

Financial Highlights

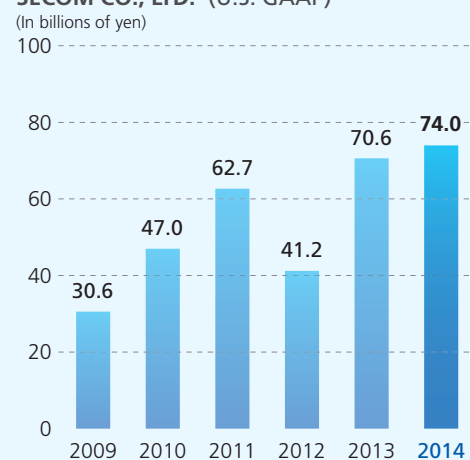
U.S. GAAP

SECOM CO., LTD. and Subsidiaries For the years ended/as of March 31, 2014	In millions of yen			In thousands of U.S. dollars
	Years ended March 31			Year ended March 31
	2014	2013	2012	2014
Net sales and operating revenue	¥ 921,178	¥ 858,438	¥ 769,643	\$ 8,943,476
Operating income	120,089	113,557	87,933	1,165,913
Net income attributable to SECOM CO., LTD.	73,979	70,580	41,237	718,243
Total assets	1,440,705	1,340,350	1,179,824	13,987,427
Total SECOM CO., LTD. shareholders' equity	753,099	679,176	612,855	7,311,641

Per share of common stock:	In yen			In U.S. dollars
	2014	2013	2012	2014
Net income attributable to SECOM CO., LTD.	¥ 338.94	¥ 323.36	¥ 188.97	\$ 3.29
Cash dividends	105.00	90.00	90.00	1.02
SECOM CO., LTD. shareholders' equity	3,450.36	3,111.64	2,807.77	33.50

- Notes: 1. Yen amounts have been translated into U.S. dollars, solely for the convenience of the reader, at the rate of ¥103=US\$1, the rate prevailing on the Tokyo Foreign Exchange Market on March 31, 2014.
2. Net income attributable to SECOM CO., LTD. per share of common stock is based on the average number of shares outstanding during each period, less treasury stock.
3. SECOM CO., LTD. shareholders' equity per share of common stock is based on the number of shares outstanding at the end of each period, less treasury stock.
4. Cash dividends per share of common stock shown are based on dividends approved and paid in each period. Subsequent to March 31, 2014, cash dividends of ¥115.00 per share were approved at the general shareholders' meeting held on June 25, 2014 (see Note 18 of the accompanying Notes to Consolidated Financial Statements).
5. Effective from the fiscal year ended March 31, 2014, losses attributable to certain businesses in the real estate and other services segment are reclassified and presented as "loss from discontinued operations, net of tax" in the consolidated statements of income. Figures for previous fiscal years have been restated to conform with this change.

Net income attributable to SECOM CO., LTD. (U.S. GAAP)



Note: Net income attributable to SECOM CO., LTD., in the year ended March 31, 2014, rose ¥3.4 billion, to ¥74.0 billion. Factors behind this result include an increase in operating income in the fire protection services segment, owing to robust segment net sales and operating revenue and the reduction of cost of sales; a full year of contributions from information and communication related services segment subsidiary At Tokyo Corporation, consolidated in the previous period; and an increase in operating income in the security services segment, attributable to higher segment net sales and operating revenue.

Net income attributable to SECOM CO., LTD., in the year ended March 31, 2013, climbed ¥29.3 billion, to ¥70.6 billion. This result was due primarily to the contributions of two newly acquired subsidiaries in Japan—Nittan Co., Ltd., a major domestic provider of fire protection services, and At Tokyo, a leading data center services firm, which were consolidated during the period, as well as to a decline in write-down on real estate inventories and a decrease in impairment loss on long-lived assets, which is included in loss from discontinued operations.

Net income attributable to SECOM CO., LTD. in the year ended March 31, 2012, fell ¥21.4 billion, to ¥41.2 billion. This result reflected an increase in write-down on real estate inventories in light of dwindling demand in the condominium market, which prompted a dramatic reorganization of related businesses, and the recognition of an impairment loss on long-lived assets, principally real estate, owing to flagging economic conditions, which is included in loss from discontinued operations.

Pursuant to the applicable Japanese law, SECOM is required to publish results in line with accounting principles generally accepted in Japan (Japanese GAAP). Key financial highlights calculated using Japanese GAAP are shown below for reference.

Japanese GAAP

SECOM CO., LTD. and Subsidiaries For the years ended/as of March 31, 2014	In millions of yen			In thousands of U.S. dollars
	Years ended March 31			Year ended March 31
	2014	2013	2012	2014
Revenue	¥ 822,228	¥ 765,635	¥ 679,173	\$ 7,982,796
Operating profit	120,018	108,370	81,078	1,165,223
Ordinary profit	126,677	113,618	87,839	1,229,874
Net income	69,876	63,658	35,489	678,408
Total assets	1,328,226	1,249,110	1,101,884	12,895,398
Total net assets	830,369	764,139	671,517	8,061,835

Per share of common stock:	In yen			In U.S. dollars
	2014	2013	2012	2014
Net income	¥ 320.14	¥ 291.65	¥ 162.63	\$ 3.11
Cash dividends	105.00	90.00	90.00	1.02
Net assets	3,345.06	3,065.13	2,785.56	32.48

Note: Cash dividends per share of common stock shown are based on dividends approved and paid in each period. Subsequent to March 31, 2014, cash dividends of ¥115.00 per share were approved at the general shareholders' meeting held on June 25, 2014.

Net Income (Japanese GAAP)

