



## Condensed Nonconsolidated Balance Sheets (Based on Japanese GAAP)

SECOM CO., LTD.  
As of March 31

	In millions of yen					
ASSETS	2019	2018	2017	2016	2015	2014
<b>Current assets:</b>						
Cash on hand and in banks.....	¥120,815	¥ 85,009	¥ 87,387	¥ 45,433	¥ 93,569	¥ 80,908
Cash deposits for armored car services.....	39,504	38,347	37,869	40,877	48,396	56,818
Notes receivable.....	723	523	621	592	640	683
Due from subscribers.....	17,931	17,286	16,480	16,229	16,066	14,991
Accounts receivable, trade.....	11,516	10,995	10,650	10,996	11,202	9,960
Receivables—other.....	4,714	4,387	3,088	4,454	3,054	2,699
Short-term investments.....	—	—	—	3,444	437	437
Merchandise.....	7,047	5,628	5,312	6,453	6,694	5,489
Supplies.....	1,686	1,767	1,722	1,676	1,379	1,303
Prepaid expenses.....	2,599	2,556	2,323	2,172	2,210	2,109
Deferred income taxes.....	—	—	3,710	3,736	4,415	4,382
Short-term loans receivable.....	35,250	28,017	27,539	22,255	20,423	20,653
Other.....	4,530	1,712	1,804	1,698	1,772	2,031
Allowance for doubtful accounts.....	(101)	(105)	(117)	(152)	(216)	(221)
Total current assets.....	246,218	196,128	198,394	159,867	210,048	202,248
<b>Fixed assets:</b>						
Tangible assets:						
Buildings and improvements, net.....	16,263	16,160	16,282	16,572	16,458	17,466
Automobiles, net.....	501	611	709	795	824	865
Security equipment and control stations, net.....	69,049	67,746	65,997	67,624	67,715	66,683
Machinery and equipment, net.....	143	162	179	170	192	232
Tools, furniture and fixtures, net.....	3,566	2,861	3,173	3,424	3,326	2,922
Land.....	21,952	22,077	21,978	22,015	28,303	29,520
Construction in progress.....	4,721	4,812	2,195	1,564	1,714	1,848
Other, net.....	1,827	72	69	18	12	105
Total tangible assets.....	118,025	114,504	110,585	112,187	118,548	119,644
Intangible assets:						
Goodwill.....	—	—	—	—	—	2,607
Software.....	8,560	5,903	6,125	5,794	4,644	3,910
Other.....	920	741	400	574	730	1,768
Total intangible assets.....	9,480	6,644	6,526	6,369	5,375	8,286
Investments and others:						
Investment securities.....	21,982	24,583	23,083	20,588	29,725	23,789
Investment securities in subsidiaries and affiliated companies.....	353,375	350,551	323,993	325,104	239,120	239,008
Investments in subsidiaries and affiliated companies.....	2,149	2,098	2,098	1,938	1,938	1,827
Long-term loans receivable.....	113,221	138,277	134,796	146,716	150,955	143,741
Lease deposits.....	7,578	7,650	7,559	7,642	7,526	7,553
Long-term prepaid expenses.....	20,461	20,622	20,847	21,244	22,126	20,780
Prepaid pension and severance costs.....	21,410	20,763	21,643	23,177	21,530	16,962
Deferred income taxes.....	5,442	—	—	—	—	—
Insurance funds.....	4,109	4,046	4,294	4,294	4,294	3,988
Other.....	2,458	2,613	2,560	2,545	2,534	2,777
Allowance for doubtful accounts.....	(4,442)	(4,440)	(5,532)	(5,551)	(17,946)	(17,698)
Total investments and others.....	547,748	566,767	535,344	547,700	461,806	442,730
Total fixed assets.....	675,254	687,917	652,456	666,256	585,730	570,662
Total assets.....	¥921,472	¥884,045	¥850,851	¥826,124	¥795,778	¥772,910

In millions of yen

LIABILITIES	2019	2018	2017	2016	2015	2014
<b>Current liabilities:</b>						
Accounts payable.....	¥ 3,820	¥ 4,108	¥ 3,604	¥ 3,641	¥ 3,172	¥ 3,429
Bank loans.....	21,211	21,940	22,703	36,923	29,416	36,703
Lease obligations.....	309	229	215	198	185	176
Payables—other.....	19,769	16,708	14,476	15,698	15,675	14,546
Payables—construction.....	5,437	3,897	4,018	3,980	4,480	4,218
Accrued income taxes.....	11,210	13,162	14,345	9,479	10,826	12,366
Accrued consumption taxes.....	3,221	3,817	2,883	2,718	7,088	1,478
Accrued expenses.....	747	691	697	737	800	802
Deposits received for armored car services.....	18,348	16,446	15,187	13,975	15,124	16,175
Deferred revenue.....	19,949	20,300	20,629	20,923	21,269	21,301
Accrued bonuses.....	6,488	6,300	6,278	6,246	6,296	6,246
Other.....	2,590	2,623	4,014	4,177	4,311	3,530
Total current liabilities.....	113,104	110,226	109,053	118,699	118,647	120,976
<b>Long-term liabilities:</b>						
Lease obligations.....	3,971	2,358	2,477	2,601	2,661	2,747
Guarantee deposits received.....	16,462	16,640	16,804	17,038	17,286	17,622
Deferred income taxes.....	—	3,575	6,642	6,213	3,400	307
Accrued pension and severance costs.....	1,788	2,164	2,506	2,835	3,241	3,555
Other.....	343	91	103	378	408	459
Total long-term liabilities.....	22,566	24,830	28,533	29,068	26,998	24,692
Total liabilities.....	135,670	135,057	137,587	147,768	145,646	145,668
<b>NET ASSETS</b>						
<b>Shareholders' equity:</b>						
Common stock.....	¥ 66,392	¥ 66,385	¥ 66,377	¥ 66,377	¥ 66,377	¥ 66,377
Capital surplus:						
Additional paid-in capital.....	83,069	83,061	83,054	83,054	83,054	83,054
Other capital surplus.....	0	0	0	0	0	0
Total capital surplus.....	83,069	83,062	83,054	83,054	83,054	83,054
Retained earnings:						
Legal reserve.....	9,028	9,028	9,028	9,028	9,028	9,028
Other retained earnings:						
Reserve for system developments.....	800	800	800	800	800	800
General reserve.....	2,212	2,212	2,212	2,212	2,212	2,212
Accumulated earnings carried forward.....	692,935	653,840	618,887	586,082	556,013	536,978
Total retained earnings.....	704,976	665,881	630,927	598,122	568,053	549,018
Common stock in treasury, at cost.....	(73,759)	(73,748)	(73,731)	(73,717)	(73,701)	(73,682)
Total shareholders' equity.....	780,679	741,579	706,629	673,836	643,784	624,768
<b>Valuation, translation adjustments and others:</b>						
Unrealized gains (losses) on securities.....	5,122	7,408	6,634	4,518	6,347	2,473
Total valuation, translation adjustments and others.....	5,122	7,408	6,634	4,518	6,347	2,473
Total net assets.....	785,801	748,988	713,263	678,355	650,132	627,242
Total liabilities and net assets.....	¥921,472	¥884,045	¥850,851	¥826,124	¥795,778	¥772,910

## Condensed Nonconsolidated Statements of Income (Based on Japanese GAAP)

SECOM CO., LTD.  
Years ended March 31

	In millions of yen					
	2019	2018	2017	2016	2015	2014
Revenue.....	<b>¥394,181</b>	¥387,881	¥382,476	¥376,044	¥370,663	¥364,280
<i>Percentage change from prior year</i> .....	<b>1.6%</b>	1.4%	1.7%	1.5%	1.8%	2.5%
Service charges.....	<b>332,995</b>	327,470	322,338	317,764	314,068	309,499
<i>Percentage change from prior year</i> .....	<b>1.7</b>	1.6	1.4	1.2	1.5	1.4
Sales of merchandise.....	<b>61,185</b>	60,411	60,137	58,280	56,594	54,781
<i>Percentage change from prior year</i> .....	<b>1.3</b>	0.5	3.2	3.0	3.3	9.4
Costs.....	<b>234,046</b>	229,332	227,204	223,189	221,441	215,849
<i>As a percentage of revenue</i> .....	<b>59.4</b>	59.1	59.4	59.4	59.7	59.3
Costs of service.....	<b>190,628</b>	186,639	184,225	181,597	180,850	177,339
<i>As a percentage of service charges</i> .....	<b>57.2</b>	57.0	57.2	57.1	57.6	57.3
Costs of sales.....	<b>43,418</b>	42,693	42,978	41,591	40,590	38,509
<i>As a percentage of merchandise sales</i> .....	<b>71.0</b>	70.7	71.5	71.4	71.7	70.3
Gross profit.....	<b>160,134</b>	158,549	155,271	152,855	149,221	148,431
<i>As a percentage of revenue</i> .....	<b>40.6</b>	40.9	40.6	40.6	40.3	40.7
Gross profit on service.....	<b>142,367</b>	140,831	138,112	136,166	133,217	132,159
<i>As a percentage of service charges</i> .....	<b>42.8</b>	43.0	42.8	42.9	42.4	42.7
Gross profit on sales.....	<b>17,767</b>	17,718	17,159	16,688	16,003	16,272
<i>As a percentage of merchandise sales</i> .....	<b>29.0</b>	29.3	28.5	28.6	28.3	29.7
Selling, general and administrative expenses.....	<b>83,301</b>	80,380	78,988	77,191	76,046	75,521
<i>As a percentage of revenue</i> .....	<b>21.1</b>	20.7	20.7	20.5	20.5	20.7
Operating profit.....	<b>76,833</b>	78,168	76,283	75,664	73,174	72,909
<i>As a percentage of revenue</i> .....	<b>19.5</b>	20.2	19.9	20.1	19.8	20.0
Non-operating income.....	<b>15,006</b>	14,978	13,389	13,639	11,714	10,269
Non-operating expenses.....	<b>2,866</b>	2,064	3,130	2,691	3,316	4,295
Ordinary profit.....	<b>88,972</b>	91,083	86,543	86,612	81,572	78,884
<i>As a percentage of revenue</i> .....	<b>22.6</b>	23.5	22.6	23.0	22.0	21.7
Extraordinary profit.....	<b>87</b>	1,896	651	3,064	1,670	491
Extraordinary losses.....	<b>203</b>	324	100	6,733	2,805	1,604
Income before income taxes.....	<b>88,855</b>	92,655	87,094	82,943	80,437	77,771
<i>As a percentage of revenue</i> .....	<b>22.5</b>	23.9	22.8	22.1	21.7	21.3
Income taxes.....	<b>14,838</b>	24,962	23,833	24,500	22,945	26,273
<i>Effective tax rate</i> .....	<b>16.7</b>	26.9	27.4	29.5	28.5	33.8
Net income.....	<b>74,016</b>	67,692	63,260	58,442	57,492	51,497
<i>As a percentage of revenue</i> .....	<b>18.8</b>	17.5	16.5	15.5	15.5	14.1
<i>Percentage change from prior year</i> .....	<b>9.3</b>	7.0	8.2	1.7	11.6	4.8