

NONCONSOLIDATED FINANCIAL DATA

(BASED ON JAPANESE GAAP) [REFERENCE]

Contents

Condensed Nonconsolidated Balance Sheets (Based on Japanese GAAP).....	80
Condensed Nonconsolidated Statements of Income (Based on Japanese GAAP).....	82

Condensed Nonconsolidated Balance Sheets (Based on Japanese GAAP)

SECOM CO., LTD.
As of March 31

	In millions of yen					
ASSETS	2016	2015	2014	2013	2012	2011
Current assets:						
Cash on hand and in banks.....	¥ 45,433	¥ 93,569	¥ 80,908	¥ 54,136	¥ 82,631	¥ 74,680
Cash deposits for armored car services	40,877	48,396	56,818	53,551	52,386	54,641
Notes receivable	592	640	683	700	720	221
Due from subscribers.....	16,229	16,066	14,991	14,856	14,324	11,563
Accounts receivable, trade.....	10,996	11,202	9,960	9,691	10,039	6,074
Receivables—other.....	4,454	3,054	2,699	2,528	2,159	2,385
Short-term investments	3,444	437	437	1,048	456	456
Merchandise	6,453	6,694	5,489	5,585	5,152	4,279
Supplies	1,676	1,379	1,303	1,012	1,470	1,167
Prepaid expenses.....	2,172	2,210	2,109	2,332	2,253	2,051
Deferred income taxes.....	3,736	4,415	4,382	5,268	4,269	4,938
Short-term loans receivable	22,255	20,423	20,653	19,237	15,574	4,356
Other	1,698	1,772	2,031	4,819	1,632	1,818
Allowance for doubtful accounts.....	(152)	(216)	(221)	(248)	(268)	(206)
Total current assets.....	159,867	210,048	202,248	174,521	192,804	168,428
Fixed assets:						
Tangible assets:						
Buildings and improvements, net.....	16,572	16,458	17,466	17,059	16,409	22,310
Automobiles, net.....	795	824	865	521	231	243
Security equipment and control stations, net	67,624	67,715	66,683	65,329	65,341	61,461
Machinery and equipment, net.....	170	192	232	288	361	565
Tools, furniture and fixtures, net	3,424	3,326	2,922	2,979	3,301	3,151
Land	22,015	28,303	29,520	29,802	28,555	28,390
Construction in progress.....	1,564	1,714	1,848	1,719	1,710	1,743
Other, net.....	18	12	105	235	374	513
Total tangible assets.....	112,187	118,548	119,644	117,936	116,286	118,379
Intangible assets:						
Goodwill.....	—	—	2,607	2,978	3,350	—
Software.....	5,794	4,644	3,910	4,269	5,487	6,751
Other.....	574	730	1,768	2,061	1,586	815
Total intangible assets.....	6,369	5,375	8,286	9,308	10,424	7,566
Investments and others:						
Investment securities.....	20,588	29,725	23,789	21,583	23,906	20,969
Investment securities in subsidiaries and affiliated companies.....	325,104	239,120	239,008	236,309	190,305	203,036
Investments in subsidiaries and affiliated companies.....	1,938	1,938	1,827	1,827	1,883	1,874
Long-term loans receivable	146,716	150,955	143,741	155,813	128,074	118,276
Lease deposits	7,642	7,526	7,553	7,747	8,147	8,047
Long-term prepaid expenses.....	21,244	22,126	20,780	21,594	24,013	25,872
Prepaid pension and severance costs.....	23,177	21,530	16,962	16,263	15,903	14,321
Deferred income taxes.....	—	—	—	—	130	13,865
Insurance funds	4,294	4,294	3,988	3,991	4,181	4,181
Other.....	2,545	2,534	2,777	2,728	2,713	2,831
Allowance for doubtful accounts	(5,551)	(17,946)	(17,698)	(20,307)	(19,326)	(12,995)
Total investments and others	547,700	461,806	442,730	447,551	379,933	400,281
Total fixed assets.....	666,256	585,730	570,662	574,796	506,643	526,227
Total assets.....	¥826,124	¥795,778	¥772,910	¥749,317	¥699,448	¥694,656

	In millions of yen					
LIABILITIES	2016	2015	2014	2013	2012	2011
Current liabilities:						
Accounts payable.....	¥ 3,641	¥ 3,172	¥ 3,429	¥ 3,044	¥ 2,400	¥ 1,672
Bank loans.....	36,923	29,416	36,703	26,598	27,659	29,386
Lease obligations.....	198	185	176	121	80	71
Payables—other.....	15,698	15,675	14,546	15,042	13,756	10,824
Payables—construction.....	3,980	4,480	4,218	4,333	4,343	3,719
Accrued income taxes.....	9,479	10,826	12,366	19,510	3,938	12,450
Accrued consumption taxes.....	2,718	7,088	1,478	2,538	2,062	1,422
Accrued expenses.....	737	800	802	726	716	722
Deposits received for armored car services.....	13,975	15,124	16,175	22,554	20,453	18,892
Deferred revenue.....	20,923	21,269	21,301	21,671	22,340	22,229
Accrued bonuses.....	6,246	6,296	6,246	6,089	6,116	5,468
Other.....	4,177	4,311	3,530	1,942	2,253	3,577
Total current liabilities.....	118,699	118,647	120,976	124,174	106,121	110,439
Long-term liabilities:						
Lease obligations.....	2,601	2,661	2,747	2,449	2,217	2,253
Guarantee deposits received.....	17,038	17,286	17,622	17,859	18,099	18,262
Deferred income taxes.....	6,213	3,400	307	788	—	—
Accrued pension and severance costs.....	2,835	3,241	3,555	4,051	3,945	4,040
Accrued retirement benefits for directors and audit and supervisory board members.....	—	—	—	857	1,294	1,232
Other.....	378	408	459	25	10	11
Total long-term liabilities.....	29,068	26,998	24,692	26,031	25,568	25,799
Total liabilities.....	147,768	145,646	145,668	150,205	131,689	136,238
NET ASSETS						
Shareholders' equity:						
Common stock.....	¥ 66,377	¥ 66,377	¥ 66,377	¥ 66,377	¥ 66,377	¥ 66,377
Capital surplus:						
Additional paid-in capital.....	83,054	83,054	83,054	83,054	83,054	83,054
Other capital surplus.....	0	0	0	—	—	—
Total capital surplus.....	83,054	83,054	83,054	83,054	83,054	83,054
Retained earnings:						
Legal reserve.....	9,028	9,028	9,028	9,028	9,028	9,028
Other retained earnings:						
Reserve for system developments.....	800	800	800	800	800	800
General reserve.....	2,212	2,212	2,212	2,212	2,212	2,212
Accumulated earnings carried forward.....	586,082	556,013	536,978	508,398	478,914	472,070
Total retained earnings.....	598,122	568,053	549,018	520,439	490,954	484,110
Common stock in treasury, at cost.....	(73,717)	(73,701)	(73,682)	(73,664)	(73,659)	(74,923)
Total shareholders' equity.....	673,836	643,784	624,768	596,206	566,727	558,619
Valuation, translation adjustments and others:						
Unrealized gains (losses) on securities.....	4,518	6,347	2,473	2,905	1,031	(201)
Total valuation, translation adjustments and others.....	4,518	6,347	2,473	2,905	1,031	(201)
Total net assets.....	678,355	650,132	627,242	599,112	567,758	558,417
Total liabilities and net assets.....	¥826,124	¥795,778	¥772,910	¥749,317	¥699,448	¥694,656

Condensed Nonconsolidated Statements of Income (Based on Japanese GAAP)

SECOM CO., LTD.

Years ended March 31

	In millions of yen					
	2016	2015	2014	2013	2012	2011
Revenue	¥376,044	¥370,663	¥364,280	¥355,393	¥345,476	¥329,297
<i>Percentage change from prior year</i>	1.5%	1.8%	2.5%	2.9%	4.9%	0.2%
Service charges.....	317,764	314,068	309,499	305,300	299,523	290,252
<i>Percentage change from prior year</i>	1.2	1.5	1.4	1.9	3.2	(0.4)
Sales of merchandise.....	58,280	56,594	54,781	50,092	45,952	39,045
<i>Percentage change from prior year</i>	3.0	3.3	9.4	9.0	17.7	4.3
Costs	223,189	221,441	215,849	210,790	203,386	191,284
<i>As a percentage of revenue</i>	59.4	59.7	59.3	59.3	58.9	58.1
Costs of service	181,597	180,850	177,339	174,331	169,928	160,203
<i>As a percentage of service charges</i>	57.1	57.6	57.3	57.1	56.7	55.2
Costs of sales	41,591	40,590	38,509	36,458	33,458	31,081
<i>As a percentage of merchandise sales</i>	71.4	71.7	70.3	72.8	72.8	79.6
Gross profit.....	152,855	149,221	148,431	144,603	142,089	138,013
<i>As a percentage of revenue</i>	40.6	40.3	40.7	40.7	41.1	41.9
Gross profit on service.....	136,166	133,217	132,159	130,969	129,595	130,048
<i>As a percentage of service charges</i>	42.9	42.4	42.7	42.9	43.3	44.8
Gross profit on sales.....	16,688	16,003	16,272	13,634	12,494	7,964
<i>As a percentage of merchandise sales</i>	28.6	28.3	29.7	27.2	27.2	20.4
Selling, general and administrative expenses	77,191	76,046	75,521	74,651	71,893	69,324
<i>As a percentage of revenue</i>	20.5	20.5	20.7	21.0	20.8	21.0
Operating profit.....	75,664	73,174	72,909	69,952	70,196	68,688
<i>As a percentage of revenue</i>	20.1	19.8	20.0	19.7	20.3	20.9
Non-operating income	13,639	11,714	10,269	10,173	8,048	8,863
Non-operating expenses	2,691	3,316	4,295	3,789	3,032	3,050
Ordinary profit	86,612	81,572	78,884	76,336	75,212	74,501
<i>As a percentage of revenue</i>	23.0	22.0	21.7	21.5	21.8	22.6
Extraordinary profit	3,064	1,670	491	1,219	23,001	106
Extraordinary losses.....	6,733	2,805	1,604	1,052	40,695	2,637
Income before income taxes	82,943	80,437	77,771	76,502	57,518	71,970
<i>As a percentage of revenue</i>	22.1	21.7	21.3	21.5	16.6	21.9
Income taxes.....	24,500	22,945	26,273	27,374	30,699	26,946
<i>Effective tax rate</i>	29.5	28.5	33.8	35.8	53.4	37.4
Net income	58,442	57,492	51,497	49,128	26,818	45,023
<i>As a percentage of revenue</i>	15.5	15.5	14.1	13.8	7.8	13.7
<i>Percentage change from prior year</i>	1.7	11.6	4.8	83.2	(40.4)	(1.7)