

SUPPLEMENTAL
NONCONSOLIDATED
FINANCIAL DATA

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NONCONSOLIDATED BALANCE SHEETS

SECOM CO., LTD.

As at March 31

In millions of yen

ASSETS	2000	1999	1998	1997	1996	1995
Current assets:						
Cash on hand and in banks	¥ 92,077	¥ 93,901	¥ 83,462	¥ 95,566	¥ 97,630	¥ 76,912
Notes receivable	324	459	392	481	436	497
Due from subscribers	6,243	5,564	5,218	5,034	4,111	4,018
Accounts receivable, trade	4,173	3,238	3,409	3,010	3,636	2,721
Receivables—other	3,457	1,243	1,003	1,512	1,603	1,650
Marketable securities	15,483	25,888	31,151	26,115	20,250	19,815
Common stock in treasury	42	119	25	19	13	142
Merchandise	5,525	4,805	3,642	3,972	2,939	2,744
Supplies	1,122	948	967	821	726	810
Prepaid expenses	1,370	1,241	1,084	1,221	570	658
Deferred income taxes	1,961	—	—	—	—	—
Short-term loans	33,189	29,031	23,683	17,263	17,023	14,744
Other current assets	4,275	1,513	1,390	1,413	2,601	2,102
Allowance for doubtful accounts	(137)	(146)	(136)	(102)	(114)	(123)
Total current assets	169,104	167,804	155,290	156,325	151,424	126,690
Fixed assets:						
Tangible assets:						
Buildings and improvements	23,697	24,295	23,617	21,247	22,148	20,529
Automobiles	579	737	815	925	816	604
Signal equipment on subscribers' premises	47,158	44,244	36,579	32,637	30,974	27,871
Control station signal equipment	18,667	18,442	19,160	21,259	22,030	20,487
Machinery and equipment	2,907	1,509	1,535	1,584	1,121	1,168
Tools, furniture and fixtures	2,335	2,167	2,167	2,269	2,087	2,056
Land	35,153	34,997	34,525	27,297	27,343	27,258
Construction in progress	1,616	1,693	1,630	1,459	1,577	2,278
Other	18	19	11	12	14	22
Intangible assets:						
Telephone rights and other	9,832	4,533	4,458	4,141	3,891	1,118
Telephone and telegraph utility rights	1,157	1,976	2,957	4,047	5,220	7,081
Investments and other:						
Investment securities	10,706	12,519	5,535	5,674	5,655	5,253
Investments in subsidiaries and affiliated companies	129,771	112,714	105,145	99,603	91,223	86,726
Long-term loans receivable	2,636	3,112	2,951	3,238	896	924
Lease deposits	6,803	6,890	6,494	6,572	6,570	7,064
Long-term prepaid expenses	1,540	9,437	7,292	6,820	7,265	10,643
Deferred income taxes	1,632	—	—	—	—	—
Other investments	9,429	6,671	4,177	4,232	3,854	3,447
Allowance for doubtful accounts	(13)	(14)	(30)	(33)	(6)	(9)
Total fixed assets	305,623	285,941	259,018	242,983	232,678	224,520
Total assets	¥474,727	¥453,745	¥414,308	¥399,308	¥384,102	¥351,210

In millions of yen

LIABILITIES AND SHAREHOLDERS' EQUITY	2000	1999	1998	1997	1996	1995
Current liabilities:						
Accounts payable	¥ 1,683	¥ 1,671	¥ 1,256	¥ 1,032	¥ 1,273	¥ 995
Bank loans	23,455	21,058	10,193	20,884	21,137	19,277
Current portion of long-term debt	—	5	394	—	14,296	—
Payables—other	7,590	6,707	5,640	5,018	4,029	4,091
Accrued expenses	5,484	5,356	6,248	5,621	5,545	5,305
Deposits received	18,785	25,440	17,548	16,081	17,165	4,723
Deferred revenue—service charges	19,255	18,735	18,087	16,640	15,530	14,580
Income taxes payable	9,858	13,771	14,808	13,918	13,331	11,813
Payables—construction	4,123	3,173	3,326	3,474	3,188	3,571
Other current liabilities	3,331	2,211	4,157	1,787	1,906	1,957
Total current liabilities	93,564	98,127	81,657	84,455	97,400	66,312
Fixed liabilities:						
Long-term debt	578	1,347	1,724	2,266	2,850	20,448
Guarantee deposits received	15,047	14,607	14,194	12,821	11,480	10,741
Accrued severance indemnities	369	378	397	409	424	436
Other fixed liabilities	—	557	—	—	—	—
Total fixed liabilities	15,994	16,889	16,315	15,496	14,754	31,625
Total liabilities	109,558	115,016	97,972	99,951	112,154	97,937
Shareholders' equity:						
Common stock	66,097	65,710	65,327	65,253	59,865	58,214
Statutory reserve:						
Additional paid-in capital	82,273	81,782	78,110	78,036	72,650	70,999
Legal reserve	7,127	6,294	5,521	4,805	4,216	3,651
Total statutory reserve	89,400	88,076	83,631	82,841	76,866	74,650
Voluntary reserve:						
Reserve for systems development	800	800	800	800	800	800
Reserve for tax deferral on assets replacement	31	56	58	60	62	65
General reserve	2,212	2,212	2,212	2,212	2,212	2,212
Total voluntary reserve	3,043	3,068	3,070	3,072	3,074	3,077
Unappropriated earned surplus	206,629	181,875	164,308	148,191	132,143	117,332
Total shareholders' equity	365,169	338,729	316,336	299,357	271,948	253,273
Total liabilities and shareholders' equity	¥474,727	¥453,745	¥414,308	¥399,308	¥384,102	¥351,210

NONCONSOLIDATED STATEMENTS OF INCOME

SECOM CO., LTD.
Years ended March 31

	In millions of yen, %					
	2000	1999	1998	1997	1996	1995
Revenue:	¥242,462	¥231,505	¥222,541	¥212,887	¥200,165	¥186,562
<i>Percent change from prior year</i>	4.7%	4.0%	4.5%	6.4%	7.3%	4.6%
Service charges	218,978	210,239	201,929	191,465	179,902	171,460
<i>Percent change from prior year</i>	4.2	4.1	5.5	6.4	4.9	4.6
Sales of merchandise	23,484	21,266	20,612	21,422	20,263	15,102
<i>Percent change from prior year</i>	10.4	3.2	(3.8)	5.7	34.2	4.9
Costs:	130,586	123,180	117,801	113,495	105,153	97,376
<i>As a percent of revenue</i>	53.9	53.2	52.9	53.3	52.5	52.2
Cost of service	113,816	108,349	103,887	98,381	91,157	86,574
<i>As a percent of service charges</i>	52.0	51.5	51.4	51.4	50.7	50.5
Cost of sales	16,770	14,831	13,914	15,114	13,996	10,802
<i>As a percent of merchandise sales</i>	71.4	69.7	67.5	70.6	69.1	71.5
Gross profit:	111,876	108,325	104,740	99,392	95,012	89,186
<i>As a percent of revenue</i>	46.1	46.8	47.1	46.7	47.5	47.8
Gross profit on service	105,162	101,890	98,042	93,084	88,745	84,886
<i>As a percent of service charges</i>	48.0	48.5	48.6	48.6	49.3	49.5
Gross profit on sales	6,714	6,435	6,698	6,308	6,267	4,300
<i>As a percent of merchandise sales</i>	28.6	30.3	32.5	29.4	30.9	28.5
Selling, general and administrative expenses	60,212	58,186	61,572	58,627	57,115	54,289
<i>As a percent of revenue</i>	24.8	25.1	27.7	27.6	28.6	29.1
Operating profit	51,664	50,139	43,168	40,765	37,897	34,897
<i>As a percent of revenue</i>	21.3	21.7	19.4	19.1	18.9	18.7
Other income (expenses)						
Interest dividends	5,210	5,198	4,230	3,731	3,653	4,426
Interest expense	(15)	(18)	(36)	(101)	(606)	(794)
Other expense	(4,822)	(4,804)	(3,887)	(3,091)	(2,215)	(2,850)
Ordinary profit	52,037	50,515	43,475	41,304	38,729	35,679
<i>As a percent of revenue</i>	21.5	21.8	19.5	19.4	19.3	19.1
Extraordinary profit	5,427	12,073	—	—	7,036	—
Extraordinary loss	(5,810)	(12,168)	—	—	(7,040)	—
Income before income taxes	51,654	50,420	43,475	41,304	38,725	35,679
<i>As a percent of revenue</i>	21.3	21.8	19.5	19.4	19.3	19.1
Provision for income taxes	21,382	24,343	19,491	18,773	17,710	16,386
<i>Effective tax rate</i>	41.4	48.3	44.8	45.5	45.7	45.9
Net income	30,272	26,077	23,984	22,531	21,015	19,293
<i>As a percent of revenue</i>	12.5	11.3	10.8	10.6	10.5	10.3
<i>Percent change from prior year</i>	16.1	8.7	6.4	7.2	8.9	10.5