

Consolidated Financial Statements

Consolidated Balance Sheets

SECOM CO., LTD. and Subsidiaries
March 31, 2018 and 2017

	In millions of yen		Translation into thousands of U.S. dollars (Note 3)
	2018	2017	March 31
ASSETS			2018
Current assets:			
Cash and Cash equivalents (Notes 5 and 22).....	¥ 316,729	¥ 299,600	\$ 2,988,009
Time deposits (Note 13).....	9,593	9,562	90,500
Cash deposits for armored car services (Note 6).....	135,809	130,620	1,281,217
Short-term investments (Notes 7 and 22).....	17,211	29,224	162,368
Notes and accounts receivable, trade.....	144,657	134,794	1,364,689
Due from subscribers.....	49,789	46,467	469,708
Inventories (Note 8).....	82,058	62,686	774,132
Short-term receivables (Notes 9, 13, 20 and 21).....	27,930	26,074	263,491
Allowance for doubtful accounts (Note 9).....	(1,807)	(1,821)	(17,047)
Deferred insurance acquisition costs (Note 14).....	6,540	6,440	61,698
Deferred income taxes (Note 17).....	—	12,611	—
Other current assets.....	19,368	17,595	182,717
Total current assets.....	807,877	773,852	7,621,482
Investments and long-term receivables:			
Investment securities (Notes 2 (7), 7, 13 and 22).....	227,255	227,245	2,143,915
Investments in affiliated companies (Note 10).....	64,620	57,922	609,623
Long-term receivables (Notes 9, 13, 20 and 21).....	43,281	42,407	408,311
Lease deposits.....	17,264	15,675	162,868
Other investments.....	10,086	10,510	95,151
Allowance for doubtful accounts (Note 9).....	(4,298)	(4,178)	(40,547)
	358,208	349,581	3,379,321
Property, plant and equipment (Notes 11, 13, 19 and 20):			
Land.....	113,916	115,210	1,074,679
Buildings and improvements.....	340,822	329,631	3,215,302
Security equipment and control stations.....	329,655	317,352	3,109,953
Machinery, equipment and automobiles.....	150,528	143,789	1,420,075
Construction in progress.....	7,479	7,683	70,557
	942,400	913,665	8,890,566
Accumulated depreciation.....	(530,052)	(499,597)	(5,000,491)
	412,348	414,068	3,890,075
Other assets:			
Deferred charges (Note 2 (12)).....	42,325	42,606	399,292
Goodwill (Note 12).....	106,512	88,950	1,004,830
Other intangible assets (Notes 12, 13, 19 and 20).....	57,027	50,726	537,991
Prepaid pension and severance costs (Note 15).....	41,409	35,282	390,651
Deferred income taxes (Note 17).....	13,239	8,213	124,896
	260,512	225,777	2,457,660
Total assets.....	¥1,838,945	¥1,763,278	\$17,348,538

See accompanying notes to consolidated financial statements.

LIABILITIES AND EQUITY	In millions of yen		Translation into thousands of U.S. dollars (Note 3)
	2018	2017	March 31
Current liabilities:			
Bank loans (Notes 6 and 13).....	¥ 38,969	¥ 42,099	\$ 367,632
Current portion of long-term debt (Notes 13, 19 and 21)	19,632	19,615	185,208
Notes and accounts payable, trade.....	44,901	46,280	423,594
Other payables	41,546	38,612	391,943
Deposits received (Note 6)	118,897	112,053	1,121,670
Deferred revenue.....	38,395	38,732	362,217
Accrued income taxes.....	25,994	27,615	245,226
Accrued payroll.....	36,531	32,084	344,632
Other current liabilities (Note 17)	34,792	36,822	328,226
Total current liabilities	399,657	393,912	3,770,348
Long-term liabilities:			
Long-term debt (Notes 13, 19 and 21).....	50,299	54,149	474,519
Guarantee deposits received	32,109	32,529	302,915
Accrued pension and severance costs (Note 15).....	29,384	29,636	277,208
Long-term deferred revenue	15,194	15,444	143,340
Unearned premiums and other insurance liabilities (Note 14).....	114,814	110,018	1,083,151
Investment deposits by policyholders (Notes 14 and 21).....	25,208	27,691	237,811
Deferred income taxes (Note 17).....	26,530	33,815	250,283
Other long-term liabilities (Notes 21, 22 and 23).....	14,445	14,616	136,274
Total long-term liabilities.....	307,983	317,898	2,905,501
Total liabilities.....	707,640	711,810	6,675,849

Commitments and contingent liabilities (Note 24)

Equity:

SECOM CO., LTD. shareholders' equity (Note 18):

Common stock			
Authorized—900,000,000 shares, issued 233,290,441 shares in 2018			
Authorized—900,000,000 shares, issued 233,288,717 shares in 2017	66,385	66,378	626,274
Additional paid-in capital	73,133	73,102	689,934
Legal reserve.....	10,733	10,632	101,255
Retained earnings.....	896,586	832,785	8,458,358
Accumulated other comprehensive income (loss):			
Unrealized gains on securities (Note 7).....	22,797	22,529	215,066
Unrealized gains on derivative instruments (Note 23).....	—	—	—
Pension liability adjustments (Note 15)	1,578	(3,492)	14,887
Foreign currency translation adjustments.....	2,814	1,039	26,547
	27,189	20,076	256,500
Common stock in treasury, at cost:			
15,030,573 shares in 2018 and 15,028,470 shares in 2017.....	(73,749)	(73,731)	(695,745)
Total SECOM CO., LTD. shareholders' equity.....	1,000,277	929,242	9,436,576
Noncontrolling interests.....	131,028	122,226	1,236,113
Total equity	1,131,305	1,051,468	10,672,689
Total liabilities and equity.....	¥1,838,945	¥1,763,278	\$17,348,538

See accompanying notes to consolidated financial statements.

Consolidated Statements of Income

SECOM CO., LTD. and Subsidiaries
Three years ended March 31, 2018

	In millions of yen			Translation into thousands of U.S. dollars (Note 3)
	Years ended March 31			Year ended March 31
	2018	2017	2016	2018
Net sales and operating revenue (Notes 14, 18 and 22)	¥1,082,792	¥1,031,261	¥983,428	\$10,215,019
Costs and expenses:				
Cost of sales (Note 8)	750,422	709,962	674,533	7,079,453
Selling, general and administrative expenses (Notes 2 (17), 2 (18), 2 (19) and 4)	190,187	184,487	176,269	1,794,217
Impairment loss on long-lived assets (Note 11)	841	2,689	11,814	7,934
Impairment loss on goodwill (Note 12)	11	1,193	—	104
Gain and loss on sales and disposal of fixed assets, net	(1,504)	2,752	1,907	(14,189)
	939,957	901,083	864,523	8,867,519
Operating income	142,835	130,178	118,905	1,347,500
Other income:				
Interest and dividends	1,637	1,286	1,440	15,443
Gain on sales of securities, net (Notes 7 and 18)	237	391	1,480	2,236
Gain on private equity investments (Note 22)	5,884	13,887	1,718	55,509
Other (Notes 16, 18 and 23)	2,972	2,571	3,041	28,038
	10,730	18,135	7,679	101,226
Other expenses:				
Interest	1,236	1,369	1,388	11,660
Loss on other-than-temporary impairment of investment securities (Notes 18 and 22)	57	77	402	538
Other (Note 16)	1,482	1,644	2,333	13,981
	2,775	3,090	4,123	26,179
Income from continuing operations before income taxes and equity in net income of affiliated companies	150,790	145,223	122,461	1,422,547
Income taxes (Note 17):				
Current	54,225	43,449	39,135	511,557
Deferred	(6,118)	3,563	1,177	(57,717)
	48,107	47,012	40,312	453,840
Income from continuing operations before equity in net income of affiliated companies	102,683	98,211	82,149	968,707
Equity in net income of affiliated companies (Note 18)	7,179	5,178	7,162	67,726
Net income	109,862	103,389	89,311	1,036,433
Less: Net income attributable to noncontrolling interests	(13,239)	(12,002)	(5,239)	(124,896)
Net income attributable to SECOM CO., LTD.	¥ 96,623	¥ 91,387	¥ 84,072	\$ 911,537

	In yen			Translation into thousands of U.S. dollars (Note 3)
	Years ended March 31			Year ended March 31
	2018	2017	2016	2018
Per share data (Note 2 (21)):				
Net income attributable to SECOM CO., LTD.	¥442.70	¥418.71	¥385.19	\$4.18
Cash dividends per share (Note 18)	¥150.00	¥140.00	¥130.00	\$1.42

Consolidated Statements of Comprehensive Income

SECOM CO., LTD. and Subsidiaries
Three years ended March 31, 2018

	In millions of yen			Translation into thousands of U.S. dollars (Note 3)
	Years ended March 31			Year ended March 31
	2018	2017	2016	2018
Comprehensive income:				
Net income	¥109,862	¥103,389	¥89,311	\$1,036,434
Other comprehensive income (loss), net of tax:				
Unrealized gains and losses on securities	256	4,600	(7,823)	2,415
Unrealized gains on derivative instruments	—	—	(9)	—
Pension liability adjustments	5,376	4,675	(6,402)	50,717
Foreign currency translation adjustments	1,952	(5,726)	(3,234)	18,416
Total comprehensive income	117,446	106,938	71,843	1,107,982
Less: Comprehensive income attributable to noncontrolling interests	(13,710)	(12,388)	(3,820)	(129,340)
Comprehensive income attributable to SECOM CO., LTD.	¥103,736	¥ 94,550	¥68,023	\$ 978,642

See accompanying notes to consolidated financial statements.

Consolidated Statements of Changes in Equity

SECOM CO., LTD. and Subsidiaries
Three years ended March 31, 2018

In millions of yen

	Number of shares issued	Common stock	Additional paid-in capital	Legal reserve	Retained earnings	Accumulated other comprehensive income (loss)	Common stock in treasury, at cost	Total SECOM CO., LTD. shareholders' equity	Noncontrolling interests	Total
Balance, March 31, 2015	233,288,717	¥66,378	¥73,442	¥10,401	¥716,487	¥32,962	(¥73,701)	¥ 825,969	¥113,198	¥ 939,167
Comprehensive income:										
Net income	—	—	—	—	84,072	—	—	84,072	5,239	89,311
Other comprehensive income (loss), net of tax (Note 18):										
Unrealized gains on securities	—	—	—	—	—	(7,411)	—	(7,411)	(412)	(7,823)
Unrealized gains on derivative instruments	—	—	—	—	—	(5)	—	(5)	(4)	(9)
Pension liability adjustments	—	—	—	—	—	(5,752)	—	(5,752)	(650)	(6,402)
Foreign currency translation adjustments	—	—	—	—	—	(2,881)	—	(2,881)	(353)	(3,234)
Total comprehensive income	—	—	—	—	84,072	(8,650)	—	75,422	4,222	79,644
Cash dividends paid to SECOM CO., LTD. shareholders	—	—	—	—	(28,373)	—	—	(28,373)	—	(28,373)
Cash dividends paid to noncontrolling interests	—	—	—	—	—	—	—	—	(2,943)	(2,943)
Transfer to legal reserve	—	—	—	125	(125)	—	—	—	—	—
Equity transactions with noncontrolling interests and other (Note 18)	—	—	(324)	—	—	—	—	(324)	(2,756)	(3,080)
Gains on disposal of treasury stock	—	—	0	—	—	—	—	0	—	0
Net changes in treasury stock	—	—	—	—	—	—	(17)	(17)	—	(17)
Balance, March 31, 2016	233,288,717	66,378	73,118	10,526	772,061	16,913	(73,718)	865,278	111,319	976,597
Comprehensive income:										
Net income	—	—	—	—	91,387	—	—	91,387	12,002	103,389
Other comprehensive income (loss), net of tax (Note 18):										
Unrealized gains on securities	—	—	—	—	—	4,376	—	4,376	224	4,600
Unrealized gains on derivative instruments	—	—	—	—	—	—	—	—	—	—
Pension liability adjustments	—	—	—	—	—	4,400	—	4,400	275	4,675
Foreign currency translation adjustments	—	—	—	—	—	(5,613)	—	(5,613)	(113)	(5,726)
Total comprehensive income	—	—	—	—	91,387	(1,237)	—	90,150	12,388	102,538
Cash dividends paid to SECOM CO., LTD. shareholders	—	—	—	—	(30,557)	—	—	(30,557)	—	(30,557)
Cash dividends paid to noncontrolling interests	—	—	—	—	—	—	—	—	(2,941)	(2,941)
Transfer to legal reserve	—	—	—	106	(106)	—	—	—	—	—
Equity transactions with noncontrolling interests and other (Note 18)	—	—	(16)	—	—	—	—	(16)	1,460	1,444
Gains on disposal of treasury stock	—	—	0	—	—	—	—	0	—	0
Net changes in treasury stock	—	—	—	—	—	—	(13)	(13)	—	(13)
Balance, March 31, 2017	233,288,717	66,378	73,102	10,632	832,785	20,076	(73,731)	929,242	122,226	1,051,468
Comprehensive income:										
Net income	—	—	—	—	96,623	—	—	96,623	13,239	109,862
Other comprehensive income (loss), net of tax (Note 18):										
Unrealized gains on securities	—	—	—	—	—	268	—	268	(12)	256
Unrealized gains on derivative instruments	—	—	—	—	—	—	—	—	—	—
Pension liability adjustments	—	—	—	—	—	5,070	—	5,070	306	5,376
Foreign currency translation adjustments	—	—	—	—	—	1,775	—	1,775	177	1,952
Total comprehensive income	—	—	—	—	96,623	6,113	—	102,736	13,310	116,046
Issuance of new stocks	1,724	7	7	—	—	—	—	14	—	14
Cash dividends paid to SECOM CO., LTD. shareholders	—	—	—	—	(32,738)	—	—	(32,738)	—	(32,738)
Cash dividends paid to noncontrolling interests	—	—	—	—	—	—	—	—	(5,381)	(5,381)
Transfer to legal reserve	—	—	—	101	(101)	—	—	—	—	—
Equity transactions with noncontrolling interests and other (Note 18)	—	—	24	—	—	—	—	24	473	497
Changes in the scope of application of the equity method	—	—	—	—	17	—	—	17	—	17
Gains on disposal of treasury stock	—	—	0	—	—	—	—	0	—	0
Net changes in treasury stock	—	—	—	—	—	—	(18)	(18)	—	(18)
Balance, March 31, 2018	233,290,441	¥66,385	¥73,133	¥10,733	¥896,586	¥27,189	(¥73,749)	¥1,000,277	¥131,028	¥1,131,305

Translation into thousands of U.S. dollars (Note 3)

	Common stock	Additional paid-in capital	Legal reserve	Retained earnings	Accumulated other comprehensive income (loss)	Common stock in treasury, at cost	Total SECOM CO., LTD. shareholders' equity	Noncontrolling interests	Total
Balance, March 31, 2017	\$626,208	\$689,642	\$100,302	\$7,856,462	\$189,396	(\$695,575)	\$8,766,435	\$1,153,075	\$ 9,919,510
Comprehensive income:									
Net income	—	—	—	911,538	—	—	911,538	124,896	1,036,434
Other comprehensive income (loss), net of tax (Note 18):									
Unrealized gains on securities	—	—	—	—	2,528	—	2,528	(113)	2,415
Unrealized gains on derivative instruments	—	—	—	—	—	—	—	—	—
Pension liability adjustments	—	—	—	—	47,830	—	47,830	2,887	50,717
Foreign currency translation adjustments	—	—	—	—	16,746	—	16,746	1,670	18,416
Total comprehensive income	—	—	—	911,538	64,104	—	975,642	129,340	1,104,982
Issuance of new stocks	66	66	—	—	—	—	132	—	132
Cash dividends paid to SECOM CO., LTD. shareholders	—	—	—	(308,849)	—	—	(308,849)	—	(308,849)
Cash dividends paid to noncontrolling interests	—	—	—	—	—	—	—	(50,764)	(50,764)
Transfer to legal reserve	—	—	953	(953)	—	—	—	—	—
Equity transactions with noncontrolling interests and other (Notes 18)	—	226	—	—	—	—	226	4,462	4,688
Changes in the scope of application of the equity method	—	—	—	160	—	—	160	—	160
Gains on disposal of treasury stock	—	0	—	—	—	—	0	—	0
Net changes in treasury stock	—	—	—	—	—	(170)	(170)	—	(170)
Balance, March 31, 2018	\$626,274	\$689,934	\$101,255	\$8,458,358	\$256,500	(\$695,745)	\$9,436,576	\$1,236,113	\$10,672,689

See accompanying notes to consolidated financial statements.

Consolidated Statements of Cash Flows

SECOM CO., LTD. and Subsidiaries
Three years ended March 31, 2018

	In millions of yen			Translation into thousands of U.S. dollars (Note 3)
	Years ended March 31			Year ended March 31
	2018	2017	2016	2018
Cash flows from operating activities:				
Net income	¥109,862	¥103,389	¥ 89,311	\$1,036,434
Adjustments to reconcile net income to net cash provided by operating activities—				
Depreciation and amortization, including amortization of deferred charges (Notes 2 (11), 2 (12) and 12)	78,955	78,183	72,481	744,858
Accrual for pension and severance costs, less payments	977	754	(2,246)	9,217
Deferred income taxes	(6,118)	3,563	1,177	(57,717)
Gain and loss on sales and disposal of fixed assets, net	(1,541)	2,712	1,815	(14,538)
Impairment loss on long-lived assets (Note 11)	841	2,689	11,814	7,934
Write-down on real estate inventories (Note 8)	865	1,164	1,463	8,160
Gain on private equity investments (Note 22)	(5,884)	(13,887)	(1,718)	(55,509)
Impairment loss on goodwill (Note 12)	11	1,193	—	104
Gain on sales of securities, net (Notes 7 and 14)	(1,073)	(1,500)	(2,101)	(10,123)
Loss on other-than-temporary impairment of investment securities (Notes 14 and 22)	199	182	549	1,877
Equity in net income of affiliated companies	(7,179)	(5,178)	(7,162)	(67,726)
Changes in assets and liabilities, net of effects from acquisitions and disposals:				
(Increase) decrease in cash deposits for armored car services	(5,189)	(2,352)	3,642	(48,953)
(Increase) decrease in receivables and due from subscribers, net of allowances	(8,292)	(1,268)	(9,741)	(78,226)
(Increase) decrease in inventories	(18,639)	187	(2,445)	(175,840)
Increase in deferred charges	(15,902)	(15,887)	(15,501)	(150,019)
Increase (decrease) in notes and accounts payable	(378)	3,435	646	(3,566)
Increase (decrease) in deposits received	5,962	6,627	2,985	56,245
Decrease in deferred revenue	(779)	(1,560)	(515)	(7,349)
Increase (decrease) in accrued income taxes	(2,441)	4,334	959	(23,028)
Increase (decrease) in guarantee deposits received	(474)	(1,023)	(1,070)	(4,472)
Increase in unearned premiums and other insurance liabilities	4,796	4,449	5,984	45,245
Increase (decrease) in accrued consumption tax	1,924	(879)	(7,003)	18,151
Other, net	2,754	9,296	(473)	25,983
Net cash provided by operating activities	133,257	178,623	142,851	1,257,142
Cash flows from investing activities:				
(Increase) decrease in time deposits	172	(70)	(517)	1,623
Proceeds from sales of property, plant and equipment	6,166	1,465	3,030	58,170
Payments for purchases of property, plant and equipment	(53,751)	(51,222)	(59,454)	(507,085)
Payments for purchases of intangible assets	(7,859)	(7,338)	(8,409)	(74,142)
Proceeds from sales and redemptions of investment securities (Note 7)	69,365	43,290	55,036	654,387
Payments for purchases of investment securities	(51,098)	(32,613)	(49,361)	(482,057)
(Increase) decrease in short-term investments	(1,150)	(2,283)	(241)	(10,849)
Acquisitions, net of cash acquired (Note 4)	(23,283)	(167)	(73,540)	(219,651)
(Increase) decrease in short-term receivables, net	(457)	(62)	(7)	(4,311)
Payments for long-term receivables	(840)	(760)	(639)	(7,925)
Proceeds from long-term receivables	1,224	1,721	1,218	11,547
Other, net	50	839	190	472
Net cash used in investing activities	(61,461)	(47,200)	(132,694)	(579,821)
Cash flows from financing activities:				
Proceeds from long-term debt	9,613	8,407	9,357	90,689
Repayments of long-term debt	(20,582)	(20,059)	(15,197)	(194,170)
Increase (decrease) in bank loans, net	(3,378)	(13,528)	8,691	(31,868)
Increase (decrease) in investment deposits by policyholders	(2,483)	(2,112)	(469)	(23,425)
Dividends paid to SECOM CO., LTD. shareholders	(32,738)	(30,557)	(28,373)	(308,849)
Dividends paid to noncontrolling interests	(5,426)	(3,556)	(2,208)	(51,189)
Payments for acquisition of shares of consolidated subsidiaries from noncontrolling interest holders	(120)	(489)	(846)	(1,132)
Proceeds from sales of shares of consolidated subsidiaries to noncontrolling interest holders	—	618	—	—
Increase in treasury stock, net	(17)	(13)	(16)	(160)
Other, net	94	1,464	65	887
Net cash used in financing activities	(55,037)	(59,825)	(28,996)	(519,217)
Effect of exchange rate changes on cash and cash equivalents	370	(980)	(806)	3,490
Net increase in cash and cash equivalents	17,129	70,618	(19,645)	161,594
Cash and cash equivalents at beginning of year	299,600	228,982	248,627	2,826,415
Cash and cash equivalents at end of year	¥316,729	¥299,600	¥228,982	\$2,988,009

See accompanying notes to consolidated financial statements.

Notes to Consolidated Financial Statements

SECOM CO., LTD. and Subsidiaries
Three years ended March 31, 2018

1. Nature of Operations

The parent company and its subsidiaries (collectively "the Company") are engaged in the businesses of security services, fire protection services, medical services, insurance services, geographic information services, BPO and ICT services, and real estate and other services. With these services combined, the Company is focusing on the establishment of a Social System Industry, a network of integrated services and systems, targeted at the needs of people and business.

The Company's principal business activities are security services, including on-line security systems for commercial and residential premises, static guard services, armored car services for cash collection and deposit and sales of security merchandise. The Company has also been diversifying its services covering: fire protection services, including automatic fire alarm systems and fire extinguishing systems; medical services, including home and other medical services and the operations of variable interest entities of which the Company is the primary beneficiary through managing hospitals and health care-related institutions; non-life insurance services; geographic information services using geographic information systems (GIS) and surveying and measuring technology; BPO and ICT services, including data center services, business continuity plan support, information security services and cloud-based services; as well as Business Process Outsourcing ("BPO") related services; real estate and other services, including the development and sale of condominiums equipped with security and contingency planning features, lease of real estate, construction and installation services and other services.

2. Significant Accounting Policies

The parent company and its Japanese subsidiaries maintain their records and prepare their statutory financial statements in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"). Certain adjustments and reclassifications have been incorporated in the accompanying financial statements to conform with U.S. generally accepted accounting principles ("U.S. GAAP"). These adjustments were not recorded in the statutory books of account.

Significant accounting policies used in the preparation of the accompanying consolidated financial statements are summarized below:

(1) Basis of Consolidation and Investments in Affiliated Companies

The consolidated financial statements include the accounts of the parent company and those of its majority-owned subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation.

Investments in companies in which the ability to exercise significant influence exists (generally 20 to 50 percent owned companies), are accounted for under the equity method. Consolidated income includes the Company's current equity in the net income of affiliated companies, after elimination of intercompany profits.

(2) Consolidation of Variable Interest Entities

The consolidated financial statements also include variable interest entities ("VIEs") of which the Company is the primary beneficiary.

The Accounting Standards Codification ("ASC") 810, "Consolidation," issued by the Financial Accounting Standards Board ("FASB") requires the reporting entity to consolidate a variable interest entity ("VIE") as its primary beneficiary when it is deemed to have a controlling financial interest in a VIE, meeting both of the following characteristics:

- The power to direct activities of a VIE that most significantly impact the VIE's economic performance.
- The obligation to absorb losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE.

The Company provides investments, loans and guarantees to organizations managing hospitals and health care-related institutions, to a company holding real estate, and to a PFI (Private Finance Initiative) organization which was established to build, maintain and operate correctional facilities. Certain of these organizations are considered VIEs under ASC 810.

Total assets and liabilities held by VIEs of which the Company is the primary beneficiary were ¥74,539 million (\$703,198 thousand) and ¥84,029 million (\$792,726 thousand), respectively, at March 31, 2018, and ¥73,742 million and ¥85,325 million, respectively, at March 31, 2017. The creditors of VIEs do not have recourse to the Company's general credit with the exception of debts guaranteed by the Company. Total assets and liabilities held by VIEs of which the Company holds significant variable interests but is not the primary beneficiary were ¥29,232 million (\$275,774 thousand) and ¥27,699 million (\$261,311 thousand), respectively, at March 31, 2018, and ¥29,778 million and ¥28,628 million, respectively, at March 31, 2017. The Company's assets in the consolidated balance sheets and the Company's maximum exposure to losses related to VIEs at March 31, 2018 and 2017 were ¥6,415 million (\$60,519 thousand) and ¥5,997 million, respectively.

(3) Revenue Recognition

The Company generates revenue principally through the sales of merchandise and services in the areas of security services, fire protection services, medical services, insurance services, geographic information services, BPO and ICT services, and real estate and other services under separate contractual arrangements. The Company recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, title and risk of loss have been transferred to the customer, the sales price is fixed or determinable, and collectibility is probable.

Revenue from term service contracts, including security services, is recognized over the contractual period or, in the case of specific services, when such services are rendered. Subscribers are generally requested to prepay a portion of service charges, especially for security services, which are credited to deferred revenue and recognized in income ratably over the covered service period. Revenue from the installation of security equipment used to provide on-line centralized security services is deferred and recognized over the contractual period of security services after completion of the installation. The related installation costs are also deferred and amortized over the contractual period (Note 2 (12)).

The Company enters into arrangements with multiple elements, which may include any combination of security equipment, installation and security services. The Company allocates revenue to each element based on its relative fair value if such element meets criteria for treatment as a separate unit of accounting as prescribed in ASC 605, "Revenue Recognition." Otherwise, revenue is deferred until the undelivered elements are fulfilled as a single unit of accounting.

Revenue from sales of merchandise and software is recognized when the merchandise and software are received by the customer and, in the case of installations, when such installations are completed.

Revenue from construction contracts is principally recognized when construction is completed.

Revenue from long-term contracts for fire protection services and geographic information services is principally recognized under the percentage-of-completion method.

Property and casualty insurance premiums are earned ratably over the terms of the related insurance contracts. Unearned premiums are earned ratably over the terms of the unexpired portion of premiums written.

Revenue from sales of real estate is recognized when the title of the real estate is transferred to the customer.

Revenue from sales of equipment under sales-type leases is recognized at the inception of the lease. Unearned income on sales-type leases and direct-financing leases is recognized over the life of each respective lease using the interest method. Leases not qualifying as sales-type leases or direct-financing leases are accounted for as operating leases and the related revenue is recognized over the lease term.

Taxes collected from customers and remitted to governmental authorities on revenue-producing transactions are accounted for on a net basis and therefore are excluded from net sales and operating revenue in the consolidated statements of income.

(4) Foreign Currency Translation

All asset and liability accounts of foreign subsidiaries and affiliates are translated into Japanese yen at the rates of exchange in effect at year-end and all income and expense accounts are translated at average rates of exchange during the year. The resulting translation adjustments are accumulated and reported as part of other comprehensive income (loss).

Foreign currency receivables and payables of the Company are translated into yen at the rate in effect at the balance sheet date and the resulting translation gains and losses are credited or charged to foreign currency income/expenses for the year.

(5) Cash Equivalents

For the purpose of the consolidated statements of cash flows, the Company considers all highly liquid investments purchased with initial maturities of three months or less to be cash equivalents.

(6) Investments in Debt and Equity Securities

The Company classifies investments in debt and equity securities as "available-for-sale" or "held-to-maturity." The Company has no securities classified as "trading." "Held-to-maturity" securities are those securities in which the Company has the ability and intent to hold the security until maturity. All securities not included in "trading" or "held-to-maturity" are classified as "available-for-sale" securities. Marketable debt and equity securities which are classified as "available-for-sale" are recorded at fair value. Unrealized holding gains and losses on securities classified as "available-for-sale" are reported as part of accumulated other comprehensive income (loss), net of tax. Debt securities classified as "held-to-maturity" are reported at amortized cost.

A decline in the fair value of any available-for-sale securities below cost that is deemed to be other-than-temporary results in a reduction in the carrying amount to fair value. The impairment is charged to income and a new cost basis for the securities is established. To determine whether an impairment is other-than-temporary, the Company considers the length of time and extent to which the market value of the security has been less than its original cost, the financial condition, other specific factors affecting the market value, deterioration of the credit condition of the issuers, and whether or not the Company is able to retain the investment for a period of time sufficient to allow for the anticipated recovery in market value.

Other investments in non-public companies, except for private equity investments, are recorded at cost as fair value is not readily determinable. The Company periodically evaluates the values of other investments in non-public companies for possible impairment by taking into consideration the financial and operating conditions of the issuer, the general market conditions in the issuer's industry and the period of the decline in the estimated fair value and other relevant factors. If the impairment is determined to be other-than-temporary, other investments in non-public companies are written down to their impaired value through a charge to income.

Realized gains or losses on the sale of investments are based on the moving-average cost method and are credited or charged to income.

(7) Private Equity Investments

The Company accounts for private equity investments in accordance with ASC 946, "Financial Services—Investment Companies," in which investments are accounted for at fair value based on the Company's assessment of each underlying investment. The investments, by their nature, have little or no price transparency.

Investments are initially carried at cost as an approximation of fair value. Adjustments to carrying value are made if there is evidence of a change in fair value. Downward adjustments are also made, in the absence of third-party transactions, if it is determined that the expected realizable value of the investment has declined below the carrying value.

The carrying value of private equity investments was ¥29,815 million (\$281,274 thousand) and ¥49,738 million at March 31, 2018 and 2017, respectively.

Private equity investments are included in investment securities in the consolidated balance sheets.

(8) Inventories

Inventories, consisting of security-related products, fire protection-related products, real estate and other related products, are stated at the lower of cost or market. Cost is determined, in the case of real estate, based on the specific identification method and, in the case of other inventories, primarily using the moving-average method.

(9) Allowance for Doubtful Accounts

The Company recognizes an allowance for doubtful accounts to ensure trade, short-term and long-term receivables, and other receivables are not overstated due to uncollectibility. Allowance for doubtful accounts is maintained for all customers based on a variety of factors, including the length of time receivables are past due, macroeconomic conditions, significant one-time events and historical experience. An additional reserve for individual accounts is recorded when the Company becomes aware of a customer's inability to meet its financial obligations, such as in the case of bankruptcy filings or deterioration in the customer's operating results or financial position. If circumstances related to customers change, estimates of the recoverability of receivables would be further adjusted.

(10) Deferred Insurance Acquisition Costs

Costs that vary with and are primarily related to acquiring new insurance policies are deferred and amortized principally over the premium-paying period of the related insurance policies applying a percentage relationship of cost incurred to premiums from contracts issued to applicable unearned premiums throughout the period of the contract.

(11) Property, Plant and Equipment and Depreciation

Property, plant and equipment, including significant leasehold improvements, are carried at cost and depreciated at rates based on the estimated useful lives of the assets. Depreciation is computed using the straight-line method for assets other than security equipment and control stations. Security equipment and control stations are depreciated using the declining-balance method. Assets leased to others under operating leases are depreciated using the straight-line method over the estimated useful lives. Depreciation expense was ¥54,127 million (\$510,632 thousand), ¥53,677 million and ¥50,098 million for the years ended March 31, 2018, 2017 and 2016, respectively. Maintenance, repairs and renewals are charged to income as incurred.

The estimated useful lives of depreciable assets are as follows:

Buildings	22 to 50 years
Security equipment and control stations	5 to 8 years
Machinery, equipment and automobiles	2 to 20 years

The Company recognizes asset retirement obligations if the fair value of the obligations can be reasonably estimated. Asset retirement obligations include those for which an entity has a legal obligation to perform an asset retirement activity, however, the timing and/or method of settling the obligation are conditional on a future event that may or may not be within the control of the entity.

Performance of a contractual asset retirement obligation is required for the building leased by a certain subsidiary when the lease matures and the Company returns the leased building to its owner. However, the Company plans not to relocate from the building and to continue to use it until it will be demolished without restoration. As such, the execution of such obligation is not expected. The Company evaluated all the available evidence as of March 31, 2018 and performed efforts to establish the best estimate. However, the scope and the amount of execution of the obligation cannot be reasonably estimated. Therefore, an asset retirement obligation for that building lease is not recognized.

(12) Deferred Charges

Deferred charges primarily consist of costs related to installation services of security equipment used to provide on-line security systems. The installation costs are deferred and amortized using the straight-line method over the contractual period of security services after completion of the installation. Amortization expense was ¥15,529 million (\$146,500 thousand), ¥15,596 million and ¥15,129 million for the years ended March 31, 2018, 2017 and 2016, respectively.

(13) Impairment or Disposal of Long-Lived Assets

In accordance with ASC 360, "Property, Plant and Equipment," the Company reviews the carrying amount of its long-lived assets held and used, other than goodwill and intangible assets with indefinite lives, and assets to be disposed of, whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Long-lived assets to be held and used are reviewed for impairment by comparing the carrying amount of the assets with their estimated future

undiscounted cash flows. If it is determined that an impairment loss has occurred, the loss would be recognized during the period, and calculated as the difference between the assets' carrying amount and the fair value. Long-lived assets that are to be disposed of other than by sale are considered held and used until they are disposed of. Long-lived assets that are to be disposed of by sale are reported at the lower of their carrying amount or fair value less cost to sell. Reductions in the carrying amount are recognized in the period in which the long-lived assets are classified as held for sale.

(14) Goodwill and Other Intangible Assets

Goodwill represents the excess of costs over the fair value of assets of business acquired. Pursuant to ASC 350, "Intangibles—Goodwill and Other," goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually. This accounting standard also requires that intangible assets with estimable useful lives be amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with ASC 360. The Company conducts its annual impairment test each fiscal year.

(15) Unearned Premiums and Other Insurance Liabilities

Unearned premiums are related to unexpired periods of insurance contracts and are earned on a pro-rata basis over the remaining contract period. Other insurance liabilities consist principally of liabilities for unpaid claims and adjustment expenses, which are estimates of payments to be made on reported claims and incurred but not reported claims, which are computed based on past experience for unpaid losses.

(16) Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and operating loss carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences and carryforwards are expected to be realized or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Valuation allowances are recorded to reduce deferred tax assets when it is more likely than not that a tax benefit will not be realized.

The Company recognizes in the consolidated financial statements the impact of a tax position, if any, based on the technical merits of the position, when that position is more likely than not to be sustained upon examination. The benefit of the tax position is measured at the largest amount of benefit that has greater than 50 percent likelihood of being realized upon settlement with the appropriate tax authority.

The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income taxes in the consolidated statements of income.

(17) Research and Development

Research and development costs are charged to income as incurred. Research and development expenses included in selling, general and administrative expenses for the years ended March 31, 2018, 2017 and 2016 were ¥6,383 million (\$60,217 thousand), ¥6,491 million and ¥6,771 million, respectively.

(18) Advertising Costs

Advertising costs are charged to income as incurred, except for the costs related to insurance policies. Advertising costs for acquiring new insurance policies are deferred and amortized as part of insurance acquisition costs. Advertising expenses included in selling, general and administrative expenses for the years ended March 31, 2018, 2017 and 2016 were ¥5,011 million (\$47,274 thousand), ¥5,072 million and ¥4,388 million, respectively.

(19) Shipping and Handling Costs

Shipping and handling costs included in selling, general and administrative expenses for the years ended March 31, 2018, 2017 and 2016 were ¥1,380 million (\$13,019 thousand), ¥1,220 million and ¥1,213 million, respectively.

(20) Derivative Financial Instruments

The Company accounts for derivative financial instruments in accordance with ASC 815, "Derivatives and Hedging."

The Company recognizes all derivative financial instruments in the consolidated financial statements at fair value regardless of the purpose or intent for holding them. Changes in the fair value of derivative financial instruments are either recognized periodically in income or in equity as a component of accumulated other comprehensive income (loss) depending on whether the derivative financial instruments qualify for hedge accounting, and if so, whether they qualify as a fair value hedge or a cash flow hedge. Changes in the fair values of derivative financial instruments accounted for as a fair value hedge are recorded in income along with the portion of the change in the fair value of the hedged item that relates to the hedged risk. Changes in the fair value of derivative financial instruments accounted for as a cash flow hedge, to the extent it is effective as a hedge, are recorded in accumulated other comprehensive income (loss), net of tax. Changes in the fair value of derivative financial instruments not qualifying as a hedge are reported in income.

The Company meets the documentation requirements necessary for effective hedges which include the risk management objective and strategy for undertaking various hedge transactions. In addition, formal assessment is made at inception of the hedge and periodically on an on-going basis, as to whether the derivatives used in hedging activities are highly effective in offsetting changes in fair values or cash flows of hedged items. Hedge accounting is discontinued for ineffective hedges, if any. Changes in fair value of discontinued hedges are recognized in income.

(21) Per Share Data

Basic Earnings per Share ("EPS") is computed based on the average number of shares of common stock outstanding for the period. The average number of shares of common stock outstanding for the years ended March 31, 2018, 2017 and 2016 was 218,260 thousand shares, 218,261 thousand shares and 218,263 thousand shares, respectively. There were no potentially dilutive shares outstanding during the years ended March 31, 2018, 2017 or 2016.

Cash dividends per share shown in the accompanying consolidated statements of income are computed based on dividends approved and paid in each fiscal year.

(22) Use of Estimates

The preparation of the consolidated financial statements requires management of the Company to make a number of estimates and assumptions relating to the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates. Significant items subject to such estimates and assumptions include the carrying amounts of inventories, deferred insurance acquisition costs, investment securities, other investments, property, plant and equipment, goodwill, other intangible assets, unearned premiums and other insurance liabilities, valuation of receivables, valuation allowances for deferred income taxes, valuation of derivative instruments, assets and obligations related to employee benefits, asset retirement obligations, income tax uncertainties, and other contingencies.

(23) Recent Pronouncements

In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers." This accounting standard requires an entity to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This accounting standard also requires an entity to disclose sufficient information to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Both qualitative and quantitative information is required. This accounting standard was originally planned to be effective for fiscal years beginning after December 15, 2016, however, in August 2015, the FASB issued ASU No. 2015-14, which defers the effective date of ASU No. 2014-09 for one year. Therefore, this accounting standard is effective for fiscal years beginning after December 15, 2017, including interim periods within that reporting period, and will be adopted by the Company in the fiscal year beginning April 1, 2018. This accounting standard may be applied retrospectively to each prior period presented or retrospectively with the cumulative effect recognized at the date of initial application. The Company is currently evaluating the transition method and the effect of adopting this accounting standard on its consolidated financial statements.

In November 2015, the FASB issued ASU No. 2015-17, "Balance Sheet Classification of Deferred Taxes." This accounting standard requires deferred tax assets and liabilities be classified as noncurrent on the balance sheet. This accounting standard is effective for fiscal years beginning after December 15, 2016, and was adopted by the Company in the fiscal year beginning April 1, 2017. Prior periods were not retrospectively adjusted.

In January 2016, the FASB issued ASU No. 2016-01 "Recognition and Measurement of Financial Assets and Financial Liabilities." This accounting standard significantly changes the income statement impact of equity investments, and the recognition of changes in fair value of financial liabilities when the fair value is elected. This accounting standard is effective for fiscal years beginning after December 15, 2017, including interim periods within that reporting period, and will be adopted by the Company in the fiscal year beginning April 1, 2018. The Company is currently evaluating the effect of adopting this accounting standard on its consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02 "Leases." This accounting standard requires lessees to recognize almost all lease assets and lease liabilities on the balance sheet that arise from lease contracts which are classified as operating leases. This accounting standard is effective for fiscal years beginning after December 15, 2018, including interim periods within that reporting period, and will be adopted by the Company in the fiscal year beginning April 1, 2019.

In June 2016, the FASB issued ASU No. 2016-13, "Measurement of Credit Losses on Financial Instruments." This accounting standard replaces the current incurred loss methodology that delays recognition of the full amount of credit losses until the loss was probable of occurring with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. This accounting standard is effective for fiscal years beginning after December 15, 2020, including interim periods within that reporting period, and will be adopted by the Company in the fiscal year beginning April 1, 2021.

In October 2016, the FASB issued ASU No. 2016-16, "Intra-Entity Transfers of Assets Other Than Inventory." This accounting standard eliminates the exception for an intra-entity transfer of an asset other than inventory which prohibits the recognition of current and deferred income tax until the asset has been sold to an outside party and requires an entity to recognize the income tax consequences when the transfer occurs. This accounting standard is effective for fiscal years beginning after December 15, 2017, including interim periods within that reporting period, and will be adopted by the Company in the fiscal year beginning April 1, 2018.

In January 2017, the FASB issued ASU No. 2017-04, "Simplifying the Test for Goodwill Impairment." This accounting standard eliminates Step 2 from the goodwill impairment test. Instead, the amendments require an entity to perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount and recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. This accounting standard is effective for fiscal years beginning after December 15, 2020, including interim periods within that reporting period, and will be adopted by the Company in the fiscal year beginning April 1, 2021.

In March 2017, the FASB issued ASU No. 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost." This accounting standard requires an entity to disaggregate the service cost component from the other components of net benefit cost, and present the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost are required to be presented in the income statement separately from the service cost component, such as in other income (expenses). This accounting standard allows only the service cost component to be eligible for capitalization. This accounting standard is effective for fiscal years beginning after December 15, 2017, including interim periods within that reporting period, and will be adopted by the Company in the fiscal year beginning April 1, 2018.

(24) Discontinued Operations

ASC 205-20, "Discontinued Operations," requires the operating results of any component of an entity with its own identifiable operations and cash flows which is disposed of or is classified as held for sale, and with which the Company will not have significant continuing involvement to be reported in discontinued operations.

(25) Reclassifications

Certain amounts in the accompanying consolidated financial statements for the years ended March 31, 2017 and 2016 have been reclassified to conform to the presentation used for the year ended March 31, 2018.

3. U.S. Dollar Amounts

U.S. dollar amounts have been included in these financial statements solely for the convenience of the reader. The translations of yen into U.S. dollars have been made at the rate of ¥106=US\$1, the approximate rate prevailing on the Tokyo Foreign Exchange Market on March 31, 2018. These translations should not be construed as representing that the yen amounts actually constitute, or have been or could be converted into U.S. dollars at that rate.

4. Acquisitions

Acquisition of TMJ, Inc.

On October 2, 2017, the Company acquired 100% of common shares outstanding of TMJ, Inc. for ¥26,550 million (\$250,472 thousand) in cash. The purpose of this acquisition is to increase corporate value through generating various synergies including further improvements in quality of existing business and development and provision of new BPO (Business Process Outsourcing) services by taking full advantage of the collective strengths of SECOM and TMJ.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition.

	In millions of yen	In thousands of U.S. dollars
Cash and cash equivalents.....	¥ 2,654	\$ 25,038
Cash deposits for armored car services.....	3,803	35,877
Other current assets.....	290	2,736
Investments and long-term receivables.....	1,642	15,490
Property, plant and equipment.....	1,262	11,906
Intangible assets, including goodwill.....	24,919	235,085
Total assets acquired.....	34,570	326,132
Current liabilities.....	5,075	47,877
Long-term liabilities.....	2,945	27,783
Total liabilities assumed.....	8,020	75,660
Net assets acquired.....	¥26,550	\$250,472

Intangible assets of ¥7,448 million (\$70,264 thousand) subject to amortization include customer relationships of ¥6,796 million (\$64,113 thousand) with a 15-year useful life. The goodwill of ¥17,471 million (\$164,821 thousand) represents expected excess earnings power based on the future business operations. It is not deductible for tax purposes and has been assigned to the BPO and ICT services segment.

The Company recorded the acquisition costs of ¥274 million (\$2,585 thousand) related to this acquisition in selling, general and administrative expenses for the year ended March 31, 2018.

The following unaudited pro forma information shows the Company's consolidated results of operations for the years ended March 31, 2018 and 2017 as if the newly consolidated subsidiaries acquired in the year ended March 31, 2018, were consolidated on April 1, 2016.

Unaudited	In millions of yen		In thousands of U.S. dollars
	Years ended March 31	2017	Year ended March 31
Pro forma net sales and operating revenue.....	¥1,099,655	¥1,066,938	\$10,374,104
Pro forma net income attributable to SECOM Co., Ltd.....	97,714	92,070	921,830

Unaudited	In yen		In U.S. dollars
	Years ended March 31	2017	Year ended March 31
Pro forma net income attributable to SECOM Co., Ltd. per share.....	¥447.69	¥421.83	\$4.22

The unaudited pro forma data is not necessarily indicative of the Company's consolidated results of operations that would actually have been reported if the transaction in fact had occurred on April 1, 2016, and is not necessarily representative of the Company's consolidated results of operations for any future period.

5. Cash and Cash Equivalents

Cash and cash equivalents at March 31, 2018 and 2017 comprise the following:

	In millions of yen		In thousands of U.S. dollars
	March 31	2017	March 31
Cash	¥304,415	¥281,433	\$2,871,839
Time deposits.....	12,165	18,004	114,764
Call loan	—	—	—
Investment securities.....	149	163	1,406
	¥316,729	¥299,600	\$2,988,009

Investment securities include negotiable certificates of deposit and money management funds. These agreements mature within three months and their carrying values approximate fair value. The Company has not experienced any losses through default of the financial institutions and does not anticipate default of any outstanding agreements.

6. Cash Deposits for Armored Car Services

The Company operates cash collection and deposit services for financial institutions relating to cash dispensers located outside of financial institution facilities and also operates cash collection and delivery services for entities other than financial institutions. Cash deposit for armored car services balances are segregated from cash and cash equivalents and are restricted as to use by the Company. The Company funds most of the cash for such operations through bank overdrafts and deposits. Bank loans and deposits received, which relate to these operations, were ¥21,940 million (\$206,981 thousand) and ¥113,830 million (\$1,073,868 thousand), respectively, at March 31, 2018, and ¥22,704 million and ¥107,878 million, respectively, at March 31, 2017. As part of its fee arrangement, the Company is reimbursed for the interest cost of the related overdrafts.

7. Short-Term Investments and Investment Securities

Short-term investments (current) and investment securities (noncurrent) include debt and equity securities. The related aggregate fair value, gross unrealized gains, gross unrealized losses and costs pertaining to "available-for-sale" and "held-to-maturity" investments at March 31, 2018 and 2017 are as follows:

	In millions of yen			
	March 31, 2018			
	Cost	Gross unrealized Gains	Losses	Fair value
Short-term investments:				
Available-for-sale:				
Debt securities	¥ 16,319	¥ 902	¥ 10	¥ 17,211
Held-to-maturity:				
Debt securities	—	—	—	—
	¥ 16,319	¥ 902	¥ 10	¥ 17,211
Investment securities:				
Available-for-sale:				
Equity securities	¥ 35,071	¥31,714	¥ 175	¥ 66,610
Debt securities	105,423	2,799	913	107,309
Held-to-maturity:				
Debt securities	13,006	1,546	—	14,552
	¥153,500	¥36,059	¥1,088	¥188,471

	In millions of yen			
	March 31, 2017			
	Cost	Gross unrealized Gains	Losses	Fair value
Short-term investments:				
Available-for-sale:				
Debt securities	¥ 28,051	¥ 1,174	¥ 1	¥ 29,224
Held-to-maturity:				
Debt securities	—	—	—	—
	¥ 28,051	¥ 1,174	¥ 1	¥ 29,224
Investment securities:				
Available-for-sale:				
Equity securities	¥ 33,892	¥27,885	¥ 57	¥ 61,720
Debt securities	88,199	5,347	231	93,315
Held-to-maturity:				
Debt securities	13,058	1,404	—	14,462
	¥135,149	¥34,636	¥288	¥169,497

	In thousands of U.S. dollars			
	March 31, 2018			
	Cost	Gross unrealized Gains	Losses	Fair value
Short-term investments:				
Available-for-sale:				
Debt securities	\$ 153,953	\$ 8,509	\$ 94	\$ 162,368
Held-to-maturity:				
Debt securities	—	—	—	—
	\$ 153,953	\$ 8,509	\$ 94	\$ 162,368
Investment securities:				
Available-for-sale:				
Equity securities	\$ 330,858	\$299,189	\$ 1,651	\$ 628,396
Debt securities	994,557	26,405	8,613	1,012,349
Held-to-maturity:				
Debt securities	122,698	14,585	—	137,283
	\$1,448,113	\$340,179	\$10,264	\$1,778,028

Gross unrealized losses on, and fair value of, "available-for-sale" and "held-to-maturity" securities, aggregated by investment category and the length of time that individual securities have been in a continuous unrealized loss position at March 31, 2018 are as follows:

In millions of yen				
March 31, 2018				
	Less than 12 months		12 months or longer	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
Available-for-sale:				
Equity securities	¥ 1,482	¥ 157	¥—	¥—
Debt securities	45,507	923	—	—
	¥46,989	¥1,080	¥—	¥—
Held-to-maturity:				
Debt securities	¥ —	¥ —	¥—	¥—

In thousands of U.S. dollars				
March 31, 2018				
	Less than 12 months		12 months or longer	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
Available-for-sale:				
Equity securities	\$ 13,981	\$ 1,481	\$—	\$—
Debt securities	429,311	8,708	—	—
	\$443,292	\$10,189	\$—	\$—
Held-to-maturity:				
Debt securities	\$ —	\$ —	\$—	\$—

Based on the Company's ability and intent to hold the investments for a reasonable period of time sufficient for a recovery of fair value, the credit condition of the issuers and other relevant factors, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2018.

At March 31, 2018, debt securities principally consisted of short-term investments in monetary trusts, Japanese government bonds, corporate bonds, U.S. treasury securities and U.S. Government Agency Bonds.

The cost and fair value of "available-for-sale" and "held-to-maturity" debt securities by contractual maturity at March 31, 2018 are as follows:

In millions of yen				
March 31, 2018				
	Available-for-sale		Held-to-maturity	
	Cost	Fair value	Cost	Fair value
Due within 1 year	¥ 16,319	¥ 17,211	¥ —	¥ —
Due after 1 year through 5 years	80,476	81,122	1,510	1,558
Due after 5 years through 10 years	7,335	7,480	—	—
Due after 10 years	17,612	18,707	11,496	12,994
	¥121,742	¥124,520	¥13,006	¥14,552

	In thousands of U.S. dollars			
	March 31, 2018			
	Available-for-sale		Held-to-maturity	
	Cost	Fair value	Cost	Fair value
Due within 1 year	\$ 153,953	\$ 162,368	\$ —	\$ —
Due after 1 year through 5 years	759,208	765,302	14,245	14,698
Due after 5 years through 10 years	69,198	70,566	—	—
Due after 10 years	166,151	176,481	108,453	122,585
	\$1,148,510	\$1,174,717	\$122,698	\$137,283

During the years ended March 31, 2018, 2017 and 2016, the net unrealized gains and losses on "available-for-sale" securities included as part of accumulated other comprehensive income (loss), net of tax, increased by ¥268 million (\$2,528 thousand), increased by ¥4,376 million and decreased by ¥7,411 million, respectively.

Proceeds from the sale of "available-for-sale" securities for the years ended March 31, 2018, 2017 and 2016 were ¥26,488 million (\$249,887 thousand), ¥15,574 million and ¥21,397 million, respectively. On those sales, the gross realized gains and gross realized losses, using a moving-average cost basis, for the years ended March 31, 2018, 2017 and 2016 are as follows:

	In millions of yen		In thousands of U.S. dollars	
	Years ended March 31		Year ended March 31	
	2018	2017	2016	2018
Gross realized gains	¥1,689	¥1,623	¥1,921	\$15,934
Gross realized losses	268	72	110	2,528

The Company maintains long-term investment securities, issued by a number of non-public companies, included as investment securities in the consolidated balance sheets. The aggregate carrying amount of the investments in non-public companies, at cost net of other-than-temporary impairment, was ¥10,515 million (\$99,198 thousand) and ¥9,414 million at March 31, 2018 and 2017, respectively. The corresponding fair value at that date was not computed as such estimation was not practicable and no significant events or changes that might have affected the fair value of the investments were observed.

8. Inventories

Inventories at March 31, 2018 and 2017 comprise the following:

	In millions of yen		In thousands of U.S. dollars	
	March 31		March 31	
	2018	2017	2018	
Security-related products	¥ 7,433	¥ 6,961	\$ 70,123	
Fire protection-related products	20,476	18,135	193,170	
Real estate	44,455	27,507	419,387	
Other-related products	9,694	10,083	91,452	
	¥82,058	¥62,686	\$774,132	

Work in process for real estate inventories at March 31, 2018 and 2017, amounting to ¥39,689 million (\$374,425 thousand) and ¥22,284 million, respectively, are included in real estate.

Costs on uncompleted construction contracts at March 31, 2018 and 2017, amounting to ¥10,974 million (\$103,528 thousand) and ¥9,053 million, respectively, are included in fire protection-related products.

The amount of write-down on real estate inventories included in cost of sales for the years ended March 31, 2018, 2017 and 2016 were ¥865 million (\$8,160 thousand), ¥1,164 million and ¥1,463 million, respectively.

9. Credit Quality of Financing Receivables and Allowance for Doubtful Accounts

The Company has financing receivables and classifies them into four categories: "lease receivables," "loans receivable resulting from medical services," "other loans receivable" and "other." Financing receivables classified as "lease receivables" are resulting from lease transactions of security merchandise and security systems.

The Company continuously monitors overdue financing receivables which, the Company considers, have a risk of uncollectability. For financing receivables with specific customer collection issues, the Company individually evaluates their collectability in order to determine the amount of allowance for doubtful accounts. For other financing receivables, the Company categorizes these receivables into groups by their nature and characteristics. The Company collectively evaluates the collectability of each group, using its historical experience of write-offs and determines the amount of allowance for doubtful accounts.

Financing receivables and allowance for doubtful accounts at March 31, 2018 and 2017 are as follows:

	In millions of yen				
	Year ended March 31, 2018				
	Lease receivables	Loans receivable resulting from medical services	Other loans receivable	Other	Total
Allowance for doubtful accounts:					
Balance at beginning of year.....	¥ 356	¥2,390	¥ 698	¥ 850	¥ 4,294
Provision (Reversal).....	(133)	(17)	(143)	366	73
Charge off.....	52	—	—	(0)	52
Other*	—	—	(16)	0	(16)
Balance at end of year	275	2,373	539	1,216	4,403
Individually evaluated.....	119	2,373	539	1,216	4,247
Collectively evaluated.....	¥ 156	¥ —	¥ 0	¥ —	¥ 156
Financing receivables:					
Individually evaluated.....	¥ 197	¥5,666	¥ 948	¥1,404	¥ 8,215
Collectively evaluated.....	54,203	548	921	143	55,815
	¥54,400	¥6,214	¥1,869	¥1,547	¥64,030

* "Other" principally includes the effect of changes in foreign currency exchange rates and the scope of consolidation.

	In millions of yen				
	Year ended March 31, 2017				
	Lease receivables	Loans receivable resulting from medical services	Other loans receivable	Other	Total
Allowance for doubtful accounts:					
Balance at beginning of year.....	¥ 368	¥1,995	¥ 705	¥1,688	¥ 4,756
Provision (Reversal).....	(71)	395	64	(124)	264
Charge off.....	59	—	(7)	(714)	(662)
Other*	—	—	(64)	0	(64)
Balance at end of year	356	2,390	698	850	4,294
Individually evaluated.....	133	2,390	698	850	4,071
Collectively evaluated.....	¥ 223	¥ —	¥ 0	¥ —	¥ 223
Financing receivables:					
Individually evaluated.....	¥ 152	¥5,856	¥ 803	¥1,098	¥ 7,909
Collectively evaluated.....	52,287	546	932	149	53,914
	¥52,439	¥6,402	¥1,735	¥1,247	¥61,823

* "Other" principally includes the effect of changes in foreign currency exchange rates and the scope of consolidation.

	In thousands of U.S. dollars				
	Year ended March 31, 2018				
	Lease receivables	Loans receivable resulting from medical services	Other loans receivable	Other	Total
Allowance for doubtful accounts:					
Balance at beginning of year.....	\$ 3,358	\$22,547	\$ 6,585	\$ 8,019	\$ 40,509
Provision (Reversal).....	(1,255)	(160)	(1,349)	3,453	689
Charge off.....	491	—	—	(0)	491
Other*	—	—	(151)	0	(151)
Balance at end of year	2,594	22,387	5,085	11,472	41,538
Individually evaluated.....	1,122	22,387	5,085	11,472	40,066
Collectively evaluated.....	\$ 1,472	\$ —	\$ 0	\$ —	\$ 1,472
Financing receivables:					
Individually evaluated.....	\$ 1,858	\$53,453	\$ 8,943	\$13,245	\$ 77,499
Collectively evaluated.....	511,350	5,170	8,689	1,349	526,558
	\$513,208	\$58,623	\$17,632	\$14,594	\$604,057

* "Other" principally includes the effect of changes in foreign currency exchange rates and the scope of consolidation.

The Company considers receivables are past due and the financial position of the debtor to be credit quality indicators and classifies financing receivables into Overdue and Current. Financing receivables determined to have no prospects for collecting contractual interest on the basis of being past due and other factors are placed on nonaccrual status.

The aging analysis of the recorded financing receivables and financing receivables on nonaccrual status at March 31, 2018 and 2017 are as follows:

In millions of yen					
March 31, 2018					
	Lease receivables	Loans receivable resulting from medical services	Other loans receivable	Other	Total
Current	¥54,203	¥6,177	¥ 953	¥ 843	¥62,176
Overdue.....	197	37	916	704	1,854
Total:					
Financing receivables.....	¥54,400	¥6,214	¥1,869	¥1,547	¥64,030
Financing receivables on nonaccrual status	¥ —	¥ 4	¥ 948	¥ —	¥ 952

In millions of yen					
March 31, 2017					
	Lease receivables	Loans receivable resulting from medical services	Other loans receivable	Other	Total
Current.....	¥52,287	¥6,362	¥ 989	¥ 880	¥60,518
Overdue.....	152	40	746	367	1,305
Total:					
Financing receivables.....	¥52,439	¥6,402	¥1,735	¥1,247	¥61,823
Financing receivables on nonaccrual status	¥ —	¥ 7	¥ 803	¥ —	¥ 810

In thousands of U.S. dollars					
March 31, 2018					
	Lease receivables	Loans receivable resulting from medical services	Other loans receivable	Other	Total
Current.....	\$511,350	\$58,274	\$ 8,990	\$ 7,952	\$586,566
Overdue.....	1,858	349	8,642	6,642	17,491
Total:					
Financing receivables.....	\$513,208	\$58,623	\$17,632	\$14,594	\$604,057
Financing receivables on nonaccrual status	\$ —	\$ 38	\$ 8,943	\$ —	\$ 8,981

Impaired receivables and the related allowance for doubtful accounts at March 31, 2018 and 2017 are as follows:

In millions of yen					
March 31, 2018					
	Lease receivables	Loans receivable resulting from medical services	Other loans receivable	Other	Total
Impaired receivables	¥197	¥5,666	¥948	¥1,404	¥8,215
Related allowance for doubtful accounts.....	119	2,373	539	1,216	4,247

In millions of yen					
March 31, 2017					
	Lease receivables	Loans receivable resulting from medical services	Other loans receivable	Other	Total
Impaired receivables	¥152	¥5,856	¥803	¥1,098	¥7,909
Related allowance for doubtful accounts.....	133	2,390	698	850	4,071

In thousands of U.S. dollars					
March 31, 2018					
	Lease receivables	Loans receivable resulting from medical services	Other loans receivable	Other	Total
Impaired receivables	\$1,858	\$53,453	\$8,943	\$13,245	\$77,499
Related allowance for doubtful accounts.....	1,122	24,387	5,085	11,472	40,066

The average amounts of impaired receivables for the year ended March 31, 2018 are as follows:

In millions of yen					
	Lease receivables	Loans receivable resulting from medical services	Other loans receivable	Other	Total
Average amounts of impaired receivables.....	¥175	¥5,760	¥876	¥1,251	¥8,062

In thousands of U.S. dollars					
	Lease receivables	Loans receivable resulting from medical services	Other loans receivable	Other	Total
Average amounts of impaired receivables.....	\$1,651	\$54,340	\$8,264	\$11,802	\$76,057

10. Investments in Affiliated Companies

The Company has investments in affiliated companies that are accounted for under the equity method. Investments principally consist of Taiwan Secom Co., Ltd., a 28.7 percent owned affiliate, which is listed on the Taiwan Stock Exchange; S1 Corporation, a 28.8 percent owned affiliate, which is listed on the Korea Exchange; and Toyo Tech Co., Ltd., a 27.1 percent owned affiliate, which is listed on the Second Section of the Tokyo Securities Exchange.

Combined financial information for the affiliated companies accounted for under the equity method is as follows:

	In millions of yen		In thousands of U.S. dollars	
	March 31		March 31	
	2018	2017	2018	2017
Current assets	¥127,793	¥104,780	\$1,205,594	
Noncurrent assets	196,908	183,063	1,857,623	
Total assets.....	¥324,701	¥287,843	\$3,063,217	
Current liabilities	¥ 79,246	¥ 68,683	\$ 747,604	
Long-term liabilities	42,160	39,477	397,736	
Equity.....	203,295	179,683	1,917,877	
Total liabilities and equity.....	¥324,701	¥287,843	\$3,063,217	

	In millions of yen			In thousands of U.S. dollars	
	Years ended March 31			Year ended March 31	
	2018	2017	2016	2018	2017
Net sales	¥283,066	¥255,263	¥289,131	\$2,670,434	
Gross profit	¥ 83,626	¥ 78,246	¥ 89,152	\$ 788,925	
Net income attributable to affiliated companies.....	¥ 25,266	¥ 17,320	¥ 25,012	\$ 238,358	

Dividends received from affiliated companies for the years ended March 31, 2018, 2017 and 2016 were ¥4,199 million (\$39,613 thousand), ¥3,036 million and ¥3,614 million, respectively.

Three listed affiliated companies accounted for under the equity method with an aggregated carrying amount of ¥51,410 million (\$485,000 thousand) and ¥48,971 million at March 31, 2018 and 2017, respectively, had a quoted market value of ¥141,738 million (\$1,337,151 thousand) and ¥133,190 million at March 31, 2018 and 2017, respectively.

The amounts of goodwill included in the carrying amount of investments in affiliated companies were ¥4,836 million (\$45,623 thousand) and ¥4,600 million at March 31, 2018 and 2017, respectively.

A summary of transactions and balances with the affiliated companies accounted for under the equity method is presented below:

	In millions of yen			In thousands of U.S. dollars	
	Years ended March 31			Year ended March 31	
	2018	2017	2016	2018	2017
Sales	¥1,371	¥1,455	¥1,398	\$12,934	
Purchases.....	¥6,293	¥4,749	¥5,527	\$59,368	

	In millions of yen		In thousands of U.S. dollars	
	March 31		March 31	
	2018	2017	2018	2017
Notes and accounts receivable, trade.....	¥ 475	¥ 526	\$ 4,481	
Loans receivable.....	¥ 492	¥ 693	\$ 4,642	
Notes and accounts payable.....	¥2,406	¥2,668	\$22,698	
Guarantees for bank loans.....	¥ —	¥ 50	\$ —	

The Company's equity in undistributed income of affiliates at March 31, 2018 and 2017 included in retained earnings was ¥37,763 million (\$356,255 thousand) and ¥34,888 million, respectively.

11. Long-Lived Assets

The Company has assessed the potential impairment of its long-lived assets. As a result of a significant decrease in revenue forecasts, the Company principally recognized impairment losses on certain business assets of the BPO and ICT services segment for the year ended March 31, 2018, on certain business assets of the geographic information services segment for the year ended March 31, 2017, and on certain business assets of the BPO and ICT services segment and certain real estate included as corporate items for the year ended March 31, 2016. The fair value was determined based on the estimated present value of future cash flows or appraisal value.

Impairment losses on long-lived assets by business segment for the years ended March 31, 2018, 2017 and 2016 are as follows:

	In millions of yen			In thousands of U.S. dollars	
	Years ended March 31			Year ended March 31	
	2018	2017	2016	2018	2017
Security services.....	¥ 47	¥ 42	¥ —	\$ 443	
Fire protection services.....	15	62	—	142	
Medical services.....	—	556	329	—	
Insurance services.....	—	—	—	—	
Geographic information services.....	364	1,473	1,152	3,434	
BPO and ICT services.....	415	485	5,637	3,915	
Real estate and other services.....	—	71	—	—	
Corporate items.....	—	—	4,696	—	
Total	¥841	¥2,689	¥11,814	\$7,934	

12. Goodwill and Other Intangible Assets

The components of acquired intangible assets, excluding goodwill, at March 31, 2018 and 2017 are as follows:

In millions of yen			
March 31, 2018			
	Gross carrying amount	Accumulated amortization	Net carrying amount
Amortized intangible assets:			
Software	¥53,535	(¥33,380)	¥20,155
Other	40,228	(9,307)	30,921
	¥93,763	(¥42,687)	¥51,076

Unamortized intangible assets..... ¥ 5,951 ¥ — ¥ 5,951

In millions of yen			
March 31, 2017			
	Gross carrying amount	Accumulated amortization	Net carrying amount
Amortized intangible assets:			
Software	¥50,386	(¥29,699)	¥20,687
Other	33,115	(7,299)	25,816
	¥83,501	(¥36,998)	¥46,503

Unamortized intangible assets..... ¥ 4,223 ¥ — ¥ 4,223

In thousands of U.S. dollars			
March 31, 2018			
	Gross carrying amount	Accumulated amortization	Net carrying amount
Amortized intangible assets:			
Software	\$505,047	(\$314,906)	\$190,141
Other	379,509	(87,802)	291,707
	\$884,556	(\$402,708)	\$481,848

Unamortized intangible assets..... \$ 56,143 \$ — \$ 56,143

Aggregate amortization expense for the years ended March 31, 2018, 2017 and 2016 was ¥9,299 million (\$87,726 thousand), ¥8,910 million and ¥7,254 million, respectively. Amortized intangible assets are amortized using the straight-line method over their estimated useful lives. The weighted average amortization period for internal use software is approximately five years.

The estimated aggregate amortization expense for intangible assets for the next five years is as follows:

Years ending March 31	In millions of yen	In thousands of U.S. dollars
2019	¥9,777	\$92,236
2020	8,340	78,679
2021	6,622	62,472
2022	4,813	45,406
2023	3,367	31,764

The changes in the carrying amount of goodwill by business segment for the years ended March 31, 2018 and 2017 are as follows:

In millions of yen							
	Security services	Fire protection services	Medical services	Geographic information services	BPO and ICT services	Real estate and other services	Total
Goodwill	¥62,877	¥1,942	¥9,399	¥4,580	¥17,643	¥1,962	¥ 98,403
Accumulated impairment losses.....	(1,723)	—	(5,350)	(738)	(175)	(135)	(8,121)
March 31, 2016.....	61,154	1,942	4,049	3,842	17,468	1,827	90,282
Goodwill acquired during the year..... 110 — — — — — 110							
Disposal	—	—	—	—	—	—	—
Impairment losses.....	(1,156)	—	—	(37)	—	—	(1,193)
Translation adjustment.....	(246)	—	—	(3)	—	—	(249)
Goodwill	62,741	1,942	9,399	4,577	17,643	1,962	98,264
Accumulated impairment losses.....	(2,879)	—	(5,350)	(775)	(175)	(135)	(9,314)
March 31, 2017.....	59,862	1,942	4,049	3,802	17,468	1,827	88,950
Goodwill acquired during the year..... 38 57 — — 17,471 — 17,566							
Disposal	—	—	—	—	—	—	—
Impairment losses.....	—	—	(11)	—	—	—	(11)
Translation adjustment.....	9	—	—	(2)	—	—	7
Goodwill	62,788	1,999	9,399	4,575	35,114	1,962	115,837
Accumulated impairment losses.....	(2,879)	—	(5,361)	(775)	(175)	(135)	(9,325)
March 31, 2018.....	¥59,909	¥1,999	¥4,038	¥3,800	¥34,939	¥1,827	¥106,512

In thousands of U.S. dollars							
	Security services	Fire protection services	Medical services	Geographic information services	BPO and ICT services	Real estate and other services	Total
Goodwill	\$591,896	\$18,321	\$88,670	\$43,179	\$166,443	\$18,510	\$ 927,019
Accumulated impairment losses.....	(27,160)	—	(50,472)	(7,311)	(1,651)	(1,274)	(87,868)
March 31, 2017.....	564,736	18,321	38,198	35,868	164,792	17,236	839,151
Goodwill acquired during the year..... 358 538 — — 164,821 — 165,717							
Disposal	—	—	—	—	—	—	—
Impairment losses.....	—	—	(104)	—	—	—	(104)
Translation adjustment.....	85	—	—	(19)	—	—	66
Goodwill	592,339	18,859	88,670	43,160	331,264	18,510	1,092,802
Accumulated impairment losses.....	(27,160)	—	(50,576)	(7,311)	(1,651)	(1,274)	(87,972)
March 31, 2018.....	\$565,179	\$18,859	\$38,094	\$35,849	\$329,613	\$17,236	\$1,004,830

Impairment losses on goodwill recognized in the above table are mainly due to decreases in the estimated fair value of reporting units in each segment mainly caused by decreases in projected cash flows. The fair value is determined based on the estimated present value of future cash flows.

13. Bank Loans and Long-Term Debt

Bank loans of ¥38,965 million (\$367,594 thousand) and ¥42,099 million at March 31, 2018 and 2017, respectively, are generally comprised of 30 to 365 day notes. The weighted average interest rate was 0.76 percent and 0.87 percent at March 31, 2018 and 2017, respectively. Substantially all of these loans are borrowed from banks. The Company has entered into basic agreements with these banks which state that, with respect to all present or future loans with such banks, collateral (including sums on deposit with such banks) or guarantors shall be provided immediately upon request. Further, any collateral furnished pursuant to such agreements or otherwise will be applicable to all indebtedness to such banks. The Company has not been requested to submit such additional security.

At March 31, 2018, Nohmi Bosai Ltd., a subsidiary of the parent company, had an unused committed line of credit from a short-term arrangement of ¥4,000 million (\$37,736 thousand). The line of credit expires in March 2021. Under the agreement, Nohmi Bosai Ltd. is required to pay commitment fees, at an annual rate of 0.15 percent, on the unused portion of the line of credit. At March 31, 2018, the Company had overdraft agreements with 35 banks and its unused lines of credit amounted to ¥66,547 million (\$627,802 thousand). The Company incurs no fee on the unused portion of these overdraft agreements. The overdraft agreements expire in the period from April 2018 to March 2019. The Company has the ability and intent to extend these overdraft agreements under similar terms and conditions.

Long-term debt at March 31, 2018 and 2017 comprises the following:

	In millions of yen		In thousands of U.S. dollars	
	March 31	2017	March 31	2018
Loans, principally from banks due 2017–2033 with interest rates ranging from 0.08% to 14.00%:				
Secured.....	¥14,545	¥16,799	\$137,217	
Unsecured.....	25,106	24,435	236,849	
0.43% unsecured bonds due 2018.....	—	100	—	
0.38% unsecured bonds due 2021.....	490	486	4,623	
0.26% unsecured bonds due 2021.....	70	—	660	
0.25% unsecured bonds due 2021.....	70	—	660	
0.31% unsecured bonds due 2023.....	40	—	377	
0.40% unsecured bonds due 2024.....	26	—	245	
0.29% unsecured bonds due 2022.....	40	—	377	
Unsecured bonds due 2017–2027 with floating interest rates based on 6-month Japanese yen TIBOR.....	5,299	7,752	49,992	
Obligations under capital leases, due 2017–2043 (Note 19).....	24,246	24,192	228,736	
	69,932	73,764	659,736	
Less: Portion due within one year.....	(19,632)	(19,615)	(185,208)	
	¥50,300	¥54,149	\$474,528	

Assets pledged as collateral for bank loans and long-term debt at March 31, 2018 and 2017 are as follows:

	In millions of yen		In thousands of U.S. dollars	
	March 31	2017	March 31	2018
Time deposits.....	¥ 1,437	¥ 1,654	\$ 13,557	
Short-term and long-term receivables.....	6,130	6,209	57,830	
Investment securities.....	1,332	1,321	12,566	
Property, plant and equipment.....	43,510	49,575	410,472	
Other intangible assets.....	¥ 818	¥ 818	\$ 7,717	

The aggregate annual maturities on long-term debt at March 31, 2018 are as follows:

Years ending March 31	In millions of yen	In thousands of U.S. dollars
2019.....	¥19,632	\$185,208
2020.....	16,123	152,104
2021.....	12,330	116,321
2022.....	6,899	65,085
2023.....	5,071	47,840
Thereafter.....	9,877	93,178
	¥69,932	\$659,736

14. Insurance-Related Operations

Secom General Insurance Co., Ltd. ("Secom Insurance"), a subsidiary of the parent company, maintains accounting records as noted in Note 2 in accordance with Japanese GAAP, which vary in certain respects from U.S. GAAP. Those differences are principally, (a) that insurance acquisition costs are charged to expense when incurred under Japanese GAAP whereas under U.S. GAAP, those costs are deferred and amortized generally over the premium-paying period of the insurance policies, (b) that liabilities related to incurred but not reported claims are computed based on related regulations in Japan whereas under U.S. GAAP, those liabilities are computed based on past experience for unreported losses, and (c) that unearned premiums are calculated based on the documents authorized by the Supervisory Authorities in Japan whereas under U.S. GAAP, unearned premiums are reflected based on the lapse and surrender over the contract period.

In addition, under certain property and casualty insurance contracts with a refund clause and long-term insurance policies that provide refunds at maturity, such as personal accident and fire, the policyholder receives a refund if premiums have been fully paid unless a substantial settlement (as defined in the policy) has occurred. The Company has provided for such refundable amounts by classifying a portion of the net premiums written, together with interest thereon, as investment deposits by policyholders. Contract and policy terms are principally five years.

For purposes of preparing the consolidated financial statements, appropriate adjustments have been made to reflect such items in accordance with U.S. GAAP.

The net equity of Secom Insurance at March 31, 2018 and 2017 was ¥75,968 million (\$716,679 thousand) and ¥73,757 million, respectively.

Net sales and operating revenue of Secom Insurance include net realized investment gains and losses, including gains and losses on sales of securities, losses on other-than-temporary impairment of investment securities and impairment losses on long-lived assets. Net realized investment gains and losses, including losses on other-than-temporary impairments, for the years ended March 31, 2018, 2017 and 2016 were gains of ¥694 million (\$6,547 thousand), ¥1,004 million and ¥473 million, respectively. Losses on other-than-temporary impairments of investment securities for the years ended March 31, 2018, 2017 and 2016 were ¥142 million (\$1,340 thousand), ¥105 million and ¥147 million, respectively.

15. Pension and Severance Costs

Employees of the parent company and its domestic subsidiaries whose services are terminated are, under most circumstances, eligible for lump-sum benefits and/or eligible for pension benefits.

The parent company and certain domestic subsidiaries have adopted a cash balance pension plan and a defined contribution pension plan. Benefits under the cash balance pension plan are calculated as a certain percentage of employees' annual income over their period of service, plus interest calculated as the 3-year average yield for 10-year government bonds. The defined contribution pension plan was established in April 2003, by transferring a portion equivalent to 20 percent of the cash balance pension plan, including portions funded in prior periods. A specified percentage of employees' annual income is contributed to the defined contribution pension plan.

In April 2005, the parent company and certain domestic subsidiaries transferred an additional portion of the cash balance pension plan to the defined contribution pension plan. Accordingly, the ratio of the accumulated amount in the cash balance pension plan and the amount of contributions to the defined contribution pension plan changed to 70 percent and 30 percent, including portions funded in prior periods.

Net periodic pension and severance costs for the years ended March 31, 2018, 2017 and 2016 are as follows:

	In millions of yen			In thousands of U.S. dollars
	2018	2017	2016	2018
Net periodic pension and severance costs:				
Service cost	¥7,996	¥7,889	¥7,739	\$75,437
Interest cost	404	349	718	3,811
Expected return on plan assets	(3,109)	(2,919)	(2,756)	(29,330)
Amortization of prior service benefit	(306)	(966)	(1,504)	(2,887)
Recognized actuarial loss	287	754	714	2,708
Net periodic pension and severance costs	¥5,272	¥5,107	¥4,911	\$49,736

The changes in benefit obligation, plan assets and funded status are as follows:

	In millions of yen		In thousands of U.S. dollars
	2018	2017	2018
Change in benefit obligation:			
Benefit obligation at beginning of year	¥111,632	¥111,032	\$1,053,132
Service cost	7,996	7,889	75,435
Interest cost	404	349	3,811
Actuarial (gain) loss	(1,281)	(2,189)	(12,085)
Benefits paid	(6,018)	(5,449)	(56,774)
Acquisition	591	—	5,575
Benefit obligation at end of year	113,324	111,632	1,069,094
Change in plan assets:			
Fair value of plan assets at beginning of year	117,278	111,761	1,106,396
Actual return on plan assets	9,425	6,797	88,915
Employer contribution	2,396	2,343	22,603
Benefits paid	(4,139)	(3,623)	(39,047)
Acquisition	389	—	3,670
Fair value of plan assets at end of year	125,349	117,278	1,182,537
Funded status at the end of year	¥ 12,025	¥ 5,646	\$ 113,443

Amounts recognized in the consolidated balance sheets at March 31, 2018 and 2017 consist of:

	In millions of yen		In thousands of U.S. dollars
	2018	2017	2018
Prepaid pension and severance costs	¥41,409	¥35,282	\$390,651
Accrued pension and severance costs	(29,384)	(29,636)	(277,208)
Net amount recognized	¥12,025	¥ 5,646	\$113,443

Other changes in plan assets and benefit obligations recognized in other comprehensive income (loss) for the year ended March 31, 2018 are summarized as follows:

	In millions of yen		In thousands of U.S. dollars
	2018	2017	2018
Current year actuarial gain	(¥7,597)	—	(\$71,670)
Amortization of actuarial loss	(287)	—	(2,708)
Amortization of prior service benefit	306	—	2,887
	(¥7,578)	—	(\$71,491)

Amounts recognized in accumulated other comprehensive income (loss) at March 31, 2018 and 2017 consist of:

	In millions of yen		In thousands of U.S. dollars
	2018	2017	2018
Actuarial loss	¥751	¥8,635	\$7,084
Prior service benefit	227	(79)	2,142
Net amount recognized	¥978	¥8,556	\$9,226

The estimated prior service benefit and actuarial loss for the defined benefit pension plans that will be amortized from accumulated other comprehensive income (loss) into net periodic benefit cost over the next year are ¥2 million (\$19 thousand) and ¥197 million (\$1,858 thousand), respectively.

The accumulated benefit obligation for the pension plan was ¥113,039 million (\$1,066,406 thousand) and ¥111,278 million at March 31, 2018 and 2017, respectively.

The projected benefit obligation, accumulated benefit obligation and fair value of plan assets for the pension plans with accumulated benefit obligation in excess of plan assets were ¥49,470 million (\$466,698 thousand), ¥49,186 million (\$464,019 thousand) and ¥29,006 million (\$273,642 thousand), respectively, at March 31, 2018, and ¥47,779 million, ¥47,425 million and ¥25,367 million, respectively, at March 31, 2017.

The Company uses March 31 as the measurement date for the domestic pension plan.

Weighted-average assumptions used to determine the benefit obligation at March 31, 2018 and 2017 are as follows:

	March 31	
	2018	2017
Discount rate	0.4%	0.4%
Rate of compensation increase	2.6%	2.7%

Weighted-average assumptions used to determine net pension and severance costs for the years ended March 31, 2018, 2017 and 2016 are as follows:

	Years ended March 31		
	2018	2017	2016
Discount rate.....	0.4%	0.3%	0.8%
Expected return on plan assets.....	3.0%	3.0%	3.0%
Rate of compensation increase.....	2.7%	2.6%	2.7%

The Company determines the expected long-term rate of return based on the expected long-term return of the various asset categories in which it invests. The Company considers the current expectations for future returns and the actual historical returns of each plan asset category.

The Company's investment policy is designed to ensure that sufficient plan assets are available to provide future payments of pension benefits to the eligible plan participants. The policy uses target allocations for the individual asset categories. Plan assets are invested primarily in equity and debt securities, and pooled funds with the objective to minimize risk and achieve the expected rate of return. The investment results are periodically checked and asset allocation is adjusted as necessary.

The following table represents the fair value of the Company's pension plan assets at March 31, 2018 and 2017. The three levels of inputs used to measure fair value are more fully described in Note 22.

	In millions of yen			
	March 31, 2018			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents.....	¥ 8,142	¥ —	¥ —	¥ 8,142
Equity securities				
Japanese companies.....	23,703	434	—	24,137
Foreign companies.....	3,837	—	—	3,837
Debt securities				
Government bonds.....	2,515	494	—	3,009
Non-government bonds.....	—	2,032	—	2,032
Pooled funds.....	595	39,134	24,433	64,162
Call loans.....	—	5,314	—	5,314
Insurance contracts.....	—	13,127	—	13,127
Other.....	—	355	1,234	1,589
	¥38,792	¥60,890	¥25,667	¥125,349

* The plan's government bonds include approximately 5% Japanese bonds and 95% foreign bonds. The non-government bonds are all foreign bonds.

* The pension investment trust fund included in the plan's pooled funds is classified as Level 2, and invests approximately 50% in equity securities, 40% in debt securities and 10% in other investments. The unquoted beneficial certificate of security investment trust included in the plan's pooled funds is classified as Level 3.

	In millions of yen			
	March 31, 2017			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents.....	¥ 6,482	¥ —	¥ —	¥ 6,482
Equity securities				
Japanese companies.....	25,495	424	—	25,919
Foreign companies.....	3,626	—	—	3,626
Debt securities				
Government bonds.....	2,128	571	—	2,699
Non-government bonds.....	—	2,055	—	2,055
Pooled funds.....	731	32,977	26,273	59,981
Call loans.....	—	3,256	—	3,256
Insurance contracts.....	—	12,251	—	12,251
Other.....	—	231	778	1,009
	¥38,462	¥51,765	¥27,051	¥117,278

* The plan's government bonds include approximately 5% Japanese bonds and 95% foreign bonds. The non-government bonds are all foreign bonds.

* The pension investment trust fund included in the plan's pooled funds is classified as Level 2, and invests approximately 60% in equity securities, 30% in debt securities and 10% in other investments. The unquoted beneficial certificate of security investment trust included in the plan's pooled funds is classified as Level 3.

	In thousands of U.S. dollars			
	March 31, 2018			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents.....	\$ 76,811	\$ —	\$ —	\$ 76,811
Equity securities				
Japanese companies.....	223,613	4,095	—	227,708
Foreign companies.....	36,198	—	—	36,198
Debt securities				
Government bonds.....	23,727	4,660	—	28,387
Non-government bonds.....	—	19,170	—	19,170
Pooled funds.....	5,613	369,188	230,500	605,301
Call loans.....	—	50,132	—	50,132
Insurance contracts.....	—	123,839	—	123,839
Other.....	—	3,349	11,642	14,991
	\$365,962	\$574,433	\$242,142	\$1,182,537

* The plan's government bonds include approximately 5% Japanese bonds and 95% foreign bonds. The non-government bonds are all foreign bonds.

* The pension investment trust fund included in the plan's pooled funds is classified as Level 2, and invests approximately 50% in equity securities, 40% in debt securities and 10% in other investments. The unquoted beneficial certificate of security investment trust included in the plan's pooled funds is classified as Level 3.

The following table represents the changes in Level 3 investments for the years ended March 31, 2018 and 2017.

Level 3 investments, mainly in unquoted certificates of beneficial interests in securities investment trust included in the plan's pooled funds, are at the discretion of the administrator of the fund. Their fair values are estimated based on unobservable inputs provided by the administrator of the fund.

	In millions of yen		
	Year ended March 31, 2018		
	Pooled funds	Other	Total
Balance at beginning of year	¥26,273	¥ 778	¥27,051
Actual return on plan assets:			
Relating to assets sold during the year.....	(1,047)	68	(979)
Relating to assets held at end of year.....	615	(78)	537
Purchases, sales and settlements, net.....	(1,408)	466	(942)
Transfer to Level 3, net.....	—	—	—
Balance at end of year	¥24,433	¥1,234	¥25,667

	In millions of yen		
	Year ended March 31, 2017		
	Pooled funds	Other	Total
Balance at beginning of year	¥26,749	¥465	¥27,214
Actual return on plan assets:			
Relating to assets sold during the year.....	595	54	649
Relating to assets held at end of year.....	(1,849)	(25)	(1,874)
Purchases, sales and settlements, net.....	473	284	757
Transfer to Level 3, net.....	305	—	305
Balance at end of year	¥26,273	¥778	¥27,051

	In thousands of U.S. dollars		
	Year ended March 31, 2018		
	Pooled funds	Other	Total
Balance at beginning of year	\$247,858	\$ 7,340	\$255,198
Actual return on plan assets:			
Relating to assets sold during the year.....	(9,877)	642	(9,235)
Relating to assets held at end of year.....	5,802	(736)	5,066
Purchases, sales and settlements, net.....	(13,283)	4,396	(8,887)
Transfer to Level 3, net.....	—	—	—
Balance at end of year	\$230,500	\$11,642	\$242,142

The Company expects to contribute ¥2,235 million (\$21,085 thousand) to its domestic defined benefit plans in the year ending March 31, 2019.

The following benefit payments, which reflect future service, as appropriate, are expected to be paid.

Years ending March 31	In millions of yen	In thousands of U.S. dollars
2019	¥ 5,551	¥ 52,368
2020	5,371	50,670
2021	5,535	52,217
2022	5,659	53,387
2023	5,824	54,943
2024–2028	29,942	282,472

The parent company and certain subsidiaries have defined contribution pension plans. The contributions to the defined contribution pension plans for the years ended March 31, 2018, 2017 and 2016 were ¥1,851 million (\$17,462 thousand), ¥2,192 million and ¥1,796 million, respectively.

16. Exchange Gains and Losses

Other expenses for the years ended March 31, 2018, 2017 and 2016 includes net exchange losses of ¥213 million (\$2,009 thousand), ¥454 million and ¥557 million, respectively.

17. Income Taxes

Total income taxes for the years ended March 31, 2018, 2017 and 2016 are allocated as follows:

	In millions of yen			In thousands of U.S. dollars
	Years ended March 31			Year ended March 31
	2018	2017	2016	2018
Consolidated income taxes from continuing operations	¥48,107	¥47,012	¥40,312	\$453,840
Shareholders' equity—accumulated other comprehensive income (loss):				
Unrealized gains on securities.....	155	1,244	(3,447)	1,462
Unrealized gains on derivative instruments.....	—	—	(5)	—
Pension liability adjustments.....	2,332	1,876	(2,926)	22,000
Foreign currency translation adjustments.....	662	(358)	(783)	6,245
	¥51,256	¥49,774	¥33,151	\$483,547

The parent company and its domestic subsidiaries are subject to a number of income taxes. As a result of revisions to domestic laws during the third quarter ended December 31, 2015, and the fourth quarters ended March 31, 2016, the statutory income tax rate in Japan, which was approximately 32.9 percent for the year ended March 31, 2016, decreased to approximately 30.7 percent for the years ended March 31, 2017 and 2018.

Reconciliations of the differences between income taxes computed at statutory tax rates and consolidated income taxes from continuing operations are as follows:

	In millions of yen			In thousands of U.S. dollars
	Years ended March 31			Year ended March 31
	2018	2017	2016	2018
Income taxes computed at statutory tax rate.....	¥46,293	¥44,584	¥40,290	\$436,726
Increase (decrease) resulting from:				
Provision of valuation allowance.....	2,116	714	1,104	19,962
Per capita tax.....	882	867	845	8,321
Reversal of valuation allowance.....	(835)	(1,048)	(3,697)	(7,877)
Net effect of changes in corporate tax rates.....	660	512	464	6,227
Other, net.....	(1,009)	1,383	1,306	(9,519)
Consolidated income taxes from continuing operations	¥48,107	¥47,012	¥40,312	\$453,840

The significant components of deferred tax assets and liabilities at March 31, 2018 and 2017 are as follows:

	In millions of yen		In thousands of U.S. dollars	
	2018	2017	2018	2017
Deferred tax assets:				
Loss carryforwards.....	¥ 9,138	¥ 9,393	\$ 86,208	
Accrued pension and severance costs.....	8,637	8,851	81,481	
Property, plant and equipment.....	7,448	8,300	70,264	
Deferred revenue.....	7,176	7,328	67,698	
Adjustment of book value at the date of acquisition				
Land and buildings.....	6,153	5,995	58,047	
Other assets.....	399	402	3,764	
Accrued bonus.....	5,813	5,623	54,840	
Vacation accrual.....	4,289	3,585	40,462	
Investment securities.....	2,139	—	20,179	
Intangible assets.....	1,798	1,772	16,962	
Allowance for doubtful accounts.....	1,774	1,831	16,736	
Write-down on real estate inventories.....	631	837	5,953	
Other.....	12,003	10,975	113,236	
Gross deferred tax assets.....	67,398	64,892	635,830	
Less: Valuation allowance.....	(27,509)	(25,647)	(259,519)	
Total deferred tax assets.....	39,889	39,245	376,311	
Deferred tax liabilities:				
Adjustment of book value at the date of acquisition				
Intangible assets.....	(9,690)	(7,858)	(91,415)	
Land and buildings.....	(4,117)	(4,211)	(38,840)	
Other assets.....	(951)	(868)	(8,972)	
Prepaid pension and severance costs.....	(12,646)	(10,820)	(119,302)	
Unrealized gains on securities.....	(9,570)	(9,419)	(90,283)	
Investments in affiliated companies.....	(6,458)	(5,303)	(60,925)	
Deferred installation costs.....	(5,204)	(5,276)	(49,094)	
Other.....	(4,544)	(10,000)	(42,867)	
Gross deferred tax liabilities.....	(53,180)	(53,755)	(501,698)	
Net deferred tax assets (liabilities).....	(¥13,291)	(¥14,510)	(\$125,387)	

The valuation allowance principally relates to deferred tax assets of subsidiaries with operating loss carryforwards, for tax purposes, that are not expected to be realized. The net change in the total valuation allowance for the years ended March 31, 2018, 2017 and 2016 was an increase of ¥1,862 million (\$17,566 thousand), and an increase of ¥599 million and a decrease of ¥1,514 million, respectively.

In assessing the realizability of deferred tax assets, the Company's management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. The Company's management considered the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, the Company's management believes it is more likely than not that the Company will realize the benefits of these deductible differences, net of the existing valuation allowance at March 31, 2018 and 2017.

Net deferred tax assets (liabilities) at March 31, 2018 and 2017 are reflected in the accompanying consolidated balance sheets under the following captions:

	In millions of yen		In thousands of U.S. dollars	
	2018	2017	2018	2017
Deferred income taxes (Current assets).....	¥ —	¥12,611	\$ —	
Deferred income taxes (Other assets).....	13,239	8,213	124,896	
Other current liabilities (Current liabilities).....	—	(1,519)	—	
Deferred income taxes (Long-term liabilities).....	(26,530)	(33,815)	(250,283)	
Net deferred tax assets (liabilities).....	(¥13,291)	(¥14,510)	(\$125,387)	

The Company has not recognized deferred tax liabilities for a portion of undistributed earnings of foreign subsidiaries of ¥32,875 million (\$310,142 thousand) totaling ¥608 million (\$5,736 thousand) at March 31, 2018 as they are not expected to be remitted in the foreseeable future.

At March 31, 2018, the operating loss carryforwards of domestic subsidiaries amounted to ¥18,942 million (\$178,698 thousand) and are available for offsetting against future taxable earnings of such subsidiaries for up to nine years, as follows:

Expires in the years ending March 31	In millions of yen	In thousands of U.S. dollars
2019.....	¥ 5,256	\$ 49,585
2020.....	327	3,085
2021.....	197	1,858
2022.....	2,302	21,717
2023.....	1,300	12,264
2024.....	2,304	21,736
2025.....	3,477	32,802
2026.....	2,266	21,377
2027.....	1,513	14,274
	¥18,942	\$178,698

The operating loss carryforwards of overseas subsidiaries at March 31, 2018 amounted to ¥10,273 million (\$96,915 thousand), a part of which will begin to expire in the year ending March 31, 2019.

The total amount of unrecognized tax benefits for the years ended March 31, 2018, 2017 and 2016 was insignificant. Also, there were no significant movements in the gross amounts of unrealized tax benefits and the amounts of interest and penalties recognized due to the unrecognized tax benefits during the years ended March 31, 2018, 2017 and 2016.

Although the Company believes its estimates of unrecognized tax benefits are reasonable, uncertainties regarding the final determination of income tax audit settlements and any related litigation could affect the total amount of unrecognized tax benefits in future periods. Based on the information available as of March 31, 2018, the Company does not expect significant changes to the unrecognized tax benefits within the next twelve months.

The Company files tax returns in Japan and various foreign jurisdictions. In Japan, the Company is no longer subject to regular income tax examinations by the tax authorities for years before 2012. In other foreign tax jurisdictions, major subsidiaries are no longer subject to income tax examinations by tax authorities for years before 2017, with some exceptions.

18. Shareholders' Equity

(1) Additional Paid-In Capital

The change in additional paid-in capital includes the effect of changes in the Company's ownership interest in its consolidated subsidiaries.

The net income attributable to SECOM CO., LTD. and transfers from (to) noncontrolling interests for the years ended March 31, 2018, 2017 and 2016 are as follows:

	In millions of yen			In thousands of U.S. dollars
	2018	2017	2016	2018
Net income attributable to SECOM CO., LTD.	¥96,623	¥91,387	¥84,072	\$911,537
Net transfers from (to) noncontrolling interests.....	24	(16)	(324)	226
Change from net income attributable to SECOM CO., LTD. and transfers from (to) noncontrolling interests.....	¥96,647	¥91,371	¥83,748	\$911,763

(2) Retained Earnings

The Japanese Companies Act provides that an amount equal to 10 percent of surplus distributed by the parent company and its Japanese subsidiaries be appropriated as a legal reserve until the aggregate amount of additional paid-in capital and legal reserve equals 25 percent of the common stock account.

The amount available for dividends under the Japanese Companies Act is based on the amount recorded in the parent company's nonconsolidated statutory financial statements in accordance with Japanese GAAP. Such amount was ¥583,102 million (\$5,500,962 thousand) at March 31, 2018.

Subsequent to March 31, 2018, the parent company's Board of Directors declared a year-end cash dividend of ¥80 (\$0.75) per share, totaling ¥17,461 million (\$164,726 thousand), to shareholders of record on March 31, 2018. The dividend declared was approved at the general shareholders' meeting held on June 26, 2018. Dividends are recorded in the year they are declared.

The Company has made it a basic policy to distribute dividends twice a year, the interim dividend whose record date is September 30 each year and commenced from the year ended March 31, 2015, and the year-end dividend whose record date is March 31 each year. The interim dividend is determined by the Board of Directors and the year-end dividend is determined by the General Meeting of Shareholders.

Cash dividends per share are computed based on dividends paid for the year.

(3) Common Stock in Treasury

The Company may repurchase its common stock from the market pursuant to the Japanese Companies Act. There are certain restrictions on payment of dividends in connection with the treasury stock repurchased.

(4) Other Comprehensive Income (Loss)

Components of other comprehensive income (loss) for the years ended March 31, 2018, 2017 and 2016 are as follows:

	In millions of yen		
	Pre-tax amount	Tax (expense) or benefit	Net-of-tax amount
For the year ended March 31, 2018:			
Unrealized gains on securities—			
Unrealized gains or losses arising during the period.....	¥ 1,319	(¥ 413)	¥ 906
Less: Reclassification adjustment for gains or losses realized in net income.....	(908)	258	(650)
Unrealized gains on derivative instruments—			
Unrealized gains or losses arising during the year	—	—	—
Less: Reclassification adjustment for gains or losses realized in net income.....	—	—	—
Pension liability adjustments—			
Unrealized gains or losses arising during the period.....	7,695	(2,315)	5,380
Less: Reclassification adjustment for gains or losses realized in net income.....	13	(17)	(4)
Foreign currency translation adjustments.....	2,614	(662)	1,952
Other comprehensive income (loss)	¥10,733	(¥3,149)	¥7,584
For the year ended March 31, 2017:			
Unrealized gains on securities—			
Unrealized gains or losses arising during the period.....	¥7,048	(¥1,586)	¥5,462
Less: Reclassification adjustment for gains or losses realized in net income.....	(1,204)	342	(862)
Unrealized gains on derivative instruments—			
Unrealized gains or losses arising during the year	—	—	—
Less: Reclassification adjustment for gains or losses realized in net income.....	—	—	—
Pension liability adjustments—			
Unrealized gains or losses arising during the period.....	6,656	(1,869)	4,787
Less: Reclassification adjustment for gains or losses realized in net income.....	(105)	(7)	(112)
Foreign currency translation adjustments.....	(6,084)	358	(5,726)
Other comprehensive income (loss)	¥6,311	(¥2,762)	¥3,549

	In millions of yen		
	Pre-tax amount	Tax (expense) or benefit	Net-of-tax amount
For the year ended March 31, 2016:			
Unrealized gains on securities—			
Unrealized gains or losses arising during the period.....	(¥ 9,756)	¥2,991	(¥ 6,765)
Less: Reclassification adjustment for gains or losses realized in net income.....	(1,514)	456	(1,058)
Unrealized gains on derivative instruments—			
Unrealized gains or losses arising during the year	—	—	—
Less: Reclassification adjustment for gains or losses realized in net income.....	(14)	5	(9)
Pension liability adjustments—			
Unrealized gains or losses arising during the period.....	(8,611)	2,551	(6,060)
Less: Reclassification adjustment for gains or losses realized in net income.....	(717)	375	(342)
Foreign currency translation adjustments.....	(4,017)	783	(3,234)
Other comprehensive income (loss)	(¥24,629)	¥7,161	(¥17,468)

	In thousands of U.S. dollars		
	Pre-tax amount	Tax (expense) or benefit	Net-of-tax amount
For the year ended March 31, 2018:			
Unrealized gains on securities—			
Unrealized gains or losses arising during the period.....	\$ 12,443	(\$ 3,896)	\$ 8,547
Less: Reclassification adjustment for gains or losses realized in net income.....	(8,566)	2,434	(6,132)
Unrealized gains on derivative instruments—			
Unrealized gains or losses arising during the year	—	—	—
Less: Reclassification adjustment for gains or losses realized in net income.....	—	—	—
Pension liability adjustments—			
Unrealized gains or losses arising during the period.....	72,595	(21,840)	50,755
Less: Reclassification adjustment for gains or losses realized in net income	122	(160)	(38)
Foreign currency translation adjustments.....	24,660	(6,245)	18,415
Other comprehensive income (loss)	\$101,254	(\$29,707)	\$71,547

Reclassification adjustments for gains or losses realized in net income (pre-tax amount) included in the consolidated statements of income for the years ended March 31, 2018, 2017 and 2016 are as follows:

	In millions of yen			In thousands of U.S. dollars
	2018	2017	2016	Year ended March 31
Unrealized gains on securities—				
Net sales and operating revenue	(¥694)	(¥1,007)	(¥981)	(\$6,547)
Gain on sales of securities, net.....	(269)	(268)	(929)	(2,538)
Loss on other-than-temporary impairment of investment securities	55	71	396	519
Unrealized gains on derivative instruments—				
Other income	—	—	(14)	—
Pension liability adjustments—				
Net periodic pension and severance costs (Note 15).....	(19)	(212)	(790)	(179)
Equity in net income of affiliated companies.....	¥ 32	¥ 107	¥ 73	\$ 301

19. Lessee

The Company leases certain office space, employee residential facilities, equipment for armored car services and transportation equipment. Some leased buildings, and equipment for armored car services and transportation equipment are held under capital leases. Other leases are classified as operating leases.

On April 23, 1996, the Company entered into a long-term lease agreement for a building and land in Mitaka, Tokyo. The lease term is 30 years beginning May 1, 1996. On July 15, 2010, the Company also entered into a long-term lease agreement for the adjoining land and buildings. The lease term is also 30 years beginning July 15, 2010. For financial reporting purposes, the portion of these lease arrangements relating to the building has been classified as a capital lease; accordingly, an asset of approximately ¥7,209 million (\$68,009 thousand) has been recorded in the buildings and improvements account. The portion of the lease relating to the land has been classified as an operating lease. The future minimum lease payment for the site at March 31, 2018 was ¥4,254 million (\$40,132 thousand).

A summary of leased assets under capital leases at March 31, 2018 and 2017 is as follows:

	In millions of yen		In thousands of U.S. dollars
	March 31	March 31	March 31
	2018	2017	2018
Buildings and improvements.....	¥ 8,452	¥ 8,452	\$ 79,736
Machinery, equipment and automobiles	32,664	31,930	308,151
Other intangible assets.....	298	125	2,811
Accumulated depreciation and amortization.....	(21,723)	(20,816)	(204,934)
	¥19,691	¥19,691	\$185,764

Depreciation and amortization expenses for assets under capital leases for the years ended March 31, 2018, 2017 and 2016 were ¥6,313 million (\$59,557 thousand), ¥6,785 million and ¥3,495 million, respectively.

The following is a schedule by year of future minimum lease payments under capital leases and the present value of the net minimum lease payments at March 31, 2018:

Years ending March 31	In thousands of	
	In millions of yen	U.S. dollars
2019	¥ 6,967	\$ 65,726
2020	5,489	51,783
2021	3,968	37,434
2022	2,692	25,396
2023	1,694	15,981
Thereafter	10,963	103,425
Total minimum lease payments	31,773	299,745
Less: Amount representing interest	(7,527)	(71,009)
Present value of net minimum lease payments (Note 13)	24,246	228,736
Less: Current portion	(6,386)	(60,245)
Long-term capital lease obligations	¥17,860	\$168,491

Rental expenses under operating leases for the years ended March 31, 2018, 2017 and 2016 were ¥25,513 million (\$240,689 thousand), ¥25,359 million and ¥24,619 million, respectively. A significant portion of such rentals relates to cancelable short-term leases for office space and employee residential facilities, many of which are renewed upon expiration.

On December 8, 2000, the Company entered into a lease agreement for a building and land in Shibuya, Tokyo. The lease term is 20 years beginning December 8, 2000. For financial reporting purposes, the lease has been classified as an operating lease. Based on the agreement, the annual lease payment for the site is approximately ¥1,312 million (\$12,377 thousand) over a 20-year period.

The future minimum lease payments required under operating leases that have initial or remaining noncancelable lease terms in excess of one year at March 31, 2018 are as follows:

Years ending March 31	In thousands of	
	In millions of yen	U.S. dollars
2019	¥10,979	\$103,575
2020	9,180	86,604
2021	8,334	78,623
2022	7,342	69,264
2023	7,053	66,538
Thereafter	24,623	232,292
Total future minimum lease payments	¥67,511	\$636,896

20. Lessor

The Company's leasing operations consist principally of leasing of security merchandise, security systems and real estate for offices and medical institutions. Most of the security merchandise and security systems on lease are classified as sales-type leases or direct-financing leases. Other leases are classified as operating leases.

A summary of lease receivables under sales-type and direct-financing leases at March 31, 2018 and 2017 is as follows:

	In millions of yen		In thousands of U.S. dollars	
	March 31		March 31	
	2018	2017	2018	
Total minimum lease payments to be received	¥63,766	¥62,137	\$601,566	
Estimated executory cost	(5,839)	(4,787)	(55,085)	
Unearned income	(3,527)	(4,911)	(33,273)	
Lease receivables, net	54,400	52,439	513,208	
Less: Current portion	(17,899)	(16,769)	(168,859)	
Long-term lease receivables, net	¥36,501	¥35,670	\$344,349	

The following is a schedule by year of future minimum lease payments to be received under sales-type leases and direct-financing leases at March 31, 2018:

Years ending March 31	In thousands of	
	In millions of yen	U.S. dollars
2019	¥20,251	\$191,047
2020	16,317	153,934
2021	11,666	110,057
2022	8,456	79,774
2023	4,879	46,028
Thereafter	2,197	20,726
Total future minimum lease payments to be received	¥63,766	\$601,566

A summary of investment in property under operating leases and property held for lease at March 31, 2018 and 2017 is as follows:

	In millions of yen		In thousands of U.S. dollars	
	March 31		March 31	
	2018	2017	2018	
Land	¥31,499	¥33,754	\$297,160	
Buildings and improvements	30,578	32,160	288,472	
Other intangible assets	662	662	6,245	
Accumulated depreciation and amortization	(12,725)	(12,572)	(120,047)	
	¥50,014	¥54,004	\$471,830	

The future minimum rentals under noncancelable operating leases at March 31, 2018 are as follows:

Years ending March 31	In thousands of	
	In millions of yen	U.S. dollars
2019	¥1,942	\$18,321
2020	162	1,528
2021	162	1,528
2022	162	1,528
2023	162	1,528
Thereafter	2,748	25,925
Total future minimum rentals	¥5,338	\$50,358

21. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of financial instruments in cases for which it is practicable. The three levels of inputs used to measure fair value are more fully described in Note 22.

(1) Cash and Cash Equivalents; Time Deposits; Cash Deposits for armored car services; Notes and Accounts Receivable, Trade; Due from Subscribers; Short-Term Receivables; Bank Loans; Notes and Accounts Payable, Trade; Other Payables; Deposits Received; Accrued Income Taxes; and Accrued Payroll

The carrying amounts approximate fair value because of the short-term maturities of such instruments.

(2) Short-Term Investments; Investment Securities

The fair values of short-term investments and investment securities are principally based on quoted market prices.

(3) Long-Term Receivables Including Current Portion

Long-term receivables, including the current portion, are classified as Level 2 and fair value is estimated based on the present value of future cash flows through estimated maturity, discounted using estimated market discount rates.

(4) Long-Term Debt Including Current Portion

Long-term debt, including the current portion, is classified as Level 2 and fair value is estimated based on the present value of future cash flows of each instrument discounted using the Company's current incremental borrowing rates for similar liabilities.

(5) Investment Deposits by Policyholders

The fair values of investment deposits by policyholders are classified as Level 3 and estimated based on the present value of future cash flows, discounted using the interest rates currently being offered for similar contracts.

(6) Derivatives

The fair values of derivatives are estimated using current market pricing models by obtaining quotes from financial institutions.

The carrying amounts and estimated fair values of financial instruments, excluding, debt and equity securities, which are disclosed in Notes 2 (7) and 7, at March 31, 2018 and 2017 are as follows:

	In millions of yen			
	2018		2017	
	Carrying amount	Estimated fair value	Carrying amount	Estimated fair value
Non-derivatives:				
Assets—				
Long-term receivables including current portion (Less allowance for doubtful accounts).....	¥58,996	¥59,356	¥56,638	¥57,440
Liabilities—				
Long-term debt including current portion.....	69,931	69,937	73,764	73,794
Investment deposits by policyholders.....	25,208	26,212	27,691	29,023
Derivatives:				
Assets—				
Forward exchange contract (Other current assets).....	—	—	2	2
Liabilities—				
Interest rate swaps (Other long-term liabilities).....	33	33	59	59

	In thousands of U.S. dollars	
	March 31, 2018	
	Carrying amount	Estimated fair value
Non-derivatives:		
Assets—		
Long-term receivables including current portion (Less allowance for doubtful accounts)	\$556,566	\$559,962
Liabilities—		
Long-term debt including current portion.....	659,726	659,783
Investment deposits by policyholders.....	237,811	247,283
Derivatives:		
Assets—		
Forward exchange contract (Other current assets).....	—	—
Liabilities—		
Interest rate swaps (Other long-term liabilities).....	311	311

Limitation:

Fair value estimates are made at a specific point in time based on relevant market information and information about financial instruments. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

22. Fair Value Measurements

ASC 820, "Fair Value Measurements and Disclosures," defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. This accounting standard establishes a three-level fair value hierarchy that prioritizes the inputs used to measure fair value as follows:

- Level 1— Inputs are quoted prices in active markets for identical assets or liabilities.
- Level 2— Inputs are quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable, and inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- Level 3— Inputs are derived from valuation techniques in which one or more significant inputs or value drivers are unobservable, which reflect the reporting entity's own assumptions about the assumptions that market participants would use in establishing a price.

The following table represents the Company's assets and liabilities that are measured at fair value on a recurring basis at March 31, 2018 and 2017. Transfers between levels are recognized at the end of the respective reporting periods.

	In millions of yen			
	Level 1	Level 2	Level 3	Total
	March 31, 2018			
Assets:				
Cash equivalents.....	¥ 149	¥ —	¥ —	¥ 149
Short-term investments and investment securities.....	149,365	41,433	29,815	220,613
Derivatives (Other current assets).....	—	—	—	—
Total assets.....	¥149,514	¥41,433	¥29,815	¥220,762
Liabilities:				
Derivatives (Other long-term liabilities).....	¥ —	¥ 33	¥ —	¥ 33
Total liabilities.....	¥ —	¥ 33	¥ —	¥ 33

	In millions of yen			
	Level 1	Level 2	Level 3	Total
	March 31, 2017			
Assets:				
Cash equivalents.....	¥ 163	¥ —	¥ —	¥ 163
Short-term investments and investment securities.....	152,088	31,746	49,738	233,572
Derivatives (Other current assets).....	—	2	—	2
Total assets.....	¥152,251	¥31,748	¥49,738	¥233,737
Liabilities:				
Derivatives (Other long-term liabilities).....	¥ —	¥ 59	¥ —	¥ 59
Total liabilities.....	¥ —	¥ 59	¥ —	¥ 59

	In thousands of U.S. dollars			
	Level 1	Level 2	Level 3	Total
	March 31, 2018			
Assets:				
Cash equivalents.....	\$ 1,406	\$ —	\$ —	\$ 1,406
Short-term investments and investment securities.....	1,409,103	390,877	281,274	2,081,254
Derivatives (Other current assets).....	—	—	—	—
Total assets.....	\$1,410,509	\$390,877	\$281,274	\$2,082,660
Liabilities:				
Derivatives (Other long-term liabilities).....	\$ —	\$ 311	\$ —	\$ 311
Total liabilities.....	\$ —	\$ 311	\$ —	\$ 311

Cash Equivalents

All highly liquid investments with initial maturities of three months or less are considered to be cash equivalents, and principally valued using quoted prices for identical assets in markets that are not active.

Short-Term Investments and Investment Securities

Equity securities and debt securities classified as Level 1 assets are valued using unadjusted quoted market prices in active markets with sufficient volume and frequency of transactions.

Level 2 assets comprise principally debt securities, which are valued using quoted prices for similar assets in active markets, or quoted prices for identical or similar assets in markets that are not active.

Non-marketable securities classified as Level 3 assets are valued based on unobservable inputs as the market for the assets was not active at the measurement date. The fair value is determined by using a valuation technique, such as the discounted cash flow model, which best reflects the nature, characteristics and risks of each asset. These significant unobservable inputs contain discount rates, exit timing and an EBITDA multiple. An increase (decrease) in the discount rates, the later (earlier) exit and a decrease (increase) in the EBITDA multiple would result in a decrease (increase) in the fair value of non-marketable securities.

The Company's Level 3 investment securities that are measured at fair value on a recurring basis at March 31, 2018 and 2017, amounting to ¥29,815 million (\$281,274 thousand) and ¥49,738 million, respectively, are primarily private equity investments. The valuation technique and significant unobservable inputs are as follows:

		March 31, 2018
Valuation technique	Significant unobservable inputs	Range
Discounted cash flows	Discount rate	20%–30%
	Exit timing	2018–2022
	EBITDA multiple	3.2x–8x
		March 31, 2017
Valuation technique	Significant unobservable inputs	Range
Discounted cash flows	Discount rate	20%–30%
	Exit timing	2017–2020
	EBITDA multiple	1.1x–42.2x

Derivative Financial Investments

Derivative financial instruments comprise forward exchange contracts, interest rate swaps and others. These derivative instruments are valued using observable market data and classified as Level 2 liabilities.

The following table represents the changes in Level 3 assets measured on a recurring basis for the years ended March 31, 2018 and 2017.

	In millions of yen		In thousands of U.S. dollars
	Years ended March 31	2017	Year ended March 31
	2018		2018
Balance at beginning of year	¥49,738	¥34,852	\$469,226
Total gains or losses (realized and unrealized):			
Included in earnings.....	5,964	14,016	56,265
Included in other comprehensive income.....	—	—	—
Purchases.....	5,270	1,132	49,717
Sales.....	(29,479)	(99)	(278,104)
Redemptions.....	—	—	—
Cancellation of contract.....	—	—	—
Foreign currency translation adjustments.....	(1,678)	(163)	(15,830)
Balance at end of year	¥29,815	¥49,738	\$281,274
Changes in unrealized gains or losses relating to instruments still held at end of year:			
Included in earnings.....	¥ 399	¥15,051	\$ 3,764

Total gains or losses (realized or unrealized) related to short-term investments and investment securities are primarily included in net sales and operating revenue or gain/loss on private equity investments, in the consolidated statements of income.

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Non-marketable equity securities with a carrying amount of ¥10,517 million (\$99,217 thousand) were written down to their fair value of ¥10,515 million (\$99,198 thousand), resulting in an other-than-temporary impairment charge of ¥2 million (\$19 thousand), which was included in earnings for the year ended March 31, 2018. For the year ended March 31, 2017, non-marketable equity securities with a carrying amount of ¥9,424 million were written down to their fair value of ¥9,414 million, resulting in an other-than-temporary impairment charge of ¥10 million, which was included in earnings. All impaired non-marketable equity securities were classified as Level 3 assets as the Company uses unobservable inputs such as future cash flows to value these investments.

Long-lived assets (Note 11) and goodwill (Note 12) are also measured at fair value on a nonrecurring basis. All impaired long-lived assets and goodwill were classified as Level 3 assets as the Company uses unobservable inputs to value these assets. These Level 3 assets are not significant.

23. Derivative Financial Instruments

(1) Risk Management Policy

The Company utilizes derivative financial instruments in the normal course of business to reduce exposure to fluctuations in interest rates. The Company assesses interest rate risk by continually monitoring changes in the exposure and by evaluating hedging opportunities. The Company does not hold or issue derivative financial instruments for trading purposes. The Company is also exposed to credit-related losses in the event of non-performance by counterparties to derivative financial instruments, but it is not expected that any counterparties will fail to meet their obligations, because most of the counterparties are internationally recognized financial institutions and contracts are diversified amongst a number of major financial institutions.

(2) Risk Management

The Company has exposure to the market risk of changes in interest rates which relates primarily to its debt obligations. The Company principally enters into interest rate swap agreements to manage fluctuations in cash flows resulting from changes in interest rates. Interest rate swaps are used to change floating rates on debt obligations to fixed rates by entering into receive-floating, pay-fixed interest rate swaps under which the Company receives floating interest rate proceeds and makes fixed interest rate payments, thereby effectively creating fixed-rate debt.

(3) Cash Flow Hedges

The Company designates interest rate swap agreements as cash flow hedges for variability of cash flows originating from floating rate borrowings. The effective portion of changes in fair values of derivative instruments designated as cash flow hedges of these debt obligations are reported in other comprehensive income (loss). These amounts are reclassified into current income in the same period that hedged items affect current income. The ineffective portion of changes in fair values are reported in income immediately.

(4) Derivative Instruments Not Designated as Hedges

The Company enters into interest rate swap agreements to reduce exposure to fluctuations in interest rates relating primarily to debt obligations and other agreements. Changes in fair value of these derivative financial instruments, which are not designated as hedges, are reported in current income.

Fair values of derivative instruments reflected in the consolidated balance sheets as of March 31, 2018 and 2017 are as follows:

Derivatives not designated as hedging instruments

		In millions of yen		In thousands of U.S. dollars
		March 31	2017	March 31
Location		2018	2017	2018
Assets:				
Forward exchange contract	Other current assets	¥ 0	¥ 2	\$ 0
Liabilities:				
Interest rate swaps	Other long-term liabilities	33	59	311

Effects of derivative instruments on the consolidated statements of income for the years ended March 31, 2018, 2017 and 2016 are as follows:

Gains (losses) reclassified from accumulated other comprehensive income (loss) into income (effective portion)

		In millions of yen			In thousands of U.S. dollars
		Years ended March 31	2017	2016	Year ended March 31
Location		2018	2017	2016	2018
Interest rate swaps	Other income	¥—	¥—	¥14	\$—

Derivatives not designated as hedging instruments

		In millions of yen			In thousands of U.S. dollars
		Years ended March 31	2017	2016	Year ended March 31
Location		2018	2017	2016	2018
Forward exchange contract	Other income	¥—	¥ 2	¥—	\$ —
Interest rate swaps	Other income	27	38	16	255

24. Commitments and Contingent Liabilities

The Company has commitments outstanding at March 31, 2018 for the purchase of property, plant and equipment of approximately ¥2,061 million (\$19,443 thousand).

The Company provides guarantees to third parties mainly with respect to bank loans extended to its affiliated companies and other entities. Such guarantees are provided to enhance the credit standing of the affiliated companies and other entities. For each guarantee provided, the Company would have to perform under the guarantee if the affiliated companies and other entities default on a payment within the guaranteed period of one to five years. The maximum amount of undiscounted payments the Company would have to make in the event of default amounts to ¥1,853 million (\$17,481 thousand) at March 31, 2018. The carrying amounts of the liabilities recognized as the Company's obligations under these guarantees at March 31, 2018 and 2017 were deemed insignificant.

It is not anticipated that damages, if any, resulting from legal actions will have a material impact on the Company's consolidated financial statements.

25. Supplemental Cash Flow Information

Supplemental cash flow information is as follows:

	In millions of yen			In thousands of U.S. dollars
	Years ended March 31	2017	2016	Year ended March 31
	2018	2017	2016	2018
Cash paid during the year for:				
Interest	¥ 1,278	¥ 1,379	¥ 1,408	\$ 12,057
Income taxes	55,970	40,165	38,832	528,019
Non-cash investing and financing activities:				
Additions to obligations under capital leases	6,355	6,035	2,543	59,953
Increase in land, buildings and improvements by offsetting long-term receivables	—	—	—	—
Significant acquisitions (Note 4)—				
Assets acquired	34,570	—	188,136	326,132
Liabilities assumed	(8,020)	—	(107,136)	(75,660)
Considerations for equity	26,550	—	81,000	250,472
Cash and cash equivalents on hand	(2,654)	—	(11,565)	(25,038)
Total considerations	¥23,896	¥ —	¥ 69,435	\$225,434

26. Segment Information

The Company discloses financial and descriptive information about the Company's reportable operating segments. The operating segments reported below are the segments of the Company for which separate financial information is available and for which operating profit/loss amounts are evaluated regularly by management in deciding how to allocate resources and assess performance.

The Company has seven reportable business segments: security services, fire protection services, medical services, insurance services, geographic information services, BPO and ICT services, and real estate and other services.

The Company changed the designation of information and communication related services, which focused primarily on ICT related services and data center services, to BPO and ICT services with the acquisition of TMJ, Inc., a subsidiary newly consolidated from October 2017. The Company acquired all shares in TMJ, Inc. which provides various BPO related services including operation of call center services with the aim of expanding its business capabilities through integrating BPO related services with existing information and communication related services. Reportable segments are not reclassified by this change.

The security services segment provides various types of security services by utilizing the Company's unique security systems and manufacturing and selling security merchandise. The fire protection services segment provides various types of fire protection equipment, such as automatic fire alarm and fire extinguishing and other fire protection systems for office buildings, plants, tunnels, ships, residences and cultural monuments. The medical services segment provides intravenous solutions to patients at home, home-based nursing care services, medical data transmission services by utilizing the Company's network and leasing of real estate for medical institutions. In addition, the VIE, of which the Company is the primary beneficiary manage hospitals and health care-related institutions. The insurance services segment includes the non-life insurance-related underwriting business in the Japanese market. The geographic information services segment includes surveying and measuring services and GIS services. The BPO and ICT services segment includes various BPO related services, data center services, business continuity plan support, information security services and cloud services. The real estate and other services segment includes development and sales of condominiums equipped with security and contingency planning features, leasing of real estate, construction and installation services and other services.

Corporate expenses consist principally of general and administrative expenses of the planning, personnel and administrative departments of the parent company and administrative departments of the foreign holding company.

Intersegment sales are priced on a basis intended to approximate amounts charged to unaffiliated customers.

Identifiable assets are those assets used exclusively in the operations of each segment or which are allocated when used jointly. Corporate assets, which are held by the parent company and the foreign holding company for general and administrative facilities, consist principally of cash and cash equivalents, short-term investments, investment securities, land, buildings and improvements, machinery, equipment and automobiles.

Information by business and geographic segments for the years ended and as of March 31, 2018, 2017 and 2016 is as follows:

(1) Business Segment Information

	In millions of yen			In thousands of U.S. dollars
	2018	2017	2016	Year ended March 31
Net sales and operating revenue:				
Security services—				
External customers.....	¥ 562,272	¥ 543,524	¥ 505,058	\$ 5,304,453
Intersegment.....	3,144	2,968	3,028	29,660
	565,416	546,492	508,086	5,334,113
Fire protection services—				
External customers.....	136,559	126,232	131,743	1,288,292
Intersegment.....	4,170	3,459	3,764	39,340
	140,729	129,691	135,507	1,327,632
Medical services—				
External customers.....	175,318	168,819	163,538	1,653,943
Intersegment.....	185	182	178	1,745
	175,503	169,001	163,716	1,655,688
Insurance services—				
External customers.....	44,683	43,780	40,654	421,538
Intersegment.....	3,034	3,094	2,945	28,623
	47,717	46,874	43,599	450,161
Geographic information services—				
External customers.....	50,906	51,609	52,553	480,245
Intersegment.....	176	231	183	1,660
	51,082	51,840	52,736	481,905
BPO and ICT services—				
External customers.....	69,569	49,681	48,294	656,311
Intersegment.....	7,275	7,126	7,550	68,632
	76,844	56,807	55,844	724,943
Real estate and other services—				
External customers.....	43,485	47,616	41,588	410,236
Intersegment.....	2,004	1,923	2,479	18,906
	45,489	49,539	44,067	429,142
Total.....	1,102,780	1,050,244	1,003,555	10,403,584
Eliminations.....	(19,988)	(18,983)	(20,127)	(188,566)
Total net sales and operating revenue.....	¥1,082,792	¥1,031,261	¥ 983,428	\$10,215,018

The following table is a breakdown of security services revenue to external customers by service category. The security services business is managed as a single operating segment by the Company's management.

	In millions of yen			In thousands of U.S. dollars
	2018	2017	2016	Year ended March 31
Electronic security services	¥341,157	¥338,744	¥330,843	\$3,218,462
Other security services:				
Static guard services.....	59,030	56,417	55,907	556,887
Armored car services.....	61,089	57,873	32,990	576,311
Merchandise and other	100,996	90,490	85,318	952,793
Total security services	¥562,272	¥543,524	¥505,058	\$5,304,453

(2) Geographic Segment Information

Net sales and operating revenue attributed to countries based on the geographical location of customers for the years ended 2018, 2017 and 2016 and long-lived assets as of March 31, 2018 and 2017 were as follows:

	In millions of yen			In thousands of U.S. dollars
	2018	2017	2016	Year ended March 31
Net sales and operating revenue:				
Japan	¥1,034,228	¥ 985,366	¥936,392	\$ 9,756,868
Other	48,564	45,895	47,036	458,151
Total	¥1,082,792	¥1,031,261	¥983,428	\$10,215,019

	In millions of yen		In thousands of U.S. dollars
	2018	2017	March 31
Long-lived assets:			
Japan	¥629,069	¥606,302	\$5,934,613
Other	11,239	10,558	106,028
Total	¥640,308	¥616,860	\$6,040,641

There are no individually material countries other than Japan with respect to net sales and operating revenue and long-lived assets.

27. Subsequent Events

The Company entered into a share transfer agreement in July 2018 to sell certain investment securities held by a consolidated subsidiary, Westec Security Group Inc. This transaction will generate a gain on sales of securities, which will be included in gains on private equity investments in the consolidated financial statements for the year ending March 31, 2019. The amount of the gain is under calculation.

Independent Auditors' Report



The Board of Directors and Shareholders
SECOM CO., LTD.:

We have audited the accompanying consolidated financial statements of SECOM CO., LTD. and its subsidiaries, which comprise the consolidated balance sheets as of March 31, 2018 and 2017, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for each of the years in the three-year period ended March 31, 2018, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of SECOM CO., LTD. and its subsidiaries as of March 31, 2018 and 2017 and the results of their operations and their cash flows for each of the years in the three-year period ended March 31, 2018, in accordance with U.S. generally accepted accounting principles.

Convenience Translations

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2018 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 3 to the consolidated financial statements.

KPMG AZSA LLC

Tokyo, Japan
July 30, 2018