Initiatives Aimed at Achieving the Goals of the SECOM Group Road Map 2022

With the aim of achieving the goals of the SECOM Group Road Map 2022, we are promoting focused, forward-looking investments and steadily implementing ambitious strategies for creating and growing new businesses and enhancing existing businesses.

Japan

Responding to demand related to the need to be able to rely on others and to the need for security in a connected society

 Begins providing SECOM Supply Chain Security Select, a service that assists companies to secure safety certification for supply chains (June 2018)



- Adds solutions to the SECOM Supply Chain Security Select lineup to support the efforts of companies to qualify for certification of physical security measures designed to prevent the contamination of food (December 2018)
 Page 31
- Cooperates with financial institutions to broaden the popularity of measures to improve the security of food-related facilities. Page 31
- Launches the Cryptocurrency Wallet Service, developed to protect crypto assets (June 2018)
 Page 41
- Commences provision of ANSHIN Browser-b, a cyber security package that combines entrance and exit protections with insurance against the threat of targeted cyber attacks (February 2019)
- Begins providing the SECOM Robot X2 autonomous patrol robot (June 2019)

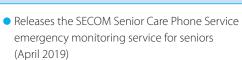


- Develops the Al-powered Virtual Security Guard System, which performs security and receptionist duties
- Page 32

Page 32

 Conducts demonstration test using drones (used in stadium security (- Page 32), service to prevent damage to crops caused by vermin, others)

• Commences provision of Xperia Hello!, a communication robot that can be linked to SECOM Home Security (October 2018) Page 33





 Starts selling the SECOM MyAED on-line home AED service (December 2018) Page 35



dog

- Begins offering SECOM Vitalook, a remote medical support platform (July 2018) - Page 38
- Develops new commercial security systems
- Launches the new SECOM IP Camera surveillance camera system (June 2019)
- Collaborates with major retail group to respond to the need to reduce the workload of static guards Page 31
- Commences provision of the SECOM Shift Scheduler automatic shift generating system (September 2018) • Pages 41–42
- Begins providing SECOM Call on Duty Service, an outsourced telephone receptionist service (June 2019) - Page 42

Tri-ion Initiative, employee job satisfaction surveys, application of RPA to operations and others

Investment in human resources with advanced and specialized expertise

Overseas

- Inaugurates SI team Page 35
- Makes full-scale entry into local home security services markets
- Commences sales of new home security system in Thailand • Pages 34-35
- Fortifies planning and promotional structure by establishing Innovation Center in the PRC
- Reinforces sales of AEDs in Thailand and Malaysia Page 35
- Expands into the Turkish market (February 2019)

Works with a major retail group

to propose facility management

and administration services that

help reduce labor requirements

Page 35



romotion of efforts to reduce labor requirements

Expansion and

Growth of

customer base

Increase in

opportunities for

customers to

use services

volution of services

Improvement of

Improvement of

and discipline

(Maximization)

Per-customer

Continuation of contracts

performance

in efficiency

kills and capabilities

Number of

Optimization of cost structure

Increase in reliability

Provision of services that exceed customers' expectations

> Increase in value provided to customers

Maximization of income

Improvement of capital efficiency

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