Financial Highlights

U.S. GAAP SECOM CO., LTD. and Subsidiaries In thousands of U.S. dollars In millions of yen Years ended March 31 Year ended March 31 Three years ended March 31, 2013 2013 2012 2011 2013 ¥ 861,885 ¥ 772,482 \$ 9,168,989 Net sales and operating revenue ¥ 751,868 Operating income 112,768 78,826 100,432 1,199,660 Net income attributable to SECOM CO., LTD. 70,580 41,237 62,665 750,851 Total assets 1,340,350 1,179,824 1,171,152 14,259,043 Total SECOM CO., LTD. shareholders' equity 679,176 612,855 593,495 7,225,277 In U.S. dollars In yen Per share of common stock: Net income attributable to SECOM CO., LTD. ¥ 323.36 ¥ 188.97 ¥ 287.41 \$ 3.44 Cash dividends 0.96 90.00 90.00 85.00 SECOM CO., LTD. shareholders' equity 3,111.64 2,807.77 2,722.08 33.10

Notes: 1. Yen amounts have been translated into U.S. dollars, solely for the convenience of the reader, at the rate of ¥94=US\$1, the rate prevailing on the Tokyo Foreign Exchange Market on March 31, 2013.

2. Net income attributable to SECOM CO., LTD. per share of common stock is based on the average number of shares outstanding during each period, less treasury stock.

3. SECOM CO., LTD. shareholders' equity per share of common stock is based on the number of shares outstanding at the end of each period, less treasury stock.

4. Cash dividends per share of common stock shown are based on dividends approved and paid in each period. Subsequent to March 31, 2013, cash dividends of ¥105.00 per share were approved at the general shareholders' meeting held on June 25, 2013 (see Note 18 of the accompanying Notes to Consolidated Financial Statements).



Note: Net income attributable to SECOM CO., LTD., in the year ended March 31, 2013, climbed ¥29.3 billion, to ¥70.6 billion. This result was due primarily to the contributions of two newly acquired subsidiaries in Japan—Nittan Co., Ltd., a major domestic provider of fire protection services, and At Tokyo Corporation, a leading data center services firm, which were consolidated during the period, as well as to declines in write-down on real estate inventories and impairment loss on long-lived assets.

Net income attributable to SECOM CO., LTD. in the year ended March 31, 2012, fell ¥21.4 billion, to ¥41.2 billion, as the Company wrote down real estate inventories in light of dwindling demand in the condominium market, which prompted a dramatic reorganization of its related business, while flagging economic conditions resulted in the recognition of an impairment loss on long-lived assets, principally real estate.

Net income attributable to SECOM CO., LTD. in the year ended March 31, 2011, rose ¥15.7 billion, to ¥62.7 billion. This result primarily reflected operating income in the real estate development and sales segment, compared with an operating loss in the previous period, and a gain on private equity investments, compared with a loss in the previous period.

Pursuant to the applicable Japanese law, SECOM is required to publis (Japanese GAAP). Key financial highlights calculated using Japanese (

Japanese GAAP SECOM CO., LTD. and Subsidiaries Three years ended March 31, 2013 ¥ 7 Revenue Operating profit Ordinary profit 1 Net income Total assets 1,24 Total net assets Per share of common stock: Net income ¥ Cash dividends 3,0 Net assets

Note: Cash dividends per share of common stock shown are based on dividends approved and paid in each period. Subsequent to March 31, 2013, cash dividends of ¥105.00 per share were approved at the general shareholders' meeting held on June 25, 2013.



(In billions of yen)



sh results in line with accounting principles generally accepted in Japa	n
GAAP are shown below for reference.	

In thousands of U.S. dollars	In millions of yen		
Year ended March 31	rs ended March 31		
2013	2011	2012	2013
\$ 8,145,053	¥ 663,887	¥ 679,173	65,635
1,152,872	99,141	81,078	08,370
1,208,702	109,674	87,839	13,618
677,213	60,846	35,489	63,658
13,288,404	1,094,400	1,101,884	49,110
8,129,138	654,055	671,517	64,139
In U.S. dollars	In yen		
\$ 3.10	¥ 279.07	¥ 162.63	291.65
0.96	85.00	90.00	90.00
32.61	2,716.35	2,785.56	,065.13

