Financial Highlights

U.S. GAAP SECOM CO., LTD. and Subsidiaries	In millions of yen Years ended March 31			In thousands of U.S. dollars Year ended March 31
For the years ended/as of March 31				
	2016	2015	2014	2016
Net sales and operating revenue	¥ 983,428	¥ 945,238	¥ 921,146	\$ 8,702,903
Operating income	118,905	122,007	120,078	1,052,257
Net income attributable to SECOM CO., LTD.	84,072	80,184	73,979	744,000
Total assets	1,681,332	1,525,863	1,440,705	14,879,044
Total SECOM CO., LTD. shareholders' equity	865,278	825,969	753,099	7,657,326
			In yen	In U.S. dollars
Per share of common stock:				
Net income attributable to SECOM CO., LTD.	¥ 385.19	¥ 367.37	¥ 338.94	\$ 3.41
Cash dividends	130.00	175.00	105.00	1.15
SECOM CO., LTD. shareholders' equity	3,964.40	3,784.27	3,450.36	35.08

- Notes: 1. Yen amounts have been translated into U.S. dollars, solely for the convenience of the reader, at the approximate rate of ¥113=US\$1, the rate prevailing on the Tokyo Foreign Exchange Market on March 31, 2016.
 - 2. Net income attributable to SECOM CO., LTD. per share of common stock is based on the average number of shares outstanding during each period, less treasury stock.
 - 3. SECOM CO., LTD. shareholders' equity per share of common stock is based on the number of shares outstanding at the end of each period, less treasury stock
 - 4. Cash dividends per share of common stock are based on dividends approved and paid in each fiscal year. At the general shareholders' meeting held on June 25, 2014, shareholders approved a proposal to pay an annual dividend of ¥115.00 per share for fiscal year 2014. Subsequently at the Board of Directors' meeting held on November 10, 2014, directors approved a proposal to pay an interim dividend of ¥60.00 per share for the first half of the year ended March 31, 2015. Because the interim dividend, the record date for which is September 30, was newly adopted in the year ended March 31, 2015, is the aggregate of the two. The actual amount of dividends paid to shareholders for the year ended March 31, 2015, is the aggregate of the two. The actual amount of dividends paid to shareholders for the year ended March 31, 2016, is the aggregate of a year-end dividend of ¥65.00 approved at the general shareholders' meeting on held June 25, 2015, and an interim dividend of ¥65.00 approved at the Board of Directors' meeting held on November 9, 2015. At the general shareholders' meeting held on June 24, 2016, approval was granted for a proposal to pay a year-end dividend of ¥70.00 for the year ended March 31, 2016. (For further information, please see Note 18 of the accompanying Notes to Consolidated Financial Statements)



Note: In the fiscal year ended March 31, 2016, net income attributable to SECOM CO., LTD., rose ¥3.9 billion, to ¥84.1 billion. Contributing factors included increases in operating income in the security systems segment—underpinned by an upsurge in revenue from on-line security systems—the medical services segment and the fire protection services segment, as well as reduced income taxes, which reflected a decline in the statutory tax rate.

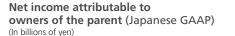
In the year ended March 31, 2015, net income attributable to SECOM CO., LTD., advanced ¥6.2 billion, to ¥80.2 billion. This result was attributable to an increase in operating income in the insurance services segment, which reflected a decline in losses due to damage caused by natural disasters, as well as to an increase in operating income in the security services segment, owing mainly to higher segment net sales and operating revenue. Another contributing factor was a decrease in income taxes, a consequence of tax reform in Japan, which lowered the statutory tax rate.

In the year ended March 31, 2014, net income attributable to SECOM CO., LTD., rose ¥3.4 billion, to ¥74.0 billion. Factors behind this result include an increase in operating income in the fire protection services segment, owing to robust segment net sales and operating revenue and the reduction of cost of sales; a full year of contributions from information and communication related services segment subsidiary At Tokyo Corporation, consolidated in the previous period; and an increase in operating income in the security services segment, attributable to higher segment net sales and operating revenue.

Pursuant to the applicable Japanese law, SECOM is required to publish results in line with accounting principles generally accepted in Japan (Japanese GAAP). Key financial highlights calculated using Japanese GAAP are shown below for reference.

Japanese GAAP				
SECOM CO., LTD. and Subsidiaries			In millions of yen	In thousands of U.S. dollars
For the years ended/as of March 31	Years ended March 31			Year ended March 31
	2016	2015	2014	2016
Revenue	¥ 881,028	¥ 840,722	¥ 822,228	\$ 7,796,708
Operating profit	128,582	123,615	120,018	1,137,894
Ordinary profit	134,826	136,688	126,677	1,193,150
Net income attributable to owners of the parent	77,039	75,392	69,876	681,761
Total assets	1,568,052	1,410,715	1,328,226	13,876,566
Total net assets	943,144	907,341	830,369	8,346,407
			In yen	In U.S. dollars
Per share of common stock:				
Net income	¥ 352.97	¥ 345.42	¥ 320.14	\$ 3.12
Cash dividends	130.00	175.00	105.00	1.15
Net assets	3,817.82	3,667.33	3,345.06	33.79

Note: Cash dividends per share of common stock are based on dividends approved and paid in each fiscal year. At the general shareholders' meeting held on June 25, 2014, shareholders approved a proposal to pay an annual dividend of ¥115.00 per share for fiscal year 2014. Subsequently at the Board of Directors' meeting held on November 10, 2014, directors approved a proposal to pay an interim dividend of ¥60.00 per share for the first half of the year ended March 31, 2015. Because the interim dividend, the record date for which is September 30, was newly adopted in the year ended March 31, 2015, the actual amount of dividends paid to shareholders for the year ended March 31, 2015, is the aggregate of the two. The actual amount of dividends paid to shareholders for the year ended March 31, 2016, is the aggregate of a year-end dividend of ¥65.00 approved at the general shareholders' meeting held on June 25, 2015, and an interim dividend of ¥65.00 approved at the Board of Directors' meeting held on November 9, 2015. At the general shareholders' meeting held on June 24, 2016, approval was granted for a proposal to pay a year-end dividend of ¥70.00 for the year ended March 31, 2016.



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