

## SUMMARY OF SELECTED FINANCIAL DATA

SECOM CO., LTD. and Subsidiaries  
Years ended March 31

In millions of yen

	2003	2002	2001	2000	1999	1998
<b>Composition of consolidated revenue and other income by segment</b>						
Revenue and other income .....	<b>¥520,743</b>	¥493,526	¥468,293	¥412,424	¥394,146	¥322,804
Security services:.....	<b>355,702</b>	342,169	316,139	295,834	293,104	282,066
<i>As a percentage of revenue and other income .....</i>	<i>68.3%</i>	<i>69.3%</i>	<i>67.5%</i>	<i>71.8%</i>	<i>74.4%</i>	<i>87.3%</i>
Electronic security services—						
Commercial security and home security.....	<b>254,931</b>	244,494	230,763	221,765	219,670	209,855
<i>As a percentage of revenue and other income .....</i>	<i>48.9</i>	<i>49.5</i>	<i>49.3</i>	<i>53.8</i>	<i>55.7</i>	<i>65.0</i>
Large-scale proprietary systems .....	<b>3,461</b>	3,438	3,647	3,773	4,223	4,264
<i>As a percentage of revenue and other income .....</i>	<i>0.7</i>	<i>0.7</i>	<i>0.8</i>	<i>0.9</i>	<i>1.1</i>	<i>1.3</i>
Subtotal.....	<b>258,392</b>	247,932	234,410	225,538	223,893	214,119
Other security services—						
Static guard services.....	<b>35,908</b>	34,107	32,204	31,663	30,178	28,852
<i>As a percentage of revenue and other income .....</i>	<i>6.9</i>	<i>6.9</i>	<i>6.9</i>	<i>7.7</i>	<i>7.7</i>	<i>8.9</i>
Armored car services .....	<b>17,261</b>	17,001	15,109	13,540	12,275	11,522
<i>As a percentage of revenue and other income .....</i>	<i>3.3</i>	<i>3.5</i>	<i>3.2</i>	<i>3.3</i>	<i>3.1</i>	<i>3.6</i>
Subtotal.....	<b>53,169</b>	51,108	47,313	45,203	42,453	40,374
Merchandise and other.....	<b>44,141</b>	43,129	34,416	25,093	26,758	27,573
<i>As a percentage of revenue and other income .....</i>	<i>8.5</i>	<i>8.7</i>	<i>7.3</i>	<i>6.1</i>	<i>6.8</i>	<i>8.5</i>
Medical services .....	<b>19,951</b>	13,507	6,347	1,326	1,075	855
<i>As a percentage of revenue and other income .....</i>	<i>3.8</i>	<i>2.7</i>	<i>1.4</i>	<i>0.3</i>	<i>0.3</i>	<i>0.3</i>
Insurance services .....	<b>29,144</b>	28,759	23,303	30,462	4,775	5,365
<i>As a percentage of revenue and other income .....</i>	<i>5.6</i>	<i>5.8</i>	<i>5.0</i>	<i>7.4</i>	<i>1.2</i>	<i>1.7</i>
Information and communication related and other services .....	<b>112,994</b>	103,315	92,552	72,684	55,367	30,910
<i>As a percentage of revenue and other income .....</i>	<i>21.7</i>	<i>20.9</i>	<i>19.8</i>	<i>17.6</i>	<i>14.0</i>	<i>9.6</i>
Corporate items .....	<b>2,952</b>	5,776	29,952	12,118	39,825	3,608
<i>As a percentage of revenue and other income .....</i>	<i>0.6</i>	<i>1.3</i>	<i>6.3</i>	<i>2.9</i>	<i>10.1</i>	<i>1.1</i>
<b>Net income, cash dividends and shareholders' equity</b>						
Net income.....	<b>¥ 30,275</b>	¥ 34,082	¥ 43,996	¥ 47,326	¥ 49,918	¥ 18,990
Cash dividends (paid) <sup>(3)</sup> .....	<b>9,330</b>	9,324	9,323	8,146	7,555	6,972
Shareholders' equity.....	<b>372,518</b>	401,326	377,304	373,806	327,147	283,840
<b>Consolidated financial ratios</b>						
Percentage of working capital accounted for by:						
Debt—						
Bank loans .....	<b>20.0</b>	10.7	14.5	15.6	8.4	5.7
Current portion of long-term debt.....	<b>3.3</b>	4.4	1.9	1.2	2.5	1.7
Convertible bonds.....	<b>0.0</b>	0.0	0.1	0.1	0.3	0.6
Straight bonds.....	<b>5.2</b>	5.6	2.0	2.1	2.6	3.0
Other long-term debt.....	<b>11.4</b>	16.1	6.1	3.2	2.6	3.4
Total debt .....	<b>39.9</b>	36.8	24.6	22.2	16.4	14.4
Shareholders' equity .....	<b>60.1</b>	63.2	75.4	77.8	83.6	85.6
Total capitalization .....	<b>100.0</b>	100.0	100.0	100.0	100.0	100.0
Return on total assets (percent) (a).....	<b>2.6</b>	2.9	5.0	6.1	7.8	4.0
Return on equity (percent) (b).....	<b>8.1</b>	8.5	11.7	12.7	15.3	6.7
Percentage of revenue and other income absorbed by:						
Depreciation and amortization .....	<b>10.0</b>	10.1	9.6	8.3	7.8	9.2
Rental expense.....	<b>2.9</b>	2.6	2.6	3.0	2.7	3.2
Ratio of accumulated depreciation to depreciable assets (percent) .....						
.....	<b>50.6</b>	48.9	54.0	60.0	59.3	59.1
Net property turnover (times) .....	<b>1.42</b>	1.27	1.99	2.71	3.09	2.60
Before-tax interest coverage (times) (c) .....	<b>15.2</b>	41.6	43.9	60.0	77.7	50.3
Before-tax interest and rental coverage (times) (d).....	<b>7.0</b>	11.9	14.8	14.4	19.1	12.5

Note: Installation revenue is included in the corresponding electronic security services.

	2003	2002	2001	2000	1999	1998
<b>Number of shares outstanding<sup>(1)</sup></b>						
Issued.....	233,281,133	233,274,769	233,099,744	233,075,442	116,392,109	116,233,393
Owned by the Company.....	8,200,245	22,512	510	4,840	11,817	3,185
Balance .....	225,080,888	233,252,257	233,099,234	233,070,602	116,380,292	116,230,208
<b>Per share information<sup>(1)</sup></b>						
Basic net income per share (in yen) <sup>(2)</sup> .....	¥ 132.87	¥ 146.19	¥ 188.76	¥ 203.22	¥ 214.51	¥ 81.70
Cash dividends paid per share (in yen) <sup>(3)</sup> .....	40.00	40.00	40.00	35.00	32.50	30.00
Shareholders' equity per share (in yen) <sup>(4)</sup> .....	1,655.04	1,720.57	1,618.64	1,603.83	1,405.51	1,221.03
Cash flow per share (in yen) <sup>(2) (6)</sup> .....	321.88	320.17	341.91	310.28	310.76	177.01
Price/Book value ratio.....	1.84	3.33	4.39	5.49	3.99	3.34
Price/Earnings ratio.....	22.88	39.20	37.61	43.30	26.15	49.88
Price/Cash flow ratio.....	9.44	17.90	20.77	28.36	18.05	23.02
Stock price at year-end (in yen).....	3,040	5,730	7,100	8,800	5,610	4,075

Notes: (a) Net income/Total assets  
(b) Net income/Shareholders' equity  
(c) (Income before income taxes + Interest expense)/Interest expense  
(d) (Income before income taxes + Interest expense + 1/3 Rental expense)/(Interest expense + 1/3 Rental expense)  
(e) (Net income + Depreciation and amortization - Dividend approved) / Average number of shares outstanding during each period

(1) Per share amounts have been adjusted to reflect the impact of a stock split on November 19, 1999. The number of shares outstanding at the end of each year ended March 31, has not been adjusted to reflect this stock split.  
(2) Per share amounts are based on the average number of shares outstanding during each period.  
(3) Subsequent to March 31, 2003, cash dividends of ¥9,003 million (¥40 per share) were approved at the general shareholders' meeting on June 27, 2003 (see Note 18 of the accompanying notes to consolidated financial statements).  
(4) Per share amounts are based on the number of shares outstanding at the end of each period, minus treasury stock.

## COMMON STOCK DATA

SECOM CO., LTD.  
As of March 31

### SHAREHOLDER INFORMATION

	2003	2002	2001	2000	1999	1998
<b>Number of shareholders</b> .....	20,230	17,609	15,621	15,019	9,458	9,911
Common shares held by:						
Financial institutions.....	46.14%	45.31%	44.44%	42.74%	45.71%	44.26%
Securities firms .....	2.04	1.61	1.73	2.66	0.90	0.98
Other corporations.....	4.60	13.78	13.84	13.86	13.67	13.73
Foreign investors .....	28.64	24.64	25.76	25.96	26.90	27.40
Individuals and others .....	18.58	14.66	14.23	14.78	12.82	13.63
Total.....	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

## PRICE INFORMATION (TOKYO STOCK EXCHANGE)

		Price per share (in yen)		Nikkei Stock Average (in yen)	
		High	Low	High	Low
2001	April–June .....	¥7,820	¥6,410	¥14,529.41	¥12,574.26
	July–September.....	6,950	4,880	12,817.41	9,504.41
	October–December.....	7,040	5,890	11,064.30	9,924.23
2002	January–March .....	6,900	5,330	11,919.30	9,420.85
	April–June .....	6,780	5,550	11,979.85	10,074.56
	July–September.....	6,250	4,520	10,960.25	9,075.09
2003	October–December.....	4,950	3,780	9,215.56	8,303.39
	January–March .....	4,220	2,950	8,790.92	7,862.43

## COMMON STOCK ISSUES

Date	Additional shares issued (in thousands)	Shares outstanding after issue (in thousands)	Share capital after issue (in thousands of yen)	Allotment ratio to shareholders	Remarks
June 15, 1974	1,968	9,200	¥ 460,000	—	Issue at market price (¥900)
Dec. 21, 1974	2,760	11,960	598,000	3 for 10	Stock split
May 21, 1975	1,196	13,156	657,800	1 for 10	Stock split
May 21, 1975	1,244	14,400	720,000	—	Issue at market price (¥1,134)
Dec. 1, 1975	4,320	18,720	936,000	3 for 10	Stock split
May 31, 1976	1,880	20,600	1,030,000	—	Issue at market price (¥2,570)
June 1, 1976	2,060	22,660	1,133,000	1 for 10	Stock split
Dec. 1, 1976	6,798	29,458	1,472,900	3 for 10	Stock split
Nov. 30, 1977	2,042	31,500	1,575,000	—	Issue at market price (¥1,700)
Dec. 1, 1977	6,300	37,800	1,890,000	2 for 10	Stock split
Dec. 1, 1978	7,560	45,360	2,268,000	2 for 10	Stock split
June 1, 1981	3,000	48,360	2,418,000	—	Issue at market price (¥2,230)
Dec. 1, 1981	4,836	53,196	2,659,800	1 for 10	Stock split
Jan. 20, 1983	5,320	58,516	3,000,000	1 for 10	Stock split
Nov. 30, 1983	194	58,710	3,280,942	—	Conversion of convertible bonds
Nov. 30, 1984	1,418	60,128	5,329,282	—	Conversion of convertible bonds
Nov. 30, 1985	186	60,314	5,602,945	—	Conversion of convertible bonds
Jan. 20, 1986	6,031	66,345	5,602,945	1 for 10	Stock split
Nov. 30, 1986	2,878	69,223	11,269,932	—	Conversion of convertible bonds
Nov. 30, 1987	1,609	70,832	15,021,200	—	Conversion of convertible bonds
Jan. 20, 1988	3,541	74,373	15,021,200	0.5 for 10	Stock split
Nov. 30, 1988	439	74,812	16,063,099	—	Conversion of convertible bonds
Nov. 30, 1989	1,808	76,620	21,573,139	—	Conversion of convertible bonds
Jan. 19, 1990	22,986	99,606	21,573,139	3 for 10	Stock split
Mar. 31, 1990	1,446	101,052	25,070,104	—	Conversion of convertible bonds
Mar. 31, 1991	2,949	104,001	32,244,732	—	Conversion of convertible bonds
Mar. 31, 1992	2,035	106,036	37,338,751	—	Conversion of convertible bonds
Mar. 31, 1993	267	106,303	37,991,568	—	Conversion of convertible bonds
Mar. 31, 1994	6,986	113,289	56,756,263	—	Conversion of convertible bonds
Mar. 31, 1995	477	113,766	58,214,178	—	Conversion of convertible bonds
Mar. 31, 1996	613	114,379	59,865,105	—	Conversion of convertible bonds
Mar. 31, 1997	1,825	116,204	65,253,137	—	Conversion of convertible bonds
Mar. 31, 1998	29	116,233	65,327,060	—	Conversion of convertible bonds
Mar. 31, 1999	159	116,392	65,709,927	—	Conversion of convertible bonds
Nov. 19, 1999	116,410	232,802	65,709,927	10 for 10*	Stock split
Mar. 31, 2000	273	233,075	66,096,852	—	Conversion of convertible bonds
Mar. 31, 2001	25	233,100	66,126,854	—	Conversion of convertible bonds
Mar. 31, 2002	175	233,275	66,360,338	—	Conversion of convertible bonds
Mar. 31, 2003	6	233,281	66,368,827	—	Conversion of convertible bonds

Note: The above is a record of SECOM's common stock issues since the common stock was listed on the Tokyo Stock Exchange in June 1974.

\*One share was split into two.