

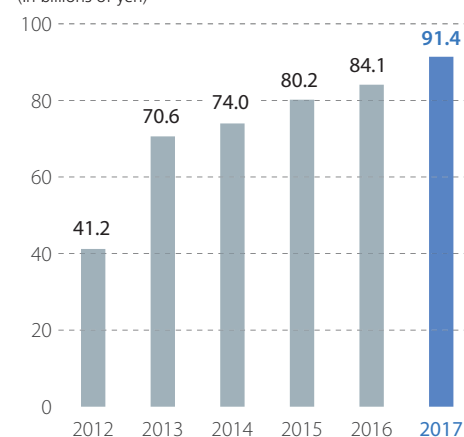
Financial Highlights

U.S. GAAP

SECOM CO., LTD. and Subsidiaries For the years ended/as of March 31	In millions of yen			In thousands of U.S. dollars
	Years ended March 31			Year ended March 31
	2017	2016	2015	2017
Net sales and operating revenue	¥1,031,261	¥ 983,428	¥ 945,238	\$ 9,207,688
Operating income	130,178	118,905	122,007	1,162,304
Net income attributable to SECOM CO., LTD.	91,387	84,072	80,184	815,955
Total assets	1,763,278	1,681,332	1,525,863	15,743,554
Total SECOM CO., LTD. shareholders' equity	929,242	865,278	825,969	8,296,803
			In yen	In U.S. dollars
Per share of common stock:				
Net income attributable to SECOM CO., LTD.	¥ 418.71	¥ 385.19	¥ 367.37	\$ 3.74
Cash dividends	140.00	130.00	175.00	1.25
SECOM CO., LTD. shareholders' equity	4,257.50	3,964.40	3,784.27	38.01

Notes: 1. Yen amounts have been translated into U.S. dollars, solely for the convenience of the reader, at the approximate rate of ¥112=US\$1, the rate prevailing on the Tokyo Foreign Exchange Market on March 31, 2017.
2. Net income attributable to SECOM CO., LTD. per share of common stock is based on the average number of shares outstanding during each period, less treasury stock.
3. SECOM CO., LTD. shareholders' equity per share of common stock is based on the number of shares outstanding at the end of each period, less treasury stock.
4. Cash dividends per share of common stock are based on dividends approved and paid in each fiscal year. At the general shareholders' meeting held on June 25, 2014, shareholders approved a proposal to pay an annual dividend of ¥115.00 per share for fiscal year 2014. Subsequently at the Board of Directors' meeting held on November 10, 2014, directors approved a proposal to pay an interim dividend of ¥60.00 per share for the first half of the year ended March 31, 2015. Because the interim dividend, the record date for which is September 30, was newly adopted in the year ended March 31, 2015, the actual amount of dividends paid to shareholders for the year ended March 31, 2015, was the aggregate of the two. The actual amount of dividends paid to shareholders for the year ended March 31, 2016, was the aggregate of a year-end dividend of ¥65.00 approved at the general shareholders' meeting held on June 25, 2015, and an interim dividend of ¥65.00 approved at the Board of Directors' meeting held on November 9, 2015. The actual amount of dividends paid to shareholders for the fiscal year ended March 31, 2017, is the aggregate of a year-end dividend of ¥70.00 approved at the general shareholders' meeting held on June 24, 2016, and an interim dividend of ¥70.00 approved at the Board of Directors' meeting held on November 9, 2016. At the general shareholders' meeting held on June 27, 2017, approval was granted for a proposal to pay a year-end dividend of ¥75.00 for the year ended March 31, 2017. (For further information, please see Note 18 of the Notes to Consolidated Financial Statements.)

Net income attributable to SECOM CO., LTD. (U.S. GAAP)
(In billions of yen)



Note: In the year ended March 31, 2017, net income attributable to SECOM CO., LTD., advanced ¥7.3 billion, to ¥91.4 billion. Factors behind this result included an increase in operating income, bolstered by higher sales of on-line security systems and a decrease in impairment loss on long-lived assets, and a gain on private equity investments.
In the year ended March 31, 2016, net income attributable to SECOM CO., LTD., rose ¥3.9 billion, to ¥84.1 billion. Contributing factors included increases in operating income in the security services segment—underpinned by higher revenue from on-line security systems—the medical services segment and the fire protection services segment, as well as reduced income taxes, which reflected a decline in the statutory tax rate.
In the year ended March 31, 2015, net income attributable to SECOM CO., LTD., advanced ¥6.2 billion, to ¥80.2 billion. This result was attributable to an increase in operating income in the insurance services segment, which reflected a decline in losses due to damage caused by natural disasters, as well as to an increase in operating income in the security services segment, owing mainly to higher revenue from on-line security systems. Another contributing factor was a decrease in income taxes, a consequence of tax reform in Japan, which lowered the statutory tax rate.

Pursuant to the applicable Japanese law, SECOM is required to publish results in line with accounting principles generally accepted in Japan (Japanese GAAP). Key financial highlights calculated using Japanese GAAP are shown below for reference.

Japanese GAAP

SECOM CO., LTD. and Subsidiaries For the years ended/as of March 31	In millions of yen			In thousands of U.S. dollars
	Years ended March 31			Year ended March 31
	2017	2016	2015	2017
Revenue	¥ 928,098	¥ 881,028	¥ 840,722	\$ 8,286,589
Operating profit	131,050	128,582	123,615	1,170,089
Ordinary profit	147,033	134,826	136,688	1,312,795
Net income attributable to owners of the parent	84,170	77,039	75,392	751,518
Total assets	1,650,176	1,568,052	1,410,715	14,733,714
Total net assets	1,013,253	943,144	907,341	9,046,902
			In yen	In U.S. dollars
Per share of common stock:				
Net income	¥ 385.64	¥ 352.97	¥ 345.42	\$ 3.44
Cash dividends	140.00	130.00	175.00	1.25
Net assets	4,086.87	3,817.82	3,667.33	36.49

Note: Cash dividends per share of common stock are based on dividends approved and paid in each fiscal year. At the general shareholders' meeting held on June 25, 2014, shareholders approved a proposal to pay an annual dividend of ¥115.00 per share for fiscal year 2014. Subsequently at the Board of Directors' meeting held on November 10, 2014, directors approved a proposal to pay an interim dividend of ¥60.00 per share for the first half of the year ended March 31, 2015. Because the interim dividend, the record date for which is September 30, was newly adopted in the year ended March 31, 2015, the actual amount of dividends paid to shareholders for the year ended March 31, 2015, was the aggregate of the two. The actual amount of dividends paid to shareholders for the year ended March 31, 2016, was the aggregate of a year-end dividend of ¥65.00 approved at the general shareholders' meeting held on June 25, 2015, and an interim dividend of ¥65.00 approved at the Board of Directors' meeting held on November 9, 2015. The actual amount of dividends paid to shareholders for the fiscal year ended March 31, 2017, is the aggregate of a year-end dividend of ¥70.00 approved at the general shareholders' meeting held on June 24, 2016, and an interim dividend of ¥70.00 approved at the Board of Directors' meeting held on November 9, 2016. At the general shareholders' meeting held on June 27, 2017, approval was granted for a proposal to pay a year-end dividend of ¥75.00 for the year ended March 31, 2017.

Net income attributable to owners of the parent (Japanese GAAP)
(In billions of yen)

