

CONSOLIDATED FINANCIAL DATA

(BASED ON JAPANESE GAAP) [REFERENCE]

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CONSOLIDATED FINANCIAL DATA
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CONDENSED CONSOLIDATED BALANCE SHEETS (BASED ON JAPANESE GAAP)

SECOM CO., LTD. and Subsidiaries
As of March 31

	In millions of yen					
ASSETS	2013	2012	2011	2010	2009	2008
Current assets:						
Cash on hand and in banks.....	¥ 175,427	¥ 182,412	¥ 172,958	¥ 146,929	¥ 127,476	¥ 200,403
Cash deposits for armored car services	56,089	54,011	56,546	48,861	56,667	63,696
Call loans	46,500	28,000	29,500	36,500	36,500	19,000
Notes and accounts receivable, trade.....	106,638	85,744	73,956	73,844	77,398	85,595
Due from subscribers.....	24,059	24,830	22,754	20,824	20,139	21,125
Short-term investments	14,723	19,936	7,313	15,989	16,786	9,306
Lease receivables and investment in leased assets.....	27,569	14,605	15,433	14,742	14,993	—
Inventories	—	—	—	—	—	27,080
Merchandises and products.....	12,321	9,597	8,823	10,987	10,730	—
Real estate inventories.....	12,944	9,082	11,481	18,493	6,177	90,230
Work in process	4,526	2,527	2,249	1,427	2,174	—
Costs on uncompleted construction contracts	7,563	5,671	4,233	5,312	9,534	—
Work in process for real estate inventories.....	13,348	33,276	48,296	55,916	60,950	—
Raw materials and supplies.....	6,430	5,950	5,750	5,932	5,840	—
Deferred income taxes.....	14,384	11,383	12,216	11,684	11,135	11,840
Short-term loans receivable	4,158	4,389	3,908	3,088	4,125	7,246
Other	18,453	13,489	12,566	15,275	15,578	13,827
Allowance for doubtful accounts.....	(2,302)	(1,428)	(1,704)	(2,207)	(2,762)	(1,813)
Total current assets.....	542,836	503,479	486,284	483,600	473,445	547,538
Fixed assets:						
Tangible assets:						
Buildings and improvements	155,839	97,955	102,855	97,692	85,415	84,545
Security equipment and control stations	67,200	66,900	63,490	63,034	65,631	65,450
Land	115,652	104,426	97,730	93,424	89,297	81,716
Other.....	22,839	21,464	18,638	18,869	22,923	33,636
Intangible assets.....	55,079	25,043	25,553	21,885	21,331	22,332
Investments and others:						
Investment securities.....	189,042	177,655	188,001	187,777	201,923	241,957
Long-term loans receivable	42,338	46,197	47,576	50,488	59,880	54,599
Prepaid pension and severance costs.....	19,572	19,130	18,730	18,618	18,876	17,834
Deferred income taxes	11,711	14,793	20,110	19,848	24,413	22,740
Other.....	43,706	42,376	43,422	44,630	46,129	47,579
Allowance for doubtful accounts	(16,742)	(17,584)	(18,111)	(18,403)	(19,122)	(17,455)
Total fixed assets.....	706,241	598,359	607,998	597,864	616,698	654,936
Deferred assets	32	45	117	213	338	365
Total assets	¥1,249,110	¥1,101,884	¥1,094,400	¥1,081,679	¥1,090,483	¥1,202,840

	In millions of yen					
LIABILITIES	2013	2012	2011	2010	2009	2008
Current liabilities:						
Notes and accounts payable, trade	¥ 43,684	¥ 30,731	¥ 25,959	¥ 24,774	¥ 28,374	¥ 30,459
Bank loans	42,350	47,985	47,426	48,094	85,383	136,034
Current portion of straight bonds	4,487	5,983	2,914	1,761	5,036	1,936
Lease obligations	537	354	354	247	202	—
Payables—other	31,406	27,627	22,857	23,359	23,195	28,988
Accrued income taxes	29,282	14,688	19,353	20,907	18,983	24,610
Accrued consumption taxes	4,377	3,833	2,850	3,302	2,932	3,456
Accrued expenses	4,571	4,169	3,792	3,633	3,534	3,641
Deferred revenue	30,880	30,834	30,582	33,554	31,298	32,061
Accrued bonuses	14,031	12,739	11,925	12,139	12,741	12,210
Reserve for litigation losses	—	—	—	1,770	2,415	—
Reserve for losses on construction contracts	1,714	834	530	145	—	—
Other	40,554	35,997	33,527	36,660	42,558	46,337
Total current liabilities	247,879	215,780	202,074	210,353	256,655	319,737
Long-term liabilities:						
Straight bonds	8,847	9,625	14,091	17,006	12,673	13,524
Long-term loans	19,828	10,700	21,586	16,085	15,338	20,024
Lease obligations	3,438	2,884	3,080	501	571	—
Guarantee deposits received	36,125	38,235	38,091	36,777	34,210	32,532
Deferred income taxes	13,400	8,415	8,909	8,399	3,740	5,042
Accrued pension and severance costs	17,137	12,585	13,097	13,264	13,807	16,096
Accrued retirement benefits for directors and corporate auditors	2,443	2,509	2,433	2,398	2,244	2,220
Investment deposits by policyholders, unearned premiums and other insurance liabilities	133,627	127,812	135,498	150,180	167,011	162,329
Other	2,242	1,817	1,481	1,557	1,621	1,057
Total long-term liabilities	237,091	214,586	238,270	246,171	251,218	252,828
Total liabilities	484,970	430,366	440,344	456,525	507,874	572,565
NET ASSETS						
Shareholders' equity:						
Common stock	¥ 66,377	¥ 66,377	¥ 66,377	¥ 66,377	¥ 66,377	¥ 66,377
Capital surplus	83,054	83,054	83,054	83,054	83,054	83,056
Retained earnings	609,275	565,261	549,747	507,434	478,355	475,987
Common stock in treasury, at cost	(73,664)	(73,659)	(74,923)	(74,907)	(74,896)	(44,877)
Total shareholders' equity	685,042	641,034	624,255	581,959	552,891	580,543
Accumulated other comprehensive income:						
Unrealized gains (losses) on securities	11,783	4,559	2,192	4,521	(3,901)	(3,306)
Deferred losses on hedges	(41)	(28)	(35)	(17)	(27)	(90)
Foreign currency translation adjustments	(27,760)	(37,556)	(34,166)	(27,871)	(30,008)	(9,907)
Total accumulated other comprehensive income	(16,018)	(33,026)	(32,010)	(23,367)	(33,937)	(13,304)
Minority interests in subsidiaries	95,114	63,509	61,810	66,562	63,654	63,035
Total net assets	764,139	671,517	654,055	625,153	582,608	630,274
Total liabilities and net assets	¥1,249,110	¥1,101,884	¥1,094,400	¥1,081,679	¥1,090,483	¥1,202,840

CONSOLIDATED FINANCIAL DATA
(BASED ON JAPANESE GAAP) [REFERENCE]

CONDENSED CONSOLIDATED STATEMENTS OF INCOME (BASED ON JAPANESE GAAP)

SECOM CO., LTD. and Subsidiaries
Years ended March 31

	In millions of yen					
	2013	2012	2011	2010	2009	2008
Revenue	¥765,635	¥679,173	¥663,887	¥654,678	¥678,400	¥682,619
Percentage change from prior year	12.7%	2.3%	1.4%	(3.5%)	(0.6%)	11.2%
Costs of revenue	504,006	458,452	423,983	415,390	444,771	433,030
As a percentage of revenue	65.8	67.5	63.9	63.4	65.6	63.4
Gross profit	261,629	220,720	239,904	239,288	233,628	249,589
As a percentage of revenue	34.2	32.5	36.1	36.6	34.4	36.6
Selling, general and administrative expenses	153,258	139,642	140,762	140,749	145,994	144,883
As a percentage of revenue	20.0	20.6	21.2	21.5	21.5	21.3
Operating profit	108,370	81,078	99,141	98,539	87,634	104,706
As a percentage of revenue	14.2	11.9	14.9	15.1	12.9	15.3
Non-operating income	11,171	12,970	17,428	9,158	12,957	20,125
Non-operating expenses	5,922	6,209	6,895	9,371	9,666	10,552
Ordinary profit	113,618	87,839	109,674	98,327	90,924	114,278
As a percentage of revenue	14.8	12.9	16.5	15.0	13.4	16.7
Extraordinary profit	984	287	1,717	3,370	482	2,748
Extraordinary losses	2,623	11,558	5,749	5,463	27,875	4,984
Income before income taxes	111,980	76,567	105,642	96,233	63,531	112,043
As a percentage of revenue	14.6	11.3	15.9	14.7	9.4	16.4
Income taxes—current	43,211	32,023	37,303	38,172	41,768	42,602
Income taxes—deferred	(252)	4,600	1,383	4,944	(3,244)	2,656
Net income before minority interests in subsidiaries	69,021	39,943	66,955	—	—	—
Minority interests in subsidiaries	5,363	4,454	6,109	5,505	3,504	5,278
Net income	63,658	35,489	60,846	47,611	21,502	61,506
As a percentage of revenue	8.3	5.2	9.2	7.3	3.2	9.0
Percentage change from prior year	79.4	(41.7)	27.8	121.4	(65.0)	5.5

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (BASED ON JAPANESE GAAP)

SECOM CO., LTD. and Subsidiaries
Years ended March 31

	In millions of yen					
	2013	2012	2011	2010	2009	2008
Net income before minority interests in subsidiaries	¥69,021	¥39,943	¥66,955	¥—	¥—	¥—
Other comprehensive income (loss):						
Unrealized gains (losses) on securities	7,500	2,318	(2,970)	—	—	—
Deferred gains on hedges	—	8	16	—	—	—
Foreign currency translation adjustments	6,222	(2,262)	(5,191)	—	—	—
Share of other comprehensive gains (losses) of affiliated companies accounted for under the equity method	4,402	(1,281)	(1,069)	—	—	—
Total other comprehensive income (loss)	18,124	(1,217)	(9,214)	—	—	—
Comprehensive income	87,146	38,726	57,740	—	—	—
Comprehensive income attributable to:						
Owners of the parent company	80,666	34,473	52,203	—	—	—
Minority interests	6,480	4,253	5,537	—	—	—