%    | + 5.6%       |
| Change from the previous fiscal year |           |         |            |              |
| 営業利益                                 | 11,497    | 15,372  | 20,109     | 21,200       |
| Operating profit                     | = -9 -2 - | ,       | <b>*2</b>  |              |
| 前期比                                  | △ 22.3%   | + 33.7% |            | + 5.4%       |
| Change from the previous fiscal year |           |         |            |              |

※1 消火設備や火災報知設備の増収による。

Attributable to the increase in revenue from fire extinguishing systems and fire alarm systems.

※2 原価率の改善などによる。

Chiefly owing to the improvement in the cost ratio.



## セグメント別:メディカルサービス事業

By Business Segment – Medical Services

(単位:百万円)
In millions of ven

|   | 2023/03 | 2024/03 | 2025/03          | 2026/03<br>(予想; |
|---|---------|---------|------------------|-----------------|
|   |         |         |                  | Projections)    |
| 売上高<br>Net sales                            | 77,623  | 80,124  | <b>86,250</b> ** | 90,500          |
| 前期比<br>Change from the previous fiscal year | + 4.1%  | + 3.2%  | + 7.6%           | + 4.9%          |
| 営業利益 Operating profit                       | 5,873   | 5,178   | 5,397            | 5,500           |
| 前期比<br>Change from the previous fiscal year | + 3.7%  | Δ 11.8% | + 4.2%           | + 1.9%          |

※ 医薬品・医療機器の販売が好調となったことなどによる。

Mainly due to the brisk sales of pharmaceuticals and medical equipment.



### セグメント別:保険事業

By Business Segment – Insurance Services

(単位:百万円)
In millions of yen

|   | 2023/03 | 2024/03  | 2025/03          | 2026/03<br>(予想;<br>Projections) |
|---|---------|----------|------------------|---------------------------------|
| 売上高<br>Net sales                            | 55,560  | 58,146   | <b>59,356</b> %1 | 62,500                          |
| 前期比<br>Change from the previous fiscal year | + 5.4%  | + 4.7%   | + 2.1%           | + 5.3%                          |
| 営業利益 Operating profit                       | 1,037   | 2,552    | <b>4,228</b>     | 5,200                           |
| 前期比<br>Change from the previous fiscal year | + 2.9%  | + 146.1% | + 65.6%          | + 23.0%                         |

※1 運用収益の減収はあるが、保険引受収益の増収による。

Mainly due to the increase in underwriting income, despite the decrease in investment income.

※2 責任準備金の繰入が減少したことなどによる。

Largely attributable to the decrease in provision of policy reserve.



### セグメント別:地理空間情報サービス事業

By Business Segment – Geospatial Information Services

(単位:百万円)
In millions of ven

|   | 2023/03 | 2024/03 | 2025/03           | 2026/03<br>(予想;<br>Projections) |
|---|---------|---------|-------------------|---------------------------------|
| 売上高<br>Net sales                            | 62,085  | 60,500  | 58,372<br>%1      | 60,500                          |
| 前期比<br>Change from the previous fiscal year | + 10.1% | △ 2.6%  |                   | + 3.6%                          |
| 営業利益<br>Operating profit                    | 6,781   | 5,321   | 3,460             | 4,600                           |
| 前期比<br>Change from the previous fiscal year | + 66.0% | △ 21.5% | <b>※2</b> △ 35.0% | + 32.9%                         |

※1 国内公共部門などの減収による。

Chiefly owing to the decrease in revenue from the domestic public sector division.

※2 減収および原価率の上昇などによる。

Mainly attributable to the decrease in net sales and the rise in the cost ratio.



### セグメント別:BPO・ICT事業

By Business Segment – BPO and ICT Services

(単位:百万円)
In millions of ven

|                                      | 2023/03 | 2024/03 | 2025/03    | 2026/03      |
|--------------------------------------|---------|---------|------------|--------------|
|                                      |         |         |            | (予想;         |
|                                      |         |         |            | Projections) |
| 売上高                                  | 128,082 | 127,228 | 128,456    | 130,500      |
| Net sales                            |         |         | <b>※</b> 1 |              |
| 前期比                                  | + 10.7% | △ 0.7%  | 12.        | + 1.6%       |
| Change from the previous fiscal year |         |         |            |              |
| 営業利益                                 | 11,643  | 11,848  | 9,165      | 8,300        |
| Operating profit                     |         | ,       | <b>*</b> 2 | ,            |
| 前期比                                  | △ 11.7% | + 1.8%  | △ 22.6%    | △ 9.4%       |
| Change from the previous fiscal year |         |         |            |              |

※1 コンタクトセンター業務やバックオフィス業務全般のBPOサービスを提供する株式会社TMJの 減収はあるが、データセンター事業の増収およびサーバーなどの機器販売が好調となったこと などによる。

Chiefly owing to the increase in revenue from the data center services and the brisk sales of servers and other equipment, despite the decrease in revenue in TMJ, Inc., a provider of BPO services including contact centers and back office services.

※2 新たなデータセンターの稼働開始などによる原価の増加および人件費の増加などによる販売 費及び一般管理費の増加による。

Attributable to the rise in cost largely owing to the commencement of operations of the new data center and the increase in selling, general and administrative expenses mainly due to the rise in personnel expenses.

### セグメント別:その他事業

By Business Segment – Other Services

(単位:百万円)
In millions of yen

|  | 2023/03 | 2024/03 | 2025/03 | 2026/03<br>(予想;     |
|--|---------|---------|---------|---------------------|
| 売上高<br>Net sales                         | 48,953  | 54,053  | 57,018  | Projections) 60,000 |
| 前期比 Change from the previous fiscal year | + 12.2% | + 10.4% | + 5.5%  | + 5.2%              |
| 営業利益 Operating profit                    | 6,666   | 7,362   | 8,633   | 8,700               |
| 前期比 Change from the previous fiscal year | + 11.6% | + 10.4% | + 17.3% | + 0.8%              |



### 連結貸借対照表(B/S)

(2025年3月末) As of March 31, 2025

Consolidated Balance Sheet

(単位:百万円)

In millions of yen

|                        |                             |           |                   |   |                    |                 |           |   | <i>U V</i>  |
|------------------------|-----------------------------|-----------|-------------------|---|--------------------|-----------------|-----------|---|---|
|                        | 区分                          | 金額        | 構成比               | 対前期末<br>増減                                  |                    | 区分              | 金額        | 構成比   | 対前期末<br>増減  |
|                        |                             | Amount    | % of total assets | Amount of change from the previous year-end |                    |                 | Amount    | % of total<br>liabilities and net<br>assets | Amount of change<br>from the previous<br>year-end |
| 資                      | 産                           | 0         | 部                 | Assets                                      | 負                  | 債               | の部        | ß L   | iabilities  |
| 流動資産<br>Current a      |                             | 968,815   | 45.2%             | 31,234                                      | 流動負債<br>Current li |                 | 379,324   | 17.7%                                       | 980   |
| (内、現金及で<br>Cash and c  |                             | 408,773   |                   | △ 32,163                                    | 固定負債<br>Non-curre  | ent liabilities | 318,515   | 14.8%                                       | 6,766   |
| 固定資産<br>Non-curre      |                             | 1,176,761 | 54.8%             | 33,560                                      | 負債合計<br>Total liab |                 | 697,840   | 32.5%                                       | 7,747   |
| (内、有形固定<br>Property, p | E資産)<br>plant and equipment | 449,240   |                   | 16,918                                      |                    |                 |           |   |   |
| (内、投資有価                | <b>五証券</b> )                | 435,635   |                   | 9,938                                       | 純                  | 資 産             | o i       | 部 Ne  | t Assets  |
| Investment             | securities                  | 455,055   |                   | 7,730                                       | 純資産合               | Net assets      | 1,447,736 | 67.5%                                       | 57,047  |
| 資産合計                   | Total                       | 2,145,576 | 100.0%            | 64,794                                      | 負債純資               | 産合計 Total       | 2,145,576 | 100.0%                                      | 64,794  |
|                        | - 3                         |           |                   |   |                    | <del> </del>    | /         |   |   |

【流動比率】255.4%(2024年3月末 247.8%)

Current ratio As of March 31, 2024

【自己資本比率】59.2% (2024年3月末 58.8%)

Capital adequacy ratio As of March 31, 2024



### 連結キャッシュ・フロー(C/F)

Consolidated Statements of Cash Flows

(単位:百万円)

In millions of yen

|   |          |           |           | In millions of yen   | _   |
|---|----------|-----------|-----------|--|-----|
|   | 2023/03  | 2024/03   | 2025/03   |  |     |
| 営業活動によるC/F<br>C/F from operating activities | 146,426  | 165,760   | 167,842   | 【主な増加要因】<br>税金等調整前当期純利益1,748億円、減価<br>償却費706億円<br>【主な減少要因】<br>法人税等の支払額483億円、投資事業組<br>合運用益212億円                              | * ] |
| 投資活動によるC/F<br>C/F from investing activities | △ 70,446 | △ 162,269 | △ 100,798 | 【主な減少要因】<br>警報機器及び設備等の有形固定資産の取得775億円、無形固定資産の取得177億円、<br>投資有価証券の取得164億円、定期預金<br>の増加額127億円<br>【主な増加要因】<br>投資有価証券の売却及び償還216億円 | *′  |
| 財務活動によるC/F<br>C/F from financing activities | △ 77,836 | △ 95,488  | △ 85,246  | 【主な減少要因】<br>配当金の支払額396億円、自己株式の増加額300億円、連結の範囲の変更を伴わない子会社株式の取得102億円、リース債務の返済54億円   | *   |
| フリーキャッシュフロー<br>Free cashflows (FCF)         | 75,979   | 3,490     | 67,044    |  |     |



| *1. <major cash="" increases=""></major>                   |   |       |         |
|--|---|-------|---------|
| Profit before income taxes                                 | ¥ | 174.8 | billion |
| Depreciation   | ¥ | 70.6  | billion |
| <major cash="" decreases=""></major>                       |   |       |         |
| Income taxes paid  | ¥ | 48.3  | billion |
| Gain on investments in investment partnerships             | ¥ | 21.2  | billion |
| *2. <major cash="" decreases=""></major>                   |   |       |         |
| Purchase of property, plant and equipment,                 | ¥ | 77.5  | billion |
| including security equipment and control stations          |   |       |         |
| Purchase of intangible assets                              | ¥ | 17.7  | billion |
| Purchase of investment securities                          | ¥ | 16.4  | billion |
| Increase in time deposits                                  | ¥ | 12.7  | billion |
| <major cash="" increase=""></major>                        |   |       |         |
| Proceeds from sale and redemption of investment securities | ¥ | 21.6  | billion |
| *3. <major cash="" decreases=""></major>                   |   |       |         |
| Dividends paid   | ¥ | 39.6  | billion |
| Increase in treasury shares                                | ¥ | 30.0  | billion |
| Purchase of shares of subsidiaries not resulting in change | ¥ | 10.2  | billion |
| in scope of consolidation                                  |   |       |         |
| Repayments of lease liabilities                            | ¥ | 5.4   | billion |



#### 配当金推移 Dividends History

|  | 2023/03 | 2024/03 | 2025/03             | 2026/03<br>(予想;   |
|--|---------|---------|---------------------|-------------------|
|  |         |         |                     | Projections)      |
| 1株当たり年間配当金(円)<br>Annual dividends per share (In yen)         | 185.00  | 190.00  | -                   | 100.00            |
| (内、1株当たり期末配当金(円))<br>(Year-end dividends per share (In yen)) | (95.00) | (95.00) | <b>*1,2</b> (50.00) | <b>※3</b> (50.00) |
| (内、1株当たり中間配当金(円))<br>(Interim dividends per share (In yen))  | (90.00) | (95.00) | (95.00)             | (50.00)           |
| 配当性向(連結ベース)  | 41.6%   | 39.4%   | 37.5%               | 40.2%             |
| Consolidated dividend payout ratio                           | 1200,0  | 631170  | 671676              | 10,2 / 0          |
| 配当総額(百万円)  | 20.014  | 40.000  | 40.494              |                   |
| Total annual dividend payout (In millions of yen)            | 39,814  | 40,098  | 40,484              |                   |

- ※1 当社は、2024年10月1日を効力発生日として、普通株式1株につき2株の割合で株式分割 を行ったため、2025年3月期の1株当たり期末配当金については、当該株式分割の影響を 考慮した金額を記載し、年間配当金合計は「一」と記載しております。株式分割を考慮しない 場合の2025年3月期の期末配当金は100円00銭、年間配当金合計は195円00銭となります。
- ※2 6月開催の定時株主総会における承認が条件となります。
- ※3 中間配当金50円00銭、期末配当金50円00銭と合わせて年間100円00銭を予定しております。 株式分割を考慮しない場合の中間配当金は100円00銭、期末配当金は100円00銭、年間配 当金合計は200円00銭となります。



- \*\*1 The Company implemented a 2 for 1 common stock split on October 1, 2024. Year-end dividend for the fiscal year ending March 31, 2025 takes into account the effect of this stock split, and the total amount of annual dividends per share is displayed as"-." Without considering the stock split, the year-end dividend per share for the fiscal year ending March 31, 2025 is 100.00 yen, resulting in an annual dividends per share of 195.00 yen.
- **\*2** Subject to approval at General Shareholders' Meeting in June 2025.
- \*3 The dividends for the next fiscal year are planned to be 100.00 yen per share, the sum of the interim dividends of 50.00 yen per share and the year-end dividends of 50.00 yen per share. Without considering the stock split, the projected interim dividend per share for the fiscal year ending March 31, 2026 is 100.00 yen, and the projected year-end dividend per share is 100.00 yen, resulting in an annual dividends per share of 200.00 yen.



(単位:百万円)

In millions of yen

|               |                                      | 2023/03         | 2024/03         | 2025/03         |
|---------------|--------------------------------------|-----------------|-----------------|-----------------|
|               |                                      |                 |                 |                 |
| 売上高           | Net sales                            | 391,570         | 405,671         | 416,862         |
| 前期比           | Change from the previous fiscal year | △ 0.9%          | + 3.6%          | + 2.8%          |
| 営業利益          | Operating profit                     | 74,615          | 74,863          | 76,049          |
| 前期比           | Change from the previous fiscal year | △ 5.2%          | + 0.3%          | + 1.6%          |
| 経常利益          | Ordinary profit                      | 93,255          | 112,225         | 113,860         |
| 前期比           | Change from the previous fiscal year | △ 1.9%          | + 20.3%         | + 1.5%          |
| 当期純利益         | Net income                           | 68,651          | 86,936          | 91,924          |
| 前期比           | Change from the previous fiscal year | △ 1.8%          | + 26.6%         | + 5.7%          |
| 1株当たり当期純利益(円) |                                      | <b>*</b> 158.98 | <b>※</b> 205.52 | <b>*</b> 221.05 |
|               | Basic earnings per share (In yen)    | <b>X</b> 130.70 | <b>☆ 203.32</b> | <b>X</b> 221.03 |

※ 当社は、2024年10月1日を効力発生日として、普通株式1株につき2株の割合で株式分割を行って おります。2023年3月期の期首に当該株式分割が行われたと仮定して、1株当たり当期純利益を 算定しております。

The Company implemented a 2 for 1 common stock split on October 1, 2024. Basic earnings per share has been calculated on the assumption that the stock split was implemented at the beginning of the fiscal year ended March 31, 2023.



#### 今後の見通し

当面の日本経済は、各種政策の効果もあって、緩やかな回復が続くことが期待されます。一方で、物価上昇の継続が個人消費に及ぼす影響や、アメリカの今後の政策動向による影響などが我が国の景気を下押しするリスクや、金融・為替市場の動向などに注意する必要があるなど、依然として不透明な状況が続くことが予想されます。

当社グループでは、「セコムグループ2030年ビジョン」の実現に向けて、各種取り組みを進めております。社会を取り巻く環境は刻々と変化しており、今後が見通しづらい状況にありますが、将来の成長に向けた投資や人財の確保・育成への投資を、継続的に行ってまいります。今後も、社会の変化に対応した各種施策を進めていくことで、新たな価値創造による新事業の創出・育成や、既存業務の拡充を着実に進め、当社グループの成長スピードをさらに加速してまいります。

次期の業績予想につきましては、すべての事業セグメントでの増収を見込んでおり、売上高合計は510億円の増収の1兆2,510億円を見込んでおります。営業利益は、成長の原動力である人財への投資を引き続き強力に進める一方で適正な価格転嫁を図っていくことにより、57億円の増益の1,500億円を見込んでおります。米国などにおける投資事業組合運用益が当期好調だったことにより、経常利益は64億円の減益の1,687億円、親会社に帰属する当期純利益は47億円の減益の1,034億円を見込んでおります。

#### 重要な後発事象

(自己株式の取得)

当社は、2025年5月12日開催の取締役会において、会社法第165条第3項の規定により読み替えて適用される同法 第156条の規定に基づき、自己株式取得に係る事項について決議いたしました。

詳細については、2025年5月12日公表の「自己株式取得に係る事項の決定に関するお知らせ」をご参照ください。



#### Projections for the fiscal year ending March 31, 2026

In regard to the outlook in the Japanese economy, it is expected to recover moderately supported by the effects of various policies. However, conditions will remain uncertain, with attention required to the effects of the continuing rise in prices on private consumption, the risks that the effects of the U.S. policy trends going forward could put downward pressure on the Japanese economy, and the trends of the financial and foreign exchange markets.

We have been promoting various initiatives to achieve the SECOM Group's Vision for 2030. The social environment is constantly changing, making it difficult to predict the future, and yet we will continue to make investments for our future growth as well as securing and fostering our human resources. Going forward, we will promote various measures to respond to changes in the society, thereby steadily creating and nurturing new businesses through new value creation and expanding existing businesses to further accelerate our growth.

For the projections for the fiscal year ending March 31, 2026, we expect an increase in revenue in all business segments, and total net sales are expected to rise by 51.0 billion yen to 1,251.0 billion yen. By ensuring the appropriate passing on of prices, while continuing to proactively invest in human resources, the driving force behind growth, we expect consolidated operating profit to increase by 5.7 billion yen to 150.0 billion yen. As the gain on investments in investment partnerships in the U.S., etc. was strong during the current fiscal year, consolidated ordinary profit is expected to decrease by 6.4 billion yen to 168.7 billion yen, and consolidated profit attributable to owners of parent is expected to decrease by 4.7 billion yen to 103.4 billion yen.

#### Significant Subsequent Events

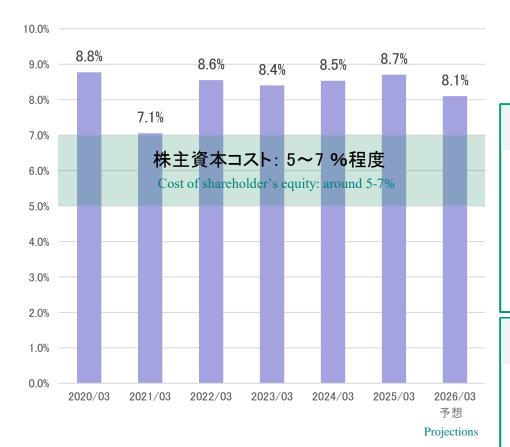
(Repurchase of the Company's Own Shares)

The Board of Directors of the Company, at its meeting held on May 12, 2025, resolved matters regarding the repurchase of its own shares pursuant to Article 156 of the Companies Act as applied pursuant to Article 165, Paragraph 3 of such Act.

For further information, please refer to "Notice Regarding Determination of Repurchase of the Company's Own Shares" announced on May 12, 2025.



#### ROEの推移 **ROE** History



#### ROE向上に向けた取り組み Initiatives to improve ROE

Road Map 2027の重点施策を実施し、 収益の拡大・生産性の向上を実現

> Achieve expansion of earnings and improvement of productivity through core strategies of Road Map 2027

2028年3月期のROE目標 10% ROE target for the fiscal year ending March 31,2028: 10%

#### 収益性

#### **Profitability**

- クラウド活用やDX推進等によ る収益性の向上 Improve profitability through the use of the cloud and promotion of digital transformation (DX)
- 市場規模の拡大が期待される 海外事業への進出強化 Strengthen entry into overseas operations where market growth is expected

#### 効率性

#### Efficiency

- ・クラウド活用や警備DXの推進に よる業務効率の改善 Improve operational efficiency through the use of the cloud and promotion of security DX
- 高付加価値サービスの提供 Provide high value-added services

#### 自己資本比率

Capital adequacy ratio

- ・配当性向45%前後の目標設定 Target dividend payout ratio of around 45%
- •機動的な自己株式取得 Flexible share buybacks

資本コストの低減

Reduction of capital costs

• サステナビリティの視点を踏まえ

- た経営判断・事業活動 Management decisions and business activities based on a sustainability perspective
- 人財の確保・育成への取り組み Efforts to secure and foster human resources



# SECOM

本資料に記載されている業績見通し等の将来に関する記述は、 当社が現在入手している情報及び合理的であると判断する一 定の前提に基づいており、実際の業績等は様々な要因により 大きく異なる可能性があります。

The forward-looking statements such as result forecasts included in this document are based on the information available to the Company at the time of the announcement and on certain assumptions considered reasonable. Actual results may differ materially from the forecast depending on a range of factors.

