

Other Financial Data

Summary of Selected Financial Data

SECOM CO., LTD. and Subsidiaries
Years ended/as of March 31

	In millions of yen					
	2021	2020	2019	2018	2017	2016
Composition of consolidated net sales and operating revenue by segment						
Net sales and operating revenue.....	¥1,135,339	¥1,132,632	¥1,087,355	¥1,058,568	¥1,004,094	¥961,202
Security services:.....	563,349	570,041	557,123	555,444	536,897	498,385
As a percentage of net sales and operating revenue...	49.6%	50.3%	51.2%	52.4%	53.4%	51.9%
Electronic security services.....	347,407	347,209	344,362	341,207	338,797	330,894
As a percentage of net sales and operating revenue...	30.6	30.7	31.7	32.2	33.7	34.4
Other security services—						
Static guard services.....	69,370	70,054	66,289	59,054	56,438	55,925
As a percentage of net sales and operating revenue...	6.1	6.2	6.1	5.6	5.6	5.8
Armored car services.....	62,841	63,602	62,417	61,089	57,873	32,990
As a percentage of net sales and operating revenue...	5.5	5.6	5.7	5.8	5.8	3.4
Subtotal.....	132,211	133,656	128,706	120,143	114,311	88,915
Merchandise and other.....	83,731	89,176	84,055	94,094	83,789	78,576
As a percentage of net sales and operating revenue...	7.4	7.9	7.7	8.9	8.3	8.2
Fire protection services.....	140,599	151,861	140,139	136,559	126,232	131,743
As a percentage of net sales and operating revenue...	12.4	13.4	12.9	12.9	12.6	13.7
Medical services.....	182,573	187,101	181,705	175,318	168,819	163,538
As a percentage of net sales and operating revenue...	16.1	16.5	16.7	16.6	16.8	17.0
Insurance services.....	58,291	43,515	41,637	44,683	43,780	40,654
As a percentage of net sales and operating revenue...	5.1	3.8	3.8	4.2	4.4	4.2
Geospatial information services.....	53,908	53,535	51,510	50,906	51,609	52,553
As a percentage of net sales and operating revenue...	4.7	4.7	4.7	4.8	5.1	5.5
BPO and ICT services.....	109,619	97,616	88,162	69,713	49,741	48,368
As a percentage of net sales and operating revenue...	9.7	8.6	8.1	6.6	5.0	5.0
Real estate and other services.....	27,000	28,963	27,079	25,945	27,016	25,961
As a percentage of net sales and operating revenue...	2.4	2.6	2.5	2.5	2.7	2.7
Net income attributable to SECOM CO., LTD., cash dividends and SECOM CO., LTD. shareholders' equity						
Net income attributable to SECOM CO., LTD.	¥ 89,913	¥ 87,136	¥ 89,686	¥ 96,623	¥ 91,387	¥ 84,072
Cash dividends paid ⁽²⁾	37,104	37,104	34,922	32,738	30,557	28,373
SECOM CO., LTD. shareholders' equity.....	1,142,323	1,088,738	1,044,184	1,000,277	929,242	865,278
Consolidated financial ratios						
Percentage of working capital accounted for by:						
Debt—						
Bank loans.....	2.7	3.3	3.4	3.5	4.0	5.6
Current portion of long-term debt.....	1.2	1.5	1.6	1.7	1.9	1.8
Straight bonds.....	0.3	0.3	0.4	0.5	0.7	0.8
Other long-term debt.....	4.0	3.4	3.6	4.1	4.5	5.3
Total debt.....	8.3	8.5	8.9	9.8	11.1	13.5
SECOM CO., LTD. shareholders' equity.....	91.7	91.5	91.1	90.2	88.9	86.5
Total capitalization.....	100.0	100.0	100.0	100.0	100.0	100.0
Return on total assets (percentage) ^(a)	4.2	4.2	4.8	5.3	5.2	5.0
Return on equity (percentage) ^(b)	7.9	8.0	8.6	9.7	9.8	9.7
Percentage of net sales and operating revenue absorbed by ^(c) :						
Depreciation and amortization.....	6.9	5.7	6.8	7.3	7.6	7.4
Rental expense under operating leases.....	2.6	2.4	2.5	2.3	2.5	2.5
Ratio of accumulated depreciation to depreciable assets (percentage).....						
.....	66.6	65.3	65.4	64.6	63.2	62.8
Net property turnover (times) ^(d)	2.65	2.73	2.67	2.63	2.49	2.38
Before-tax interest coverage (times) ^{(c) (d)}	125.2	117.5	109.6	123.0	107.1	89.2

Note: Installation revenue is included in the corresponding electronic security services.

Financial Information and References/Other Financial Data

Summary of Selected Financial Data

	2021	2020	2019	2018	2017	2016
Number of shares outstanding						
Issued.....	233,295,926	233,293,998	233,292,219	233,290,441	233,288,717	233,288,717
Owned by SECOM CO., LTD.....	15,034,565	15,033,588	15,031,867	15,030,573	15,028,470	15,026,824
Balance.....	218,261,361	218,260,410	218,260,352	218,259,868	218,260,247	218,261,893
Per share information:						
Net income attributable to SECOM CO., LTD. per share (in yen) ⁽¹⁾	¥ 411.95	¥ 399.23	¥ 410.91	¥ 442.70	¥ 418.71	¥ 385.19
Cash dividends paid per share (in yen) ⁽²⁾	170.00	170.00	160.00	150.00	140.00	130.00
SECOM CO., LTD. shareholders' equity per share (in yen) ⁽³⁾	5,233.74	4,988.25	4,784.12	4,582.96	4,257.50	3,964.40
Cash flow per share (in yen) ^{(1)(e)}	602.60	533.88	590.91	649.44	631.91	582.27
Price/Book value ratio.....	1.78	1.80	1.98	1.73	1.87	2.11
Price/Earnings ratio.....	22.61	22.48	23.08	17.89	19.03	21.72
Price/Cash flow ratio.....	15.45	16.81	16.05	12.20	12.61	14.37
Stock price at year-end (in yen).....	9,313	8,974	9,482	7,920	7,969	8,366

Notes: (a) Net income attributable to SECOM CO., LTD. / Total assets
 (b) Net income attributable to SECOM CO., LTD. / SECOM CO., LTD. shareholders' equity
 (c) Including discontinued operations
 (d) (Income before income taxes and equity in net income of affiliated companies + Interest expense) / Interest expense
 (e) (Net income attributable to SECOM CO., LTD. + Depreciation and amortization – Dividends approved) / Average number of shares outstanding during each period

(1) Per share amounts are based on the average number of shares outstanding during each period.
 (2) Subsequent to March 31, 2021, cash dividends of ¥18,552 million (¥85 per share) were approved at the general shareholders' meeting on June 25, 2021 (see Note 18 of the accompanying notes to consolidated financial statements).
 (3) Per share amounts are based on the number of shares outstanding at the end of each period, less treasury stock.

Common Stock Data

SECOM CO., LTD.
As of March 31

SHAREHOLDER INFORMATION	2021	2020	2019	2018	2017	2016
Number of shareholders	21,739	23,297	24,023	26,809	25,200	24,975
Common shares held by:						
Financial institutions.....	39.44%	38.65%	37.14%	35.94%	35.05%	32.50%
Securities firms	2.81	1.95	3.30	1.63	3.89	3.52
Other domestic corporations.....	2.45	2.50	2.46	2.53	2.51	2.92
Foreign investors	41.55	42.76	42.74	44.85	43.42	44.46
Individuals and others	7.31	7.70	7.92	8.61	8.69	10.16
Treasury stock	6.44	6.44	6.44	6.44	6.44	6.44
Total.....	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

PRICE INFORMATION (TOKYO STOCK EXCHANGE)

		Price per share (in yen)		Nikkei Stock Average (in yen)	
		High	Low	High	Low
2019	April–June	¥ 9,670	¥8,830	¥22,307.58	¥20,408.54
	July–September	10,005	8,149	22,098.84	20,261.04
	October–December	10,095	9,288	24,066.12	21,341.74
2020	January–March	9,965	7,188	24,083.51	16,552.83
	April–June	9,700	8,240	23,178.10	17,818.72
	July–September	10,330	9,061	23,559.30	21,710.00
	October–December	10,625	8,735	27,568.15	22,977.13
2021	January–March	10,265	9,073	30,467.75	27,055.94

Common Stock Data

COMMON STOCK ISSUES

Date	Additional shares issued (In thousands)	Shares outstanding after issue (In thousands)	Share capital after issue (In thousands of yen)	Allotment ratio to shareholders	Remarks
June 15, 1974	1,968	9,200	¥ 460,000	—	Issue at market price (¥900)
Dec. 21, 1974	2,760	11,960	598,000	3 for 10	Stock split
May 21, 1975	1,196	13,156	657,800	1 for 10	Stock split
May 21, 1975	1,244	14,400	720,000	—	Issue at market price (¥1,134)
Dec. 1, 1975	4,320	18,720	936,000	3 for 10	Stock split
May 31, 1976	1,880	20,600	1,030,000	—	Issue at market price (¥2,570)
June 1, 1976	2,060	22,660	1,133,000	1 for 10	Stock split
Dec. 1, 1976	6,798	29,458	1,472,900	3 for 10	Stock split
Nov. 30, 1977	2,042	31,500	1,575,000	—	Issue at market price (¥1,700)
Dec. 1, 1977	6,300	37,800	1,890,000	2 for 10	Stock split
Dec. 1, 1978	7,560	45,360	2,268,000	2 for 10	Stock split
June 1, 1981	3,000	48,360	2,418,000	—	Issue at market price (¥2,230)
Dec. 1, 1981	4,836	53,196	2,659,800	1 for 10	Stock split
Jan. 20, 1983	5,320	58,516	3,000,000	1 for 10	Stock split
Nov. 30, 1983	194	58,710	3,280,942	—	Conversion of convertible bonds
Nov. 30, 1984	1,418	60,128	5,329,282	—	Conversion of convertible bonds
Nov. 30, 1985	186	60,314	5,602,945	—	Conversion of convertible bonds
Jan. 20, 1986	6,031	66,345	5,602,945	1 for 10	Stock split
Nov. 30, 1986	2,878	69,223	11,269,932	—	Conversion of convertible bonds
Nov. 30, 1987	1,609	70,832	15,021,200	—	Conversion of convertible bonds
Jan. 20, 1988	3,541	74,373	15,021,200	0.5 for 10	Stock split
Nov. 30, 1988	439	74,812	16,063,099	—	Conversion of convertible bonds
Nov. 30, 1989	1,808	76,620	21,573,139	—	Conversion of convertible bonds
Jan. 19, 1990	22,986	99,606	21,573,139	3 for 10	Stock split
Mar. 31, 1990	1,446	101,052	25,070,104	—	Conversion of convertible bonds
Mar. 31, 1991	2,949	104,001	32,244,732	—	Conversion of convertible bonds
Mar. 31, 1992	2,035	106,036	37,338,751	—	Conversion of convertible bonds
Mar. 31, 1993	267	106,303	37,991,568	—	Conversion of convertible bonds
Mar. 31, 1994	6,986	113,289	56,756,263	—	Conversion of convertible bonds
Mar. 31, 1995	477	113,766	58,214,178	—	Conversion of convertible bonds
Mar. 31, 1996	613	114,379	59,865,105	—	Conversion of convertible bonds
Mar. 31, 1997	1,825	116,204	65,253,137	—	Conversion of convertible bonds
Mar. 31, 1998	29	116,233	65,327,060	—	Conversion of convertible bonds
Mar. 31, 1999	159	116,392	65,709,927	—	Conversion of convertible bonds
Nov. 19, 1999	116,410	232,802	65,709,927	10 for 10*	Stock split
Mar. 31, 2000	273	233,075	66,096,852	—	Conversion of convertible bonds
Mar. 31, 2001	25	233,100	66,126,854	—	Conversion of convertible bonds
Mar. 31, 2002	175	233,275	66,360,338	—	Conversion of convertible bonds
Mar. 31, 2003	6	233,281	66,368,827	—	Conversion of convertible bonds
Mar. 31, 2005	8	233,289	66,377,829	—	Conversion of convertible bonds
July 27, 2017	1	233,290	66,385,263	—	Issue of new shares as restricted stock compensation
July 26, 2018	2	233,292	66,392,692	—	Issue of new shares as restricted stock compensation
July 26, 2019	2	233,294	66,401,083	—	Issue of new shares as restricted stock compensation
July 22, 2020	2	233,296	66,410,237	—	Issue of new shares as restricted stock compensation
July 21, 2021	2	233,298	66,419,390	—	Issue of new shares as restricted stock compensation

Note: The above is a record of SECOC's common stock issues since the common stock was listed on the Tokyo Stock Exchange in June 1974.

*One share was split into two.