Nonconsolidated financial report - Six months ended September 30, 2001

| Company name: | Secom Co., Ltd. |  |  |
| :--- | :--- | :--- | :---: |
| Code number: | $9735 \quad$Tokyo Stock Exchange - First Section <br> Osaka Stock Exchange - First Section |  |  |
|  | Tokyo |  |  |
| Corporate Headquarters: | Toks |  |  |
| For inquiries: | Katsuhisa Kuwahara Executive Director Phone (03)5775-8100 |  |  |

Date approved by Board of Directors: November 8, 2001
Interim dividends plan: None

1. Summary of the nonconsolidated financial statements for the six months ended September 30, 2001 (April 1, 2001 - September 30, 2001)
(1) Operating results
(Figures rounded down to the nearest million)

|  | For the six months ended September 30 |  | For the year ended March 31, 2001 |
| :---: | :---: | :---: | :---: |
|  | 2000 | 2001 |  |
| Revenue <br> Percent change from the previous year | $\begin{array}{r} \hline ¥ 126,142 \text { million } \\ (6.6 \%) \end{array}$ | $¥ 135,575$ million $(7.5 \%)$ | $¥ 257,008$ million |
| Operating Income <br> Percent change from the previous year | $\begin{array}{r} ¥ 27,619 \text { million } \\ \text { (3.6\%) } \end{array}$ | $\begin{array}{r} ¥ 27,781 \text { million } \\ (0.6 \%) \end{array}$ | $¥ 53,214$ million |
| Ordinary Income Percent change from the previous year | $¥ 29,288$ million $(3.6 \%)$ | $\begin{array}{r} ¥ 29,410 \text { million } \\ (0.4 \%) \end{array}$ | $¥ 53,239$ million |
| Net Income <br> Percent change from the previous year | $\begin{array}{r} ¥ 17,217 \text { million } \\ \text { (3.5\%) } \end{array}$ | $¥ 17,325$ million $(0.6 \%)$ | $¥ 30,595$ million |
| Earnings per share | $¥ 73.87$ | $¥ 74.32$ | $¥ 131.26$ |

Note 1 . Weighted average number of common shares outstanding:
For the six months ended September 30, 2001:
For the six months ended September 30, 2000:
233,108,364 shares

For the year ended March 31, 2001:
233,077,970 shares
233,084,194 shares
Note 2. Change in accounting policy: Yes
The valuation method of supplies was changed to the moving average method from the Last Invoice method.
(2) Dividends

|  | For the six months ended <br> September 30 |  | For the year ended <br> March 31, 2001 |
| :---: | ---: | ---: | ---: |
|  | 2000 | 2001 |  |
| Interim Dividends <br> per share | - |  | - |
| Annual Dividends <br> per share | - | - |  |

(3) Financial conditions
(Figures rounded down to the nearest million)

|  | September 30, 2000 | September 30, 2001 | March 31, 2001 |
| :---: | ---: | ---: | ---: |
| Total assets | $¥ 499,616$ million | $¥ 544,899$ million | $¥ 504,339$ million |
| Shareholders' Equity | $¥ 379,710$ million | $¥ 396,859$ million | $¥ 390,899$ million |
| Shareholders' Equity/ <br> Total assets | $76.0 \%$ | $72.8 \%$ | $77.5 \%$ |
| Shareholders' Equity <br> per share | $¥ 1,629.10$ | $¥ 1,702.44$ | $¥ 1,676.96$ |

Note 1. Number of common shares outstanding:

As of September 30, 2001:
As of September 30, 2000:
As of March 31, 2001 :

$$
\begin{aligned}
& 233,112,486 \text { shares } \\
& 233,079,701 \text { shares } \\
& 233,099,744 \text { shares }
\end{aligned}
$$

2. Forecasts for the nonconsolidated financial results for the fiscal year ending March 31, 2002
(April 1, 2001 - March 31, 2002)

|  | For the year ending <br> March 31,2002 |
| :--- | ---: |
| Revenue | $¥ 276,276$ million |
| Ordinary Income | $¥ 54,586$ million |
| Net Income | $¥ 31,408$ million |
| Annual Dividends <br> per share | $¥ 40$ |

Reference: Expected earnings per share $¥ 134.74$
(in millions of yen)


| Nonconsolidated balance sheets |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30 |  |  |  | March 31, 2001 |  |
|  | 2000 |  | 2001 |  |  |  |
|  |  | As a percent of <br> Total Liabilities <br> and <br> Shareholders' <br> equity |  | As a percent of Total Liabilities and Shareholders' equity |  | As a percent of Total Liabilities and Shareholders' equity |
| Liabilities: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Current liabilities: | 99,926 | 20.0\% | 97,046 | 17.8\% | 94,436 | 18.7\% |
| Accounts payable | 1,270 |  | 1,754 |  | 1,908 |  |
| Bank loans | 24,859 |  | 19,736 |  | 20,157 |  |
| Current portion of long-term debt |  |  | 466 |  |  |  |
| Payables - others | 7,814 |  | 10,833 |  | 10,722 |  |
| Income taxes payable | 13,754 |  | 14,948 |  | 13,904 |  |
| Consumption taxes payable | 1,699 |  | 1,608 |  | 1,669 |  |
| Accrued expenses | 5,694 |  | 626 |  | 5,713 |  |
| Deferred revenue - service charges | 19,097 |  | 20,051 |  | 19,583 |  |
| Accrued bonus |  |  | 5,132 |  |  |  |
| Other current liabilities | 25,734 |  | 21,889 |  | 20,778 |  |
| Fixed liabilities: | 19,980 | 4.0\% | 50,994 | 9.4\% | 19,003 | 3.8\% |
| Straight bonds |  |  | 30,000 |  |  |  |
| Convertible bonds | 567 |  | 18 |  | 518 |  |
| Guarantee deposits received | 15,432 |  | 16,198 |  | 15,784 |  |
| Accrued pension and severance costs | 1,152 |  | 4,718 |  | 1,999 |  |
| Other fixed liabilities | 2,827 |  | 60 |  | 701 |  |
| Total liabilities | 119,906 | 24.0\% | 148,040 | 27.2\% | 113,439 | 22.5\% |
|  |  |  |  |  |  |  |
| Shareholders' equity: |  |  |  |  |  |  |
| Common stock | 66,102 | 13.2\% | 66,143 | 12.1\% | 66,126 | 13.1\% |
| Additional paid-in capital | 82,278 | 16.5\% | 82,319 | 15.1\% | 82,302 | 16.3\% |
| Legal reserve | 8,077 | 1.6\% | 9,028 | 1.7\% | 8,077 | 1.6\% |
| Retained earnings: | 216,439 | 43.3\% | 236,681 | 43.4\% | 229,818 | 45.6\% |
| Voluntary reserve | 3,042 |  | 3,040 |  | 3,042 |  |
| Unappropriated retained earnings | 213,397 |  | 233,640 |  | 226,776 |  |
| Net unrealized gain in debt and equity securities | 6,812 | 1.4\% | 2,686 | 0.5\% | 4,575 | 0.9\% |
| Total shareholders' equity | 379,710 | 76.0\% | 396,859 | 72.8\% | 390,899 | 77.5\% |
| Total liabilities and shareholders' equity | 499,616 | 100.0\% | 544,899 | 100.0\% | 504,339 | 100.0\% |

(in millions of yen)

| Nonconsolidated statements of income |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For the six months ended September 30 |  |  |  | For the year ended March 31, 2001 |  |
|  | 2000 |  | 2001 |  |  |  |
|  |  | As a percent of Revenue |  | As a percent of Revenue |  | As a percent of Revenue |
| Revenues |  |  |  |  |  |  |
| Service charges and sales of merchandise | 126,142 | 100.0\% | 135,575 | 100.0\% | 257,008 | 100.0\% |
| Costs |  |  |  |  |  |  |
| Cost of service charges and sales of merchandise | 67,943 | 53.9\% | 74,355 | 54.8\% | 141,310 | 55.0\% |
| Gross Profit | 58,198 | 46.1\% | 61,220 | 45.2\% | 115,698 | 45.0\% |
| Selling, general and administrative expenses | 30,579 | 24.2\% | 33,438 | 24.7\% | 62,484 | 24.3\% |
| Operating profit | 27,619 | 21.9\% | 27,781 | 20.5\% | 53,214 | 20.7\% |
| Non-operating income | 4,929 | 3.9\% | 3,391 | 2.5\% | 7,211 | 2.8\% |
| Non-operating expense | 3,260 | 2.6\% | 1,762 | 1.3\% | 7,186 | 2.8\% |
| Ordinary profit | 29,288 | 23.2\% | 29,410 | 21.7\% | 53,239 | 20.7\% |
| Extraordinary income | 22,012 | 17.5\% |  |  | 23,246 | 9.1\% |
| Extraordinary losses | 22,546 | 17.9\% | 584 | 0.4\% | 24,570 | 9.6\% |
| Income before income taxes | 28,754 | 22.8\% | 28,825 | 21.3\% | 51,915 | 20.2\% |
| Income taxes - current | 12,894 | 10.2\% | 14,387 | 10.6\% | 23,508 | 9.1\% |
| Income taxes - deferred | $(1,357)$ | -1.0\% | $(2,887)$ | -2.1\% | $(2,189)$ | -0.8\% |
| Net income | 17,217 | 13.6\% | 17,325 | 12.8\% | 30,595 | 11.9\% |
| Unappropriated retained earnings at beginning of the period | 196,180 |  | 216,315 |  | 196,180 |  |
| Unappropriated retained earnings | 213,397 |  | 233,640 |  | 226,776 |  |

