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QUARTERLY FINANCIAL REPORT FOR THE THREE-MONTH PERIOD ENDED JUNE 30, 2019

(Based on JAPANESE GAAP) (Consolidated)

August 8, 2019

Company name: SECOM CO., LTD. (URL: <https://www.secom.co.jp/>)
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Scheduled date of filing Quarterly Securities Report: August 14, 2019

Scheduled date of dividend payout: —

Preparation of quarterly supplementary materials: Applicable

Holding of quarterly results information meeting: None

1. Consolidated financial results for the three-month period ended June 30, 2019 (April 1, 2019–June 30, 2019)

(1) Consolidated operating results (In millions of yen, figures rounded down)

| | Three-month Period Ended June 30 | |
|--|----------------------------------|-------------------|
| | 2018 | 2019 |
| Revenue | 229,006 5.9% | 239,003 4.4% |
| Operating profit | 29,693 1.1% | 30,788 3.7% |
| Ordinary profit | 37,984 18.7% | 33,543 (11.7%) |
| Net income attributable to owners of the parent | 27,360 32.9% | 20,407 (25.4%) |
| Basic net income per share (in yen) | 125.36 | 93.50 |
| Diluted net income per share (in yen) | — | — |

Note 1: Comprehensive income:

Three-month period ended June 30, 2019: JPY 19,588 million [(17.1%)]

Three-month period ended June 30, 2018: JPY 23,629 million [14.3%]

Note 2: There is no diluted net income per share as there are no shares with dilutive effect.

Note 3: Percentage figures represent changes from the results of the corresponding period of the previous year.

(2) Consolidated financial position (In millions of yen, figures rounded down)

| | March 31, 2019 | June 30, 2019 |
|-------------------------------|----------------|---------------|
| Total assets | 1,765,105 | 1,733,895 |
| Net assets | 1,125,954 | 1,125,575 |
| Equity ratio | 56.4% | 57.4% |
| Net assets per share (in yen) | 4,562.08 | 4,558.06 |

Note 1: Equity as of:

June 30, 2019 : JPY 994,841 million

March 31, 2019 : JPY 995,720 million

Note 2: Equity is calculated by deducting noncontrolling interests from net assets. Net assets per share is calculated by dividing equity by the number of common shares outstanding, excluding treasury stock, as of each period-end.

2. Dividends

| | Years ended/ending March 31 | | |
|--|-----------------------------|------|---------------------|
| | 2019 | 2020 | 2020 (projected) |
| 1 st quarter dividends per share (in yen) | – | – | |
| 2 nd quarter dividends per share (in yen) | 80.00 | | 85.00 |
| 3 rd quarter dividends per share (in yen) | – | | – |
| Year-end dividends per share (in yen) | 85.00 | | 85.00 |
| Annual dividends per share (in yen) | 165.00 | | 170.00 |

Note: Revision of projected dividends from that most recently disclosed: None

3. Projections for the consolidated financial results for the fiscal year ending March 31, 2020 (April 1, 2019 – March 31, 2020) and the six-month period ending September 30, 2019 (April 1, 2019 – September 30, 2019)

(In millions of yen)

| | Six-month period ending September 30, 2019 | Year ending March 31, 2020 |
|--|---|-------------------------------|
| Projected revenue | 493,500 4.8% | 1,038,000 2.4% |
| Projected operating profit | 57,900 5.5% | 131,500 1.0% |
| Projected ordinary profit | 60,900 (9.7%) | 138,000 (4.8%) |
| Projected net income attributable to owners of the parent | 36,900 (17.2%) | 83,000 (9.8%) |
| Projected basic net income per share (in yen) | 169.06 | 380.28 |

Note 1: Revision of projections for the consolidated financial results from those most recently disclosed: None

Note 2: Projected basic net income per share for the fiscal year ending March 31, 2020 and the six-month period ending September 30, 2019 are calculated based on the number of average common shares outstanding over the three-month period ended June 30, 2019, assuming that it remains the same until March 31, 2020.

Note 3: Percentage figures represent changes from the results of the corresponding period of the previous year.

※ **Notes**

1. Significant changes in subsidiaries during the three-month period ended June 30, 2019 (changes in specified subsidiaries accompanied with changes in scope of consolidation): None
2. Adoption of unique accounting treatment for preparation of consolidated quarterly financial statements: None
3. Changes in accounting policies, accounting estimates and/or restatements:
 - ① Changes in accounting policies associated with amendment of accounting standards: None
 - ② Other changes in accounting policies: None
 - ③ Changes in accounting estimates: None
 - ④ Restatements: None
4. Number of common shares outstanding :
 - ① Number of common shares outstanding, including treasury stock, as of:
 - June 30, 2019 : 233,292,219 shares
 - March 31, 2019 : 233,292,219 shares
 - ② Number of shares of treasury stock, as of:
 - June 30, 2019 : 15,032,255 shares
 - March 31, 2019 : 15,031,867 shares
 - ③ Number of average common shares outstanding over:
 - The three-month period ended June 30, 2019: 218,260,100 shares
 - The three-month period ended June 30, 2018: 218,259,686 shares

Note on status of quarterly review procedures

This report is excluded from the scope of quarterly review procedures pursuant to the Financial Instruments and Exchange Act. Review procedures for quarterly financial statements have not been completed at the time of disclosure of this report.

Note on appropriate use of projections for the financial results; other special items

The forward-looking statements including the future performance described in this document are provided based on both all information available at this moment and certain assumptions considered reasonable. Actual performance may differ materially from the forward-looking statements due to various factors hereafter occurred. For matters regarding assumptions on financial projections and notes for the use of financial projections, please refer to “1. Qualitative Information Regarding the Three-month Period Ended June 30, 2019 (3) Qualitative Information Regarding Consolidated Financial Projections” on page 4 in the appendices.

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1. Qualitative Information Regarding the Three-month Period Ended June 30, 2019

(1) Qualitative Information Regarding Consolidated Financial Results

1. Qualitative Information Regarding the Three-month Period Ended June 30, 2019

During the three-month period ended June 30, 2019, Japanese economy has been in a moderate upward trend as shown in corporate earnings on high level and improvements in employment environment. On the other hand, continual attentions to the effects of uncertainties in overseas economies and policies related to the international trade issues, the trends of the emerging economies in Asia, including China, as well as the U.K. exiting the E.U. (BREXIT), and the fluctuations in the financial and capital markets, have been required.

In this environment, we have been continuously pushing forward with efforts to establish “Social System Industry” which delivers safety and peace of mind, as well as makes life more comfortable and convenient, whenever and wherever necessary for everyone. In 2017, we formulated the SECOM Group’s Vision for 2030. Guided by this vision, we have been promoting the “ALL SECOM” concept, which emphasizes cooperation among our various businesses to strengthen the bond of the group. In addition, we are working to realize the *ANSHIN* Platform, a service infrastructure designed to provide peace of mind to people in their everyday lives, as well as to society as a whole. To create the *ANSHIN* Platform, we are advancing collaborative initiatives with partners having the same philosophy. In 2018, we announced the SECOM Group Road Map 2022, in which we clarified what we should do to achieve our Vision for 2030, and have been actively working to implement the road map.

In April 2019, against the backdrop of continuous increase in the number of seniors who live alone or households with seniors only, we began offering SECOM Senior Care Phone Service, reflecting the growing concerns for looking after elderlies living apart from families. In addition to the existing alert and health consultation services which we have been providing, this new service enables safety confirmation among family members without any equipment installation. Furthermore, in response to the significant decline in labor force and the rising demand for security, we developed the world’s first AI-powered Virtual Security Guard System in collaboration with three other companies. It features a virtual character performing static guard services including surveillance and receptionist duties. In the period under review, we have been continuously seeking to satisfy the increasingly diversified and sophisticated needs of our customers for their safety and peace of mind through the seamless provision of services.

Consolidated revenue for the three-month period ended June 30, 2019 increased by 4.4% to 239.0 billion yen. Consolidated operating profit increased by 3.7% to 30.7 billion yen. Consolidated ordinary profit decreased by 11.7% to 33.5 billion yen, mainly due to the decreases in net gains/(losses) on private equity investment in the U.S. by 3.5 billion yen and net gains from investment in affiliated companies accounted for under the equity method by 1.8 billion yen. Consolidated net income attributable to owners of the parent decreased by 25.4% to 20.4 billion yen. For the three-month period ended June 30, 2019, consolidated revenue and operating profit reached a record-high.

Segment information is as follows.

In the security services segment, revenue increased by 2.4% to 137.0 billion yen, mainly due to the brisk sales of on-line security systems for commercial and residential use, as well as the contribution of Secom Tosec Co., Ltd., a subsidiary newly consolidated from the second quarter of the previous fiscal year. Operating profit went up by 0.9% to 28.9 billion yen.

In the fire protection services segment, revenue increased by 8.0% to 27.5 billion yen, mainly attributable to the active marketing efforts. Operating profit was 800 million yen, from 30 million yen in the previous corresponding period, chiefly owing to the concentration of projects with low profitability in the previous corresponding period. Revenue tends to increase toward the end of the fiscal year, due to the fact that this segment is greatly affected by the construction industry.

In the medical services segment, revenue increased by 5.0% to 18.3 billion yen, mainly due to the increase in sales of drugs and medical equipment. Operating profit increased by 13.3% to 1.3 billion yen.

In the insurance services segment, revenue increased by 1.4% to 11.2 billion yen, mainly due to the firm increase in sales of MEDCOM, unrestricted cancer treatment policy, and automobile insurance policy provided by Secom General Insurance Co., Ltd. Operating profit decreased by 40.5% to 1.4 billion yen, chiefly owing to the recognition of reversal of policy reserve in the previous corresponding period.

In the geospatial information services segment, revenue increased by 8.8% to 9.8 billion yen, owing to the increase in revenue in domestic division and international division. Operating loss was 700 million yen, from an operating loss of 1.0 billion yen in the previous corresponding period. Revenue tends to concentrate toward the end of the fiscal year, due to the fact that deliveries of public-sector contracts, which is the primary market for this segment, are mainly made at the end of March.

In the BPO and ICT services segment, revenue increased by 8.0% to 23.6 billion yen, chiefly owing to the increase in revenue in data center business and TMJ, Inc., a provider of BPO services including contact centers and back office services. Operating profit increased by 16.7% to 2.0 billion yen.

In the real estate and other services segment, revenue increased by 11.0% to 11.4 billion yen, mainly due to the increase in revenue in the real estate development and sales business. Operating profit went up by 0.2% to 1.1 billion yen.

(2) Qualitative Information Regarding Consolidated Financial Position

Consolidated Balance Sheets

Total assets as of June 30, 2019 amounted to 1,733.8 billion yen, 1.8% or 31.2 billion yen lower than that at the end of the previous fiscal year. Total current assets, at 815.5 billion yen, were down 3.7% or 31.1 billion yen. This was largely attributable to the decreases in notes and accounts receivable, trade by 32.2% or 43.0 billion yen to 90.6 billion yen, and short-term investments by 26.0% or 6.5 billion yen to 18.7 billion yen, despite the increase in cash on hand and in banks by 5.7% or 19.8 billion yen to

370.1 billion yen. Total fixed assets, at 918.3 billion yen, were down 10 million yen from the end of the previous fiscal year. This was mainly attributable to the increases in investment securities by 0.5% or 1.4 billion yen to 271.0 billion yen, tangible assets by 0.3% or 1.1 billion yen to 379.5 billion yen, and the decrease in long-term loan receivable by 3.4% or 1.1 billion yen to 34.0 billion yen.

Total liabilities amounted to 608.3 billion yen, 4.8% or 30.8 billion yen lower than that at the end of the previous fiscal year. Total current liabilities amounted to 335.9 billion yen, down 9.1% or 33.4 billion yen, owing to the decreases in accrued income taxes by 71.4% or 16.2 billion yen to 6.5 billion yen, notes and accounts payable, trade by 17.4% or 7.9 billion yen to 37.8 billion yen, accrued bonuses by 31.9% or 5.5 billion yen to 11.7 billion yen, and payables – other by 9.9% or 4.2 billion yen to 38.4 billion yen. Long-term liabilities increased by 1.0% or 2.6 billion yen to 272.3 billion yen, owing to the increase in deferred income taxes by 25.8% or 2.2 billion yen to 10.9 billion yen.

Total net assets amounted to 1,125.5 billion yen, 300 million yen lower than that at the end of the previous fiscal year, mainly due to the decrease in unrealized gains on securities by 12.2% or 2.2 billion yen, despite the increase in retained earnings by 0.2% or 1.8 billion yen.

(3) Qualitative Information Regarding Consolidated Financial Projections

Projections for the consolidated financial results for the six-month period ending September 30, 2019 and the fiscal year ending March 31, 2020 have not been changed from those disclosed on May 14, 2019.

(Notes for financial projections)

Projections for the consolidated financial results for the six-month period ending September 30, 2019 and the fiscal year ending March 31, 2020, are based on management's assumptions in light of information currently available. As actual performance may differ materially from the forward-looking statements due to various factors hereafter occurred, you should refrain from making an investment decision by solely relying on these projections. Such factors include, but are not limited to, changes in economic conditions affecting our group's operations, market trends, legislative changes, occurrences of natural disasters, recalls of products sold and the results of contingency.

2. Consolidated Quarterly Financial Statements

(1) Consolidated Balance Sheets

(In millions of yen)

| | March 31, 2019 | June 30, 2019 |
|---|------------------|------------------|
| ASSETS: | | |
| Current assets: | 846,759 | 815,564 |
| Cash on hand and in banks | 350,319 | 370,149 |
| Cash deposits for armored car services | 142,335 | 141,529 |
| Notes and accounts receivable, trade | 133,659 | 90,643 |
| Due from subscribers | 41,616 | 38,153 |
| Short-term investments | 25,382 | 18,793 |
| Lease receivables and investment in leased assets | 41,826 | 41,035 |
| Merchandise and products | 14,146 | 15,864 |
| Real estate inventories | 5,864 | 7,825 |
| Work in process | 5,872 | 5,959 |
| Costs on uncompleted construction contracts | 10,971 | 12,767 |
| Work in process for real estate inventories | 30,743 | 28,654 |
| Raw materials and supplies | 10,398 | 11,003 |
| Short-term loans receivable | 4,398 | 4,609 |
| Other | 31,000 | 30,290 |
| Allowance for doubtful accounts | (1,775) | (1,716) |
| Fixed assets: | 918,346 | 918,330 |
| Tangible assets: | 378,401 | 379,513 |
| Buildings and improvements, net | 148,693 | 149,634 |
| Security equipment and control stations, net | 71,715 | 72,271 |
| Land | 116,876 | 116,867 |
| Other, net | 41,115 | 40,739 |
| Intangible assets | 128,215 | 128,084 |
| Investments and others: | 411,728 | 410,732 |
| Investment securities | 269,575 | 271,011 |
| Long-term loans receivable | 35,284 | 34,092 |
| Net defined benefit asset | 38,488 | 38,393 |
| Deferred income taxes | 27,469 | 27,322 |
| Other | 53,952 | 52,944 |
| Allowance for doubtful accounts | (13,042) | (13,031) |
| Total assets | 1,765,105 | 1,733,895 |

(1) Consolidated Balance Sheets (Continued)

(In millions of yen)

| | March 31, 2019 | June 30, 2019 |
|--|------------------|------------------|
| LIABILITIES: | | |
| Current liabilities: | 369,458 | 335,989 |
| Notes and accounts payable, trade | 45,826 | 37,850 |
| Bank loans | 39,126 | 35,359 |
| Current portion of straight bonds | 2,009 | 2,009 |
| Lease obligations | 4,875 | 4,759 |
| Payables - other | 42,645 | 38,428 |
| Accrued income taxes | 22,767 | 6,516 |
| Accrued consumption taxes | 7,209 | 7,799 |
| Accrued expenses | 7,329 | 7,528 |
| Deposits received for armored car services | 121,086 | 121,206 |
| Deferred revenue | 30,438 | 33,550 |
| Accrued bonuses | 17,255 | 11,748 |
| Provision for losses on construction contracts | 2,913 | 3,295 |
| Other | 25,975 | 25,937 |
| Long-term liabilities: | 269,691 | 272,330 |
| Straight bonds | 4,702 | 4,654 |
| Long-term loans | 10,063 | 9,811 |
| Lease obligations | 11,960 | 11,746 |
| Guarantee deposits received | 32,955 | 32,880 |
| Deferred income taxes | 8,735 | 10,985 |
| Accrued retirement benefits for directors and audit and supervisory board members | 1,046 | 817 |
| Net defined benefit liability | 22,953 | 22,987 |
| Investment deposits by policyholders, unearned premiums and other insurance liabilities | 172,866 | 173,928 |
| Other | 4,406 | 4,517 |
| Total liabilities | 639,150 | 608,320 |
| NET ASSETS: | | |
| Shareholders' equity: | 981,846 | 983,699 |
| Common stock | 66,392 | 66,392 |
| Capital surplus | 80,360 | 80,361 |
| Retained earnings | 908,852 | 910,707 |
| Common stock in treasury, at cost | (73,759) | (73,762) |
| Accumulated other comprehensive income (losses): | 13,873 | 11,142 |
| Unrealized gains on securities | 18,157 | 15,938 |
| Deferred losses on hedges | (21) | (21) |
| Foreign currency translation adjustments | (10,683) | (10,926) |
| Remeasurements of defined benefit plans, net of taxes | 6,421 | 6,151 |
| Noncontrolling Interests | 130,234 | 130,733 |
| Total net assets | 1,125,954 | 1,125,575 |
| Total liabilities and net assets | 1,765,105 | 1,733,895 |

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

(In millions of yen)

| | Three-month period ended June 30, 2018 | Three-month period ended June 30, 2019 |
|--|---|---|
| Revenue | 229,006 | 239,003 |
| Costs of revenue | 153,279 | 160,977 |
| Gross profit | 75,727 | 78,026 |
| Selling, general and administrative expenses | 46,033 | 47,237 |
| Operating profit | 29,693 | 30,788 |
| Non-operating income | 9,139 | 3,904 |
| Non-operating expenses | 848 | 1,149 |
| Ordinary profit | 37,984 | 33,543 |
| Extraordinary profit | 165 | 425 |
| Extraordinary losses | 350 | 852 |
| Income before income taxes | 37,800 | 33,116 |
| Income taxes - current | 7,549 | 7,414 |
| Income taxes - deferred | 36 | 3,331 |
| Total income taxes | 7,586 | 10,746 |
| Net income | 30,214 | 22,370 |
| Net income attributable to noncontrolling interests | 2,853 | 1,962 |
| Net income attributable to owners of the parent | 27,360 | 20,407 |

Consolidated Statements of Comprehensive Income

(In millions of yen)

| | Three-month period ended June 30, 2018 | Three-month period ended June 30, 2019 |
|--|---|---|
| Net income | 30,214 | 22,370 |
| Other comprehensive income (losses): | (6,584) | (2,781) |
| Unrealized gains (losses) on securities | 869 | (2,351) |
| Deferred gains (losses) on hedges | (0) | - |
| Foreign currency translation adjustments | (4,936) | 342 |
| Remeasurements of defined benefit plans, net of taxes | (147) | (291) |
| Share of other comprehensive income (losses) of affiliated companies accounted for under the equity method | (2,368) | (480) |
| Comprehensive income | 23,629 | 19,588 |
| Comprehensive income attributable to: | | |
| Owners of the parent company | 21,201 | 17,676 |
| Noncontrolling interests | 2,427 | 1,912 |

(3) Notes Regarding the Consolidated Quarterly Financial Statement

[Notes Regarding the Assumption of Going Concern]

Not applicable.

[Notes Regarding Significant Changes in Shareholders' Equity]

Not applicable.

[Segment Information, etc.]

Segment Information

I. Three-month Period Ended June 30, 2018

1. Information about Amounts of Revenue and Profit or Loss by Reportable Segments

(In millions of yen)

| | Reportable segments | | | | |
|-----------------------|---------------------|--------------------------|------------------|--------------------|---------------------------------|
| | Security services | Fire protection services | Medical services | Insurance services | Geospatial information services |
| Revenue: | | | | | |
| Customers | 133,724 | 25,557 | 17,458 | 11,072 | 9,059 |
| Intersegment | 3,650 | 979 | 42 | 845 | 42 |
| Subtotal | 137,375 | 26,536 | 17,500 | 11,917 | 9,102 |
| Segment profit (loss) | 28,638 | 34 | 1,172 | 2,507 | (1,079) |

| | Reportable segments | | Real estate and other services (Note 1) | Total | Adjustment (Note 2) | Amount on consolidated statements of income (Note 3) |
|-----------------------|----------------------|----------|---|---------|---------------------|--|
| | BPO and ICT services | Subtotal | | | | |
| Revenue: | | | | | | |
| Customers | 21,866 | 218,738 | 10,268 | 229,006 | - | 229,006 |
| Intersegment | 1,052 | 6,613 | 454 | 7,068 | (7,068) | - |
| Subtotal | 22,919 | 225,351 | 10,723 | 236,074 | (7,068) | 229,006 |
| Segment profit (loss) | 1,753 | 33,025 | 1,120 | 34,145 | (4,452) | 29,693 |

Note 1: Real estate and other services is an operating segment not designated as a reportable segment, and comprises real estate development and sales, real estate leasing, construction and installation services, etc.

Note 2: Adjustment of segment profit/(loss) includes intersegment eliminations of 199 million yen and corporate expenses not allocated to each reportable segment of 4,252 million yen. Major components of corporate expenses are expenses regarding planning, personnel and administrative departments of the Company's headquarter, etc.

Note 3: Segment profit/(loss) is adjusted to operating profit in the consolidated statements of income.

II. Three-month Period Ended June 30, 2019

1. Information about Amounts of Revenue and Profit or Loss by Reportable Segments

(In millions of yen)

| | Reportable segments | | | | |
|-----------------------|---------------------|--------------------------|------------------|--------------------|---------------------------------|
| | Security services | Fire protection services | Medical services | Insurance services | Geospatial information services |
| Revenue: | | | | | |
| Customers | 137,000 | 27,589 | 18,324 | 11,223 | 9,858 |
| Intersegment | 3,054 | 907 | 47 | 836 | 54 |
| Subtotal | 140,054 | 28,496 | 18,372 | 12,059 | 9,913 |
| Segment profit (loss) | 28,903 | 817 | 1,328 | 1,492 | (718) |

| | Reportable segments | | Real estate and other services (Note 1) | Total | Adjustment (Note 2) | Amount on consolidated statements of income (Note 3) |
|-----------------------|----------------------|----------|---|---------|---------------------|--|
| | BPO and ICT services | Subtotal | | | | |
| Revenue: | | | | | | |
| Customers | 23,605 | 227,602 | 11,401 | 239,003 | - | 239,003 |
| Intersegment | 1,495 | 6,395 | 311 | 6,707 | (6,707) | - |
| Subtotal | 25,101 | 233,997 | 11,713 | 245,710 | (6,707) | 239,003 |
| Segment profit (loss) | 2,047 | 33,870 | 1,122 | 34,992 | (4,204) | 30,788 |

Note 1: Real estate and other services is an operating segment not designated as a reportable segment, and comprises real estate development and sales, real estate leasing, construction and installation services, etc.

Note 2: Adjustment of segment profit/(loss) includes intersegment eliminations of (45) million yen and corporate expenses not allocated to each reportable segment of 4,249 million yen. Major components of corporate expenses are expenses regarding planning, personnel and administrative departments of the Company's headquarter, etc.

Note 3: Segment profit/(loss) is adjusted to operating profit in the consolidated statements of income.

[Significant Subsequent Events]

Not applicable.