

# HIGHLIGHTS

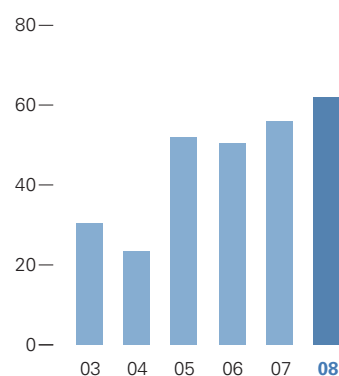
## U.S. GAAP

SECOM CO., LTD. and Subsidiaries Three years ended March 31, 2008	In millions of yen			In thousands of U.S. dollars
	Years ended March 31			Year ended March 31
	2008	2007	2006	2008
Net sales and operating revenue.....	¥ 706,695	¥ 636,678	¥ 580,526	\$ 7,066,950
Operating income.....	105,628	94,418	81,893	1,056,280
Net income.....	61,756	55,889	50,331	617,560
Total assets.....	1,265,525	1,241,182	1,225,228	12,655,250
Total shareholders' equity.....	574,554	551,732	508,696	5,745,540
			In yen	In U.S. dollars
Per share of common stock:				
Net income.....	¥ 274.51	¥ 248.42	¥ 223.69	\$ 2.75
Cash dividends.....	80.00	60.00	50.00	0.80
Shareholders' equity.....	2,553.97	2,452.47	2,261.00	25.54

- Notes: 1. Yen amounts have been translated into U.S. dollars, solely for the convenience of the reader, at the rate of ¥100=US\$1, the rate prevailing on the Tokyo Foreign Exchange Market on March 31, 2008.
2. Net income per share of common stock is based on the average number of shares outstanding during each period.
3. Shareholders' equity per share of common stock is based on the number of shares outstanding at the end of each period, minus treasury stock.
4. The Company recorded record-high net sales and operating revenue, operating income, and net income, in the year ended March 31, 2008.
5. Cash dividends per share of common stock shown are based on dividends approved and paid in each period. Subsequent to March 31, 2008, cash dividends of ¥85.00 per share were approved at the general shareholders' meeting held on June 26, 2008 (see Note 17 of the accompanying Notes to Consolidated Financial Statements).

### Net Income (U.S. GAAP)

(In billions of yen)



Note: Net income in the year ended March 31, 2008, rose ¥5.9 billion, to ¥61.8 billion. This result was due to higher operating income, which reflected increases in the security services segment and a full year of contributions from the fire protection services segment, newly established for the operations of Nohmi Bosai Ltd., which became a consolidated subsidiary in December 2006.

Net income in the year ended March 31, 2007, rose ¥5.6 billion, to ¥55.9 billion. This result was due to continued growth in net sales and operating revenue, particularly in the security services segment, and a decline in selling, general and administrative expenses.

In the year ended March 31, 2006, net income declined ¥1.8 billion, to ¥50.3 billion. This result was despite a ¥9.4 billion increase in income from continuing operations, to ¥51.2 billion, which reflected increases in operating income and gains on sales of securities, net, and was primarily attributable to the absence of ¥9.9 billion in income from discontinued operations, net of tax, recorded in the previous period, owing to the sale of the Company's education services business and certain real estate properties for lease.

Pursuant to applicable Japanese law, SECOM is required to publish results in line with accounting principles generally accepted in Japan (Japanese GAAP). Key financial highlights calculated using Japanese GAAP are shown below for reference.

## Japanese GAAP

SECOM CO., LTD. and Subsidiaries Three years ended March 31, 2008	In millions of yen			In thousands of U.S. dollars
	Years ended March 31			Year ended March 31
	2008	2007	2006	2008
Revenue.....	¥ 682,619	¥ 613,976	¥ 567,315	\$ 6,826,190
Operating profit.....	104,706	97,840	94,109	1,047,060
Ordinary profit.....	114,278	102,720	96,669	1,142,780
Net income.....	61,506	58,299	52,994	615,060
Total assets.....	1,202,840	1,169,182	1,149,377	12,028,400
Total shareholders' equity.....	—	—	496,164	—
Total net assets.....	630,274	601,116	—	6,302,740
			In yen	In U.S. dollars
Per share of common stock:				
Net income.....	¥ 273.40	¥ 259.14	¥ 234.28	\$ 2.73
Cash dividends.....	80.00	60.00	50.00	0.80
Shareholders' equity.....	—	—	2,204.06	—
Net assets.....	2,521.45	2,400.91	—	25.21

Note: The Company reported record-high revenue, operating profit, ordinary profit and net income based on Japanese GAAP in the year ended March 31, 2008. Cash dividends per share of common stock shown are based on dividends approved and paid in each period. Subsequent to March 31, 2008, cash dividends of ¥85.00 per share were approved at the general shareholders' meeting held on June 26, 2008.

### Net Income (Japanese GAAP)

(In billions of yen)

