

Financial Highlights

U.S. GAAP

SECOM CO., LTD. and Subsidiaries For the years ended/as of March 31	In millions of yen			In thousands of U.S. dollars
	2018	2017	2016	2018
Net sales and operating revenue	¥1,082,792	¥1,031,261	¥ 983,428	\$10,215,019
Operating income	142,835	130,178	118,905	1,347,500
Net income attributable to SECOM CO., LTD.	96,623	91,387	84,072	911,537
Total assets	1,838,945	1,763,278	1,681,332	17,348,538
Total SECOM CO., LTD. shareholders' equity	1,000,277	929,242	865,278	9,436,576

Per share of common stock:	In yen			In U.S. dollars
	2018	2017	2016	2018
Net income attributable to SECOM CO., LTD.	¥ 442.70	¥ 418.71	¥ 385.19	\$ 4.18
Cash dividends	150.00	140.00	130.00	1.42
(Interim dividend)	75.00	70.00	65.00	0.71
SECOM CO., LTD. shareholders' equity	4,582.96	4,257.50	3,964.40	43.24

- Notes: 1. Yen amounts have been translated into U.S. dollars, solely for the convenience of the reader, at the approximate rate of ¥106=US\$1, the rate prevailing on the Tokyo Foreign Exchange Market on March 31, 2018.
2. Net income attributable to SECOM CO., LTD. per share of common stock is based on the average number of shares outstanding during each period, less treasury stock.
3. SECOM CO., LTD. shareholders' equity per share of common stock is based on the number of shares outstanding at the end of each period, less treasury stock.
4. Cash dividends per share of common stock are based on dividends approved and paid in each fiscal year. At the general shareholders' meeting held on June 26, 2018, approval was granted for a proposal to pay a year-end dividend of ¥80.00 for the year ended March 31, 2018. (For further information, please see Note 18 of the Notes to Consolidated Financial Statements.)



Note: In the year ended March 31, 2018, net income attributable to SECOM CO., LTD., advanced ¥5.2 billion, to ¥96.6 billion. This result was attributable to higher operating income in six segments, including security services.

In the year ended March 31, 2017, net income attributable to SECOM CO., LTD., advanced ¥7.3 billion, to ¥91.4 billion. Factors behind this result included an increase in operating income, bolstered by higher sales of on-line security systems and a decrease in impairment loss on long-lived assets, and a gain on private equity investments.

In the year ended March 31, 2016, net income attributable to SECOM CO., LTD., rose ¥3.9 billion, to ¥84.1 billion. Contributing factors included increases in operating income in the security services segment—underpinned by higher revenue from on-line security systems—the medical services segment and the fire protection services segment, as well as reduced income taxes, which reflected a decline in the statutory tax rate.

Pursuant to the applicable Japanese law, SECOM is required to publish results in line with accounting principles generally accepted in Japan (Japanese GAAP). Key financial highlights calculated using Japanese GAAP are shown below for reference.

Japanese GAAP

SECOM CO., LTD. and Subsidiaries For the years ended/as of March 31	In millions of yen			In thousands of U.S. dollars
	2018	2017	2016	2018
Revenue	¥ 970,624	¥ 928,098	¥ 881,028	\$ 9,156,830
Operating profit	135,448	131,050	128,582	1,277,811
Ordinary profit	144,318	147,033	134,826	1,361,491
Net income attributable to owners of the parent	86,993	84,170	77,039	820,689
Total assets	1,720,268	1,650,176	1,568,052	16,228,943
Total net assets	1,081,213	1,013,253	943,144	10,200,123

Per share of common stock:	In yen			In U.S. dollars
	2018	2017	2016	2018
Net income	¥ 398.58	¥ 385.64	¥ 352.97	\$ 3.76
Cash dividends	155.00	145.00	135.00	1.46
(Interim dividend)	75.00	70.00	65.00	0.71
Net assets	4,364.63	4,086.87	3,817.82	41.18

Note: Cash dividends per share of common stock are based on dividends the record dates for which fall in each fiscal year. The consolidated dividend payout ratio for the fiscal year ended March 31, 2018, was 38.9%.

