

Financial Highlights

U.S. GAAP

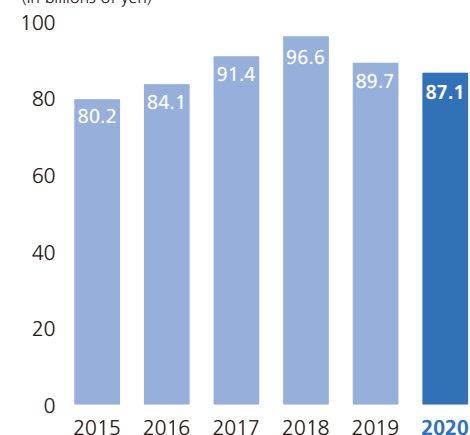
SECOM CO., LTD. and Subsidiaries For the years ended/as of March 31	In millions of yen			In thousands of U.S. dollars
	Years ended March 31			Year ended March 31
	2020	2019	2018	2020
Net sales and operating revenue	¥1,160,707	¥1,111,600	¥1,082,792	\$10,648,688
Operating income	130,564	123,711	140,111	1,197,835
Net income attributable to SECOM CO., LTD.	87,136	89,686	96,623	799,413
Total assets	2,081,120	1,879,710	1,838,945	19,092,843
Total SECOM CO., LTD. shareholders' equity	1,088,738	1,044,184	1,000,277	9,988,423

Per share of common stock:	In yen			In U.S. dollars
	2020	2019	2018	2020
Net income attributable to SECOM CO., LTD.	¥ 399.23	¥ 410.91	¥ 442.70	\$ 3.66
Cash dividends	170.00	160.00	150.00	1.56
(Interim dividend)	85.00	80.00	75.00	0.78
SECOM CO., LTD. shareholders' equity	4,988.25	4,784.12	4,582.96	45.76

- Notes: 1. Yen amounts have been translated into U.S. dollars, solely for the convenience of the reader, at the approximate rate of ¥109=US\$1, the rate prevailing on the Tokyo Foreign Exchange Market on March 31, 2020.
2. Net income attributable to SECOM CO., LTD. per share of common stock is based on the average number of shares outstanding during each period, less treasury stock.
3. SECOM CO., LTD. shareholders' equity per share of common stock is based on the number of shares outstanding at the end of each period, less treasury stock.
4. Cash dividends per share of common stock are based on dividends approved and paid in each fiscal year. At the general shareholders' meeting held on June 25, 2020, approval was granted for a proposal to pay a year-end dividend of ¥85.00 for the year ended March 31, 2020.

Net income attributable to SECOM CO., LTD. (U.S. GAAP)

(In billions of yen)



Note: In the year ended March 31, 2020, net income attributable to SECOM CO., LTD., decreased ¥2.6 billion, to ¥87.1 billion, despite operating income growth led by the fire protection services segment. This was primarily due to a loss on private equity investments, compared with a gain on such investments in the previous fiscal year, and an increase in income taxes that reflected a larger reversal of the valuation allowance in the preceding period.

In the year ended March 31, 2019, net income attributable to SECOM CO., LTD., was down ¥6.9 billion, to ¥89.7 billion. Principal factors contributing to this result included the application of a new accounting standard whereby gains or losses on equity investments are now charged to income for the period, which resulted in an increase in loss on other-than-temporary impairment of investment securities; investments to reinforce SECOM's operating foundation with the aim of ensuring sustainable growth; and the impact of multiple major natural disasters on results in the insurance services segment.

In the year ended March 31, 2018, net income attributable to SECOM CO., LTD., advanced ¥5.2 billion, to ¥96.6 billion. This result was attributable to higher operating income in six segments, including security services.

Pursuant to the applicable Japanese law, SECOM is required to publish results in line with accounting principles generally accepted in Japan (Japanese GAAP). Key financial highlights calculated using Japanese GAAP are shown below for reference.

Japanese GAAP

SECOM CO., LTD. and Subsidiaries For the years ended/as of March 31	In millions of yen			In thousands of U.S. dollars
	Years ended March 31			Year ended March 31
	2020	2019	2018	2020
Revenue	¥1,060,070	¥1,013,823	¥ 970,624	\$ 9,725,413
Operating profit	142,858	130,213	135,448	1,310,624
Ordinary profit	151,356	144,889	144,318	1,388,587
Net income attributable to owners of the parent	89,080	92,009	86,993	817,248
Total assets	1,815,121	1,765,105	1,715,123	16,652,486
Total net assets	1,172,494	1,125,954	1,081,213	10,756,826

Per share of common stock:	In yen			In U.S. dollars
	2020	2019	2018	2020
Net income	¥ 408.14	¥ 421.56	¥ 398.58	\$ 3.74
Cash dividends	170.00	165.00	155.00	1.56
(Interim dividend)	85.00	80.00	75.00	0.78
Net assets	4,742.58	4,562.08	4,364.63	43.51

Note: Cash dividends per share of common stock are based on dividends the record dates for which fall in each fiscal year. The consolidated dividend payout ratio for the fiscal year ended March 31, 2020, was 41.7%.

Net income attributable to owners of the parent (Japanese GAAP)

(In billions of yen)

