Other Financial Data

Summary of Selected Financial Data

SECOM CO., LTD. and Subsidiaries Years ended/as of March 31

	In millions of ye					
	2024	2023	2022	2021	2020	2019
Composition of consolidated net sales and						
operating revenue by segment						
Net sales and operating revenue	¥1,283,898	¥1,227,316	¥1,166,098	¥1,135,339	¥1,132,632	¥1,087,355
Security services:		597,071	563,623	555,060	561,067	548,271
As a percentage of net sales and operating revenue	48.5%	48.6%	48.3%	48.9%	49.5%	50.4%
Electronic security services		356,962	348,749	344,882	344,992	342,299
As a percentage of net sales and operating revenue	28.5	29.1	29.9	30.4	30.5	31.5
Other security services—						
Static guard services	100,063	89,200	75,459	69,370	70,054	66,289
As a percentage of net sales and operating revenue	7.8	7.3	6.5	6.1	6.2	6.1
Armored car services	65,367	62,920	62,467	62,841	63,602	62,417
As a percentage of net sales and operating revenue	5.1	5.1	5.4	5.5	5.6	5.7
Subtotal		152,120	137,926	132,211	133,656	128,706
Merchandise and other	91,692	87,989	76,948	77,967	82,419	77,266
As a percentage of net sales and operating revenue		7.1	6.6	6.9	7.2	7.1
Fire protection services		145,662	148,804	140,599	151,861	140,139
As a percentage of net sales and operating revenue		11.9	12.8	12.4	13.4	12.9
Medical services		196.246	195,826	182,573	187,101	181,705
As a percentage of net sales and operating revenue		16.0	16.8	16.1	16.5	16.7
Insurance services		58,876	51.769	58,291	43,515	41,637
As a percentage of net sales and operating revenue		4.8	4.4	5.1	3.8	3.8
Geospatial information services		62,086	56,371	53,908	53,535	51,510
As a percentage of net sales and operating revenue		5.1	4.8	4.7	4.7	4.7
BPO and ICT services		127,854	115,544	112,144	99,833	90,225
As a percentage of net sales and operating revenue		10.4	9.9	9.9	8.8	8.2
Other services		39,521	34,161	32,764	35,720	33,868
As a percentage of net sales and operating revenue		3.2	3.0	2.9	3.3	3.3
Net income attributable to SECOM CO., LTD., cash dividends and SECOM CO., LTD. shareholders' equity Net income attributable to SECOM CO., LTD. Cash dividends paid ⁽²⁾	40,483	¥ 111,558 39,060	¥ 107,731 38,196	¥ 89,913 37,104	¥ 87,136 37,104	¥ 89,686 34,922
CECOM CO LED abanabaldana' aguitu	1,329,027					
SECOM CO., LTD. shareholders' equity	1,027,027	1,267,205	1,209,512	1,142,323	1,088,738	1,044,184
Consolidated financial ratios Percentage of working capital accounted for by: Debt—			1,209,512	1,142,323	1,088,738	1,044,184
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans	2.1	2.2	1,209,512	1,142,323	1,088,738	1,044,184
Consolidated financial ratios Percentage of working capital accounted for by: Debt—	2.1					
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans Current portion of long-term debt Straight bonds	2.1 0.8 0.2	2.2 0.9 0.2	2.4 1.2 0.3	2.7	3.3 1.5 0.3	3.4
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans	2.1 0.8 0.2	2.2 0.9	2.4 1.2	2.7 1.2	3.3 1.5	3.4 1.6
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans Current portion of long-term debt Straight bonds	2.1 0.8 0.2 3.4	2.2 0.9 0.2	2.4 1.2 0.3	2.7 1.2 0.3	3.3 1.5 0.3	3.4 1.6 0.4
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans Current portion of long-term debt Straight bonds Other long-term debt Total debt SECOM CO., LTD. shareholders' equity	2.1 0.8 0.2 3.4 6.5 93.5	2.2 0.9 0.2 3.3 6.6 93.4	2.4 1.2 0.3 3.7 7.6 92.4	2.7 1.2 0.3 4.0 8.3 91.7	3.3 1.5 0.3 3.4 8.5 91.5	3.4 1.6 0.4 3.6 8.9 91.1
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans Current portion of long-term debt Straight bonds Other long-term debt Total debt	2.1 0.8 0.2 3.4 6.5 93.5	2.2 0.9 0.2 3.3 6.6	2.4 1.2 0.3 3.7 7.6	2.7 1.2 0.3 4.0 8.3	3.3 1.5 0.3 3.4 8.5	3.4 1.6 0.4 3.6 8.9
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans Current portion of long-term debt Straight bonds Other long-term debt Total debt SECOM CO., LTD. shareholders' equity	2.1 0.8 0.2 3.4 6.5 93.5 100.0	2.2 0.9 0.2 3.3 6.6 93.4	2.4 1.2 0.3 3.7 7.6 92.4	2.7 1.2 0.3 4.0 8.3 91.7	3.3 1.5 0.3 3.4 8.5 91.5	3.4 1.6 0.4 3.6 8.9 91.1
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans Current portion of long-term debt Straight bonds Other long-term debt Total debt SECOM CO., LTD. shareholders' equity Total capitalization	2.1 0.8 0.2 3.4 6.5 93.5 100.0	2.2 0.9 0.2 3.3 6.6 93.4 100.0	2.4 1.2 0.3 3.7 7.6 92.4 100.0	2.7 1.2 0.3 4.0 8.3 91.7 100.0	3.3 1.5 0.3 3.4 8.5 91.5 100.0	3.4 1.6 0.4 3.6 8.9 91.1 100.0
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans Current portion of long-term debt Straight bonds Other long-term debt Total debt SECOM CO., LTD. shareholders' equity Total capitalization Return on total assets (percentage) ^(a)	2.1 0.8 0.2 3.4 6.5 93.5 100.0	2.2 0.9 0.2 3.3 6.6 93.4 100.0	2.4 1.2 0.3 3.7 7.6 92.4 100.0	2.7 1.2 0.3 4.0 8.3 91.7 100.0	3.3 1.5 0.3 3.4 8.5 91.5 100.0	3.4 1.6 0.4 3.6 8.9 91.1 100.0
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans Current portion of long-term debt Straight bonds Other long-term debt Total debt SECOM CO., LTD. shareholders' equity Total capitalization Return on total assets (percentage) ^(a) Return on equity (percentage) ^(b)	2.1 0.8 0.2 3.4 6.5 93.5 100.0	2.2 0.9 0.2 3.3 6.6 93.4 100.0	2.4 1.2 0.3 3.7 7.6 92.4 100.0	2.7 1.2 0.3 4.0 8.3 91.7 100.0	3.3 1.5 0.3 3.4 8.5 91.5 100.0	3.4 1.6 0.4 3.6 8.9 91.1 100.0
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans Current portion of long-term debt Straight bonds Other long-term debt Total debt SECOM CO., LTD. shareholders' equity Total capitalization Return on total assets (percentage) ^(a) Return on equity (percentage) ^(b) Percentage of net sales and operating revenue absorbed by ^(c)	2.1 0.8 0.2 3.4 6.5 93.5 100.0 5.3 9.5	2.2 0.9 0.2 3.3 6.6 93.4 100.0 4.9 8.8	2.4 1.2 0.3 3.7 7.6 92.4 100.0 4.9 8.9	2.7 1.2 0.3 4.0 8.3 91.7 100.0	3.3 1.5 0.3 3.4 8.5 91.5 100.0 4.2 8.0	3.4 1.6 0.4 3.6 8.9 91.1 100.0 4.8 8.6
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans Current portion of long-term debt Straight bonds Other long-term debt Total debt SECOM CO., LTD. shareholders' equity Total capitalization Return on total assets (percentage) ^(a) Return on equity (percentage) ^(b) Percentage of net sales and operating revenue absorbed by ^(c) . Depreciation and amortization	2.1 0.8 0.2 3.4 6.5 93.5 100.0 5.3 9.5	2.2 0.9 0.2 3.3 6.6 93.4 100.0 4.9 8.8	2.4 1.2 0.3 3.7 7.6 92.4 100.0 4.9 8.9	2.7 1.2 0.3 4.0 8.3 91.7 100.0 4.2 7.9	3.3 1.5 0.3 3.4 8.5 91.5 100.0 4.2 8.0	3.4 1.6 0.4 3.6 8.9 91.1 100.0 4.8 8.6
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans	2.1 0.8 0.2 3.4 6.5 93.5 100.0 5.3 9.5	2.2 0.9 0.2 3.3 6.6 93.4 100.0 4.9 8.8	2.4 1.2 0.3 3.7 7.6 92.4 100.0 4.9 8.9	2.7 1.2 0.3 4.0 8.3 91.7 100.0 4.2 7.9	3.3 1.5 0.3 3.4 8.5 91.5 100.0 4.2 8.0	3.4 1.6 0.4 3.6 8.9 91.1 100.0 4.8 8.6
Consolidated financial ratios Percentage of working capital accounted for by: Debt— Bank loans	2.1 0.8 0.2 3.4 6.5 93.5 100.0 5.3 9.5 6.3 2.6	2.2 0.9 0.2 3.3 6.6 93.4 100.0 4.9 8.8 6.4 2.6	2.4 1.2 0.3 3.7 7.6 92.4 100.0 4.9 8.9 6.7 2.5	2.7 1.2 0.3 4.0 8.3 91.7 100.0 4.2 7.9 6.9 2.6	3.3 1.5 0.3 3.4 8.5 91.5 100.0 4.2 8.0 5.7 2.4	3.4 1.6 0.4 3.6 8.9 91.1 100.0 4.8 8.6 6.8 2.5

 $\label{thm:note:note} \textbf{Note: Installation revenue is included in the corresponding electronic security services.}$

Financial Information and References/Other Financial Data

Summary of Selected Financial Data

	2024	2023	2022	2021	2020	2019
Number of shares outstanding						
Issued	233,299,898	233,299,898	233,298,049	233,295,926	233,293,998	233,292,219
Owned by SECOM CO., LTD	22,808,460	18,763,110	15,215,218	15,034,565	15,033,588	15,031,867
Balance	210,491,438	214,536,788	218,082,831	218,261,361	218,260,410	218,260,352
Per share information:						
Net income attributable to SECOM CO., LTD. per share (in yen) ⁽¹⁾	¥ 595.19	¥ 516.68	¥ 492.83	¥ 411.95	¥ 399.23	¥ 410.91
Cash dividends paid per share (in yen) $^{(2)}$	190.00	180.00	175.00	170.00	170.00	160.00
SECOM CO., LTD. shareholders' equity						
per share (in yen) (3)	6,313.92	5,906.70	5,546.11	5,233.74	4,988.25	4,784.12
Cash flow per share (in yen) (1) (e)	786.83	700.34	677.24	602.60	533.88	590.91
Price/Book value ratio	1.74	1.38	1.60	1.78	1.80	1.98
Price/Earnings ratio	18.41	15.80	17.99	22.61	22.48	23.08
Price/Cash flow ratio	13.93	11.66	13.09	15.45	16.81	16.05
Stock price at year-end (in yen)	10,960	8,164	8,868	9,313	8,974	9,482

Notes: (a) Net income attributable to SECOM CO., LTD. / Total assets

(b) Net income attributable to SECOM CO., LTD. / SECOM CO., LTD. shareholders' equity

(c) Including discontinued operations

(d) (Income before income taxes and equity in net income of affiliated companies + Interest expense) / Interest expense

 (e) (Net income attributable to SECOM CO., LTD. + Depreciation and amortization – Dividends approved) / Average number of shares outstanding during each period (1) Per share amounts are based on the average number of shares outstanding during each period.

(2) Subsequent to March 31, 2024, cash dividends of ¥19,997 million (¥95 per share) were approved at the general shareholders' meeting on June 25, 2024.

(3) Per share amounts are based on the number of shares outstanding at the end of each period, less treasury stock.

Common Stock Data

SECOM CO., LTD. As of March 31

SHAREHOLDER INFORMATION	2024	2023	2022	2021	2020	2019
Number of shareholders	39,195	24,202	23,401	21,739	23,297	24,023
Common shares held by:						
Financial institutions	37.71%	36.98%	39.13%	39.44%	38.65%	37.14%
Securities firms	2.22	3.22	3.05	2.81	1.95	3.30
Other domestic corporations	2.67	2.73	2.78	2.45	2.50	2.46
Foreign investors	42.45	41.44	40.96	41.55	42.76	42.74
Individuals and others	5.17	7.59	7.56	7.31	7.70	7.92
Treasury stock	9.78	8.04	6.52	6.44	6.44	6.44
Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

PRICE	RICE INFORMATION (TOKYO STOCK EXCHANGE)		Price per share (in yen)		Nikkei Stock Average (in yen)	
		High	Low	High	Low	
2022	April-June	¥ 9,449	¥ 7,917	¥28,246.53	¥25,748.72	
	July-September	9,266	8,132	29,222.77	25,935.62	
	October-December	8,789	7,511	28,383.09	26,093.67	
2023	January-March	8,221	7,301	28,623.15	25,716.86	
	April-June	9,881	8,126	33,706.08	27,472.63	
	July-September	10,485	9,109	33,753.33	31,450.76	
	October-December	10,860	9,848	33,681.24	30,526.88	
2024	January-March	11,860	10,110	40,888.43	33,288.29	

Common Stock Data

COMMON STOCK ISSUES

June 15, 1974 1,968 9,200 ¥ 460,000 — Issue at market price (¥900) Dec. 21, 1974 2,760 11,960 598,000 3 for 10 Stock split May 21, 1975 1,196 13,156 657,800 1 for 10 Stock split May 21, 1975 1,244 14,400 720,000 — Issue at market price (¥1,134) Dec. 1,1975 4,320 18,720 936,000 3 for 10 Stock split May 31,1976 1,880 20,600 1,030,000 — Issue at market price (¥2,570) June 1,1976 2,060 22,660 1,133,000 1 for 10 Stock split Dec. 1,1976 6,798 29,458 1,472,900 3 for 10 Stock split Nov. 30,1977 2,042 31,500 1,575,000 — Issue at market price (¥1,700) Dec. 1,1977 6,300 37,800 1,890,000 2 for 10 Stock split June 1,1981 3,000 48,360 2,418,000 — Issue at market price (¥2,230) Dec. 1,1978 7,560 45,360 2,659,800 1	
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21,777	
Mar. 31, 1992 2,035 106,036 37,338,751 — Conversion of convertible bonds	
Mar. 31, 1993 267 106,303 37,991,568 — Conversion of convertible bonds	
Mar. 31, 1994 6,986 113,289 56,756,263 — Conversion of convertible bonds	
Mar. 31, 1995 477 113,766 58,214,178 — Conversion of convertible bonds	
Mar. 31, 1996 613 114,379 59,865,105 — Conversion of convertible bonds	
Mar. 31, 1997 1,825 116,204 65,253,137 — Conversion of convertible bonds	
Mar. 31, 1998 29 116,233 65,327,060 — Conversion of convertible bonds	
Mar. 31, 1999 159 116,392 65,709,927 — Conversion of convertible bonds	
Nov. 19, 1999 116,410 232,802 65,709,927 10 for 10* Stock split	
Mar. 31, 2000 273 233,075 66,096,852 — Conversion of convertible bonds	
Mar. 31, 2001 25 233,100 66,126,854 — Conversion of convertible bonds	
Mar. 31, 2002 175 233,275 66,360,338 — Conversion of convertible bonds	
Mar. 31, 2003 6 233,281 66,368,827 — Conversion of convertible bonds	
Mar. 31, 2005 8 233,289 66,377,829 — Conversion of convertible bonds	
July 27, 2017 1 233,290 66,385,263 — Issue of new shares as restricted s	tock compensation
July 26, 2018 2 233,292 66,392,692 — Issue of new shares as restricted s	
July 26, 2019 2 233,294 66,401,083 — Issue of new shares as restricted s	
July 22, 2020 2 233,296 66,410,237 — Issue of new shares as restricted s	
July 21, 2021 2 233,298 66,419,390 — Issue of new shares as restricted s	
July 27, 2022 2 233,300 66,427,074 — Issue of new shares as restricted s	

Note: The above is a record of SECOM's common stock issues since the common stock was listed on the Tokyo Stock Exchange in June 1974. *One share was split into two.