

SEMIANNUAL REPORT 2019

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For the Six-month Period Ended September 30, 2019

PROFILE

Established in 1962, SECOM, which comprises the parent company and the companies of the SECOM Group, is recognized as Japan's first security services provider. Since then, the Company has sought to develop and advance a wide range of services and systems that respond to evolving social imperatives and benefit society. Today, the SECOM business portfolio encompasses seven segments: Security services, fire protection services, medical services, insurance services, geospatial information services, business process outsourcing and information and communications technology (BPO and ICT) services, and real estate and other services.

To accelerate the realization of its Social System Industry vision—which describes a framework of innovative and integrated services and systems that deliver safety, peace of mind, comfort and convenience—in 2017 SECOM formulated the SECOM Group's Vision for 2030. Guided by this vision, the Group is working to create the ANSHIN* Platform, a service infrastructure designed to provide peace of mind to people in their everyday lives, as well as to society as a whole,

SECOM has also expanded outside Japan. Currently active in 18 countries and territories, the Group works to provide uniquely SECOM security services, fire protection services, medical services, geospatial information services, and BPO and ICT services customized to reflect local needs and sensibilities, and to encourage awareness of the SECOM brand worldwide. *ANSHIN is Japanese for "peace of mind."

Notes: 1. Comparisons of operating results in this semiannual report are between the six-month periods ended September 30, 2019 and 2018. 2. SECOM's semiannual report presents information on its consolidated operating results, calculated in accordance with accounting principles

generally accepted in Japan (Japanese GAAP).

CONSOLIDATED FINANCIAL HIGHLIGHTS

Six-month periods ended September 30, 2019, 2018 and 2017 of U.S. dollars In millions of yen 2019 2019 ¥503,774 ¥470,983 ¥446.831 \$4.664.574 Revenue Operating profit 65,060 54.902 61.471 602.407 70.320 67.458 651,111 Ordinary profit Net income attributable to owners of the parent 43.368 44,575 41,342 401,555 Net income per share (yen and U.S. dollars) ¥ 189.42 ¥ 198.70 ¥ 204.23 \$ 1.83

the rate prevailing on the Tokyo Foreign Exchange Market on September 30, 2019.

3. Net income per share amounts are based on the average number of shares outstanding during each period.

Consolidated Revenue

(In billions of yen)



Consolidated Net Income Attributable to Owners of The Parent (In billions of yen)





TO OUR SHAREHOLDERS

Operating Results

In the six months ended September 30, 2019, the Japanese economy remained on a moderate uptrend, sustained by robust corporate earnings and high employment levels. Nonetheless, uncertainties persisted regarding, among others, escalating trade tensions between the United States and the People's Republic of China (PRC), the outlook for the PRC's economy and a lack of clarity around the United Kingdom's exit from the European Union. These and other economic and political trends overseas, together with the impact of fluctuations in the financial and capital markets and natural disasters, continued to warrant caution.

In this environment, we pressed forward with ongoing efforts to realize our Social System Industry vision, in line with our goal of providing safety and peace of mind, as well as making life more comfortable and convenient, whenever and wherever necessary, for anyone and everyone. Having formulated the SECOM Group's Vision for 2030-which positions 2030 as an important milestone and further defines our direction going forward—in 2017, we continued working to create the ANSHIN Platform, a service infrastructure designed to provide peace of mind in their everyday lives, as well as to society as a whole, emphasizing initiatives that reflect core strategies, including "ALL SECOM," which focuses on rallying SECOM Group strengths to maximize synergies, and "Collaboration," through which we endeavor to integrate the business ideas and technologies of partners who share our mission. In 2018, with the intention of clarifying the principal challenges we must address to achieve this vision, we devised the SECOM Group Road Map 2022, based on which we are working to provide tailored, seamless services that respond to the increasingly diverse and sophisticated needs of customers. To attain the goals of the SECOM Group Road Map 2022, we are promoting focused, forward-looking investments and steadily implementing ambitious strategies for creating and growing new business, as well as for enhancing existing businesses.

Calculated according to accounting principles generally accepted in Japan (Japanese GAAP), consolidated revenue in the period under review rose 7.0%, to ¥503.7 billion, bolstered by brisk results in security services and all other segments, and consolidated operating profit climbed 18.5%, to ¥65.0 billion. Consolidated ordinary profit, at ¥70.3 billion, was up 4.2%, despite decreases in net gains on private equity investments, principally in the United States, of ¥6.2 billion and in equity in net income of affiliated companies of ¥1.3 billion. Consolidated net income attributable to owners of the parent slipped 2.7%, to ¥43.3 billion, owing mainly to increased tax expenses. Consolidated revenue, consolidated operating profit and consolidated ordinary profit were record highs.

Return to Shareholders

We recognize the provision of a fair return to shareholders as a crucial management task. Taking into account our performance in the period

under review, on November 8, 2019, the Board of Directors approved the payment of an interim dividend of ¥85.00, up ¥5.00 from the interim dividend paid in the previous fiscal year, with the goal of responding to the expectations of shareholders.

Segment Results Security Services

The security services segment centers on the provision of on-line commercial and home security systems and of static guard and armored car services, as well as on sales of a variety of merchandise, including security camera and access control systems, which can be freestanding or linked to on-line security systems. We also offer highgrade security services in overseas markets through a network of local subsidiaries and affiliates.

For commercial subscribers, in September 2019 we began offering System Security AZ—an all-in-one system encompassing features ranging from risk management, including security and fire protection, to high-grade monitoring using image sensors or access control, as well as employee attendance management and other high-demand work efficiency functions—to commercial customers in Japan. Integrating existing function-specific systems into AZ enables us to support the business activities of customers around the clock; respond flexibly to evolving needs, technological innovations and changes in the communications infrastructure; and help companies boost the efficiency of their systems development, equipment procurement, inventory control and sales management. Going forward, we will work to further capitalize on AZ, which offers superb expandability, to heighten the system's functions with the aim of further improving customer convenience and of providing advanced security.

In response to the increasingly diverse needs for surveillance camera systems, in June 2019 we launched the new SECOM IP Camera system and a video cloud-based service. Our extensive lineup of surveillance cameras, together with our cloud-based video recording and confirmation service, has positioned us to respond flexibly to needs associated with security for facilities of various sizes, from small to large, as well as with multisite management.

In the area of services for home security subscribers, we worked to expand sales of SECOM Home Security NEO, a flexible system suited to modern lifestyles that can be connected to other devices to facilitate a variety of convenient services. In April 2019, we launched the SECOM Senior Care Phone Service, emergency monitoring service to address rising needs for help with looking after vulnerable members of society, including seniors and people with elderly parents living apart. In addition to emergency alert, telephone health consultation and location detection services, as well as on-site response services and the display of preregistered information on the subscriber's device in the event of an emergency, this offering includes a safety confirmation service. Revenue in the segment increased 2.8%, to ¥278.9 billion, underpinned by firm sales of on-line security systems for both commercial and residential use and of merchandise, including access control systems, as well as contributions from subsidiary Secom Tosec Co., Ltd., which was consolidated in the second quarter of the fiscal year ended March 31, 2019. Operating profit rose 1.8%, to ¥58.2 billion.

Fire Protection Services

This segment focuses on automatic fire alarm systems, fire extinguishing systems and other fire protection systems for a wide range of applications, including office buildings, plants, tunnels, cultural properties, ships and residences. Segment revenue climbed 16.1%, to ¥65.0 billion, bolstered by active sales efforts, while operating profit advanced 237.2%, to ¥5.6 billion, reflecting improvements in project profitability. Income in this segment tends to be concentrated toward the end of the fiscal year, as the fire protection services industry is influenced significantly by trends in the construction industry.

Medical Services

The medical services segment encompasses home medical services, which center on home nursing and pharmaceutical dispensing services, as well as the operation of residences for seniors, the provision of personal care services, sales of medical equipment, pharmaceuticals and other products, the provision of electronic medical report and remote image diagnosis support services and the leasing of real estate for affiliated medical institutions. Revenue in this segment rose 8.7%, to ¥38.4 billion, with contributing factors including higher sales of pharmaceuticals and medical equipment. Operating profit increased 13.8%, to ¥2.8 billion.

Insurance Services

We believe that both security services, which are preventative by nature, and non-life insurance, which looks after people should misfortune strike, are essential to our ability to provide customers with safety and peace of mind. Our extensive lineup includes fire insurance policies for commercial premises and homes, a comprehensive automobile insurance policy and MEDCOM, an unrestricted cancer treatment policy that covers the entire cost of medical treatment. Segment revenue rose 3.1%, to ¥23.3 billion, reflecting firm sales of MEDCOM, automobile insurance policies and other uniquely SECOM offerings. Nonetheless, the segment reported an operating loss of ¥0.2 billion, an improvement from the operating loss of ¥2.1 billion incurred in the six months ended September 30, 2018. As in the corresponding period of the previous fiscal year, the operating loss in the period under review was attributable to multiple major disasters, among other factors.

Geospatial Information Services

The geospatial information services segment includes the use of high-precision measuring equipment and surveying technologies to provide a variety of geospatial information services to public-sector entities, including national and local governments, and private-sector customers in Japan. We also extend geospatial information services to government agencies overseas. Revenue in this segment increased 13.2%, to ¥22.9 billion, bolstered by higher sales to domestic customers in the public sector. The segment reported an operating loss of ¥0.1 billion, an improvement from an operating loss of ¥1.2 billion in the corresponding period of the previous fiscal year. Because deliveries to the public sector, the segment's principal market, are generally clustered at the end of March, income follows a similar trend.

BPO and ICT Services

This segment encompasses data center services, as well as business continuity planning (BCP) support services, information security services, cloud-based services and BPO services. Segment revenue rose 12.3%, to ¥49.6 billion, bolstered by, among others, higher revenue from data center services and contributions from subsidiary TMJ, Inc., a provider of contact center, back office support and other BPO services. Operating profit advanced 23.6%, to ¥4.7 billion.

Real Estate and Other Services

The real estate and other services segment encompasses the development and sales of condominiums equipped with sophisticated security and disaster-preparedness features, as well as real estate leasing, construction and installation, and other services. Revenue in this segment, at ¥25.2 billion, was up 20.2%, with contributing factors including flagging revenue in the real estate development and sales business. Operating profit increased 28.0%, to ¥2.7 billion.

Promoting the SECOM Group Road Map 2022

We continue to promote initiatives in line with the SECOM Group Road Map 2022 with the goal of achieving the SECOM Group Vision for 2030. Against a backdrop of dramatic societal change, including technological advances and a declining labor force, as a company that places a high emphasis on frontline capabilities, we view responding to labor shortages and securing and fostering talented human resources as crucial management issues that we must prioritize going forward. Accordingly, we are promoting forward-looking ongoing investments in a variety of systems designed to help resolve these issues by enhancing the productivity of each and every employee.

In April 2019, we completed development of the artificial intelligence (Al)-powered Virtual Security Guard System, featuring a virtual character who performs security and receptionist duties. Combining this system, which makes use of innovative technologies, with highly trained human security guards ensures outstanding services while reducing the workload of static guards. In June 2019, we began providing security services at Narita International Airport using the SECOM Robot X2 autonomous patrol robot. During stadium security demonstration tests conducted in August 2019, we used AI to analyze 4K video transmitted in real time by drones and SECOM Robot X2 units, as well as by cameras worn by security guards, over 5G networks, to On-Site Center mobile monitoring units, thereby facilitating the swift detection of abnormalities. Through these and other efforts, we continue working to ensure our ability to provide high-grade, efficient security services by, among others, swiftly detecting abnormalities, in line with our commitment to provide high-grade, efficient security services that bring together innovative technologies and human responsiveness.

To foster human resources, we have introduced programs that make use of virtual reality technologies into in-house training for security guards and into training designed to prepare guards for highrisk situations for which opportunities for on-the-job experience are limited, as well as to improve everyday capabilities, including automated teller machine (ATM) operation and security patrol skills. Such efforts substantially improved the effectiveness of training, helping further enhance the quality of security services.

Looking ahead, we will take steps to cultivate new demand in the domestic home security services market. To this end, we will continue to broaden our lineup of value-added services that enhance convenience and comfort. Of particular note, we will promote the development of new services accessible by connecting SECOM Home Security NEO to devices on the Internet of Things (IoT). We will also expand our range of remote monitoring services to capture latent demand driven by the expansion of needs related to care for elderly parents living apart from their children.

Overseas, our emphasis remains on the development of security services and systems tailored to the markets in which we operate. In our overseas security systems business, we fortified our ability to provide systems that address the needs of customers in the PRC, a huge and attractive market, by establishing an innovation center in Shanghai, positioning us to launch market research and begin developing services and products suited to customer needs. In Thailand, we continued to concentrate the timely development and provision of services and systems optimized for local customers with the goal of responding to rising demand for home security services. In addition, we are broadening our systems integration (SI) business by offering systems for large-scale commercial facilities, construction of which is increasing in tandem with economic growth in numerous key markets.

Reinforcing our BPO and ICT services business is another key focus, underscored by the rapid digitization of society. Recognizing the growing role of data centers as a key social infrastructure in recent years, we are working to strengthen our data center business by anticipating evolving customer needs. We are also leveraging know-how accumulated in the area of BPO and ICT services to promote the development and provision of cloud-based services that provide added value for commercial security services subscribers.

Concurrent with efforts to expand and reinforce our various businesses, we are also implementing measures aimed at fortifying our operating foundation. In addition to ongoing investments to upgrade core systems, we are investing to build more efficient and productive business management systems. At the same time, we are working to bolster profitability by transforming SECOM into a more cost-conscious organization.

Guided by SECOM's Philosophy, the unfaltering foundation of everything we do, the management and employees of SECOM are committed to working with a sense of purpose and independence to accelerate the expansion and evolution of our businesses and the creation of the *ANSHIN* Platform, thereby ensuring sustainable growth for society and ourselves. In 2020, Japan will host a number of major events, including global sports tournaments. The entire SECOM Group family pledges to work as one to help ensure the safe and secure staging of these events. In these and all of our endeavors, we look forward to the ongoing support and guidance of shareholders.

November 2019

Makoto Iida

Founder

Yasuo Nakayama

Chairman and Representative Director

Ichiro Ozeki

President and Representative Director

CONSOLIDATED BALANCE SHEETS

SECOM CO., LTD. and Subsidiaries September 30 and March 31, 2019

| September 30 and March 31, 2019 | | | In thousands |
|---|---------------|--------------------|---------------------|
| | | In millions of yen | of U.S. dollars |
| | September 30, | March 31, | September 30, |
| ASSETS | 2019 | 2019 | 2019 |
| Current assets: | | | |
| Cash on hand and in banks | ¥ 392,164 | ¥ 350,319 | \$ 3,631,148 |
| Cash deposits for armored car services | 141,532 | 142,335 | 1,310,481 |
| Notes and accounts receivable, trade | 104,244 | 133,659 | 965,222 |
| Due from subscribers | 37,239 | 41,616 | 344,805 |
| Short-term investments | 19,289 | 25,382 | 178,601 |
| Lease receivables and investment in leased assets | 40,009 | 41,826 | 370,453 |
| Merchandise and products | 15,507 | 14,146 | 143,583 |
| Real estate inventories | 6,362 | 5,864 | 58,907 |
| Work in process | 6,463 | 5,872 | 59,842 |
| Costs on uncompleted construction contracts | 11,789 | 10,971 | 109,157 |
| Work in process for real estate inventories | 28,699 | 30,743 | 265,731 |
| Raw materials and supplies | 11,642 | 10,398 | 107,796 |
| Short-term loans receivable | | 4,398 | 41,787 |
| Other | 30,349 | 31,000 | 281,009 |
| Allowance for doubtful accounts | (1,623) | (1,775) | (15,027) |
| Total current assets | 848,184 | 846,759 | 7,853,555 |

Fixed assets:

| Tangible assets: Buildings and improvements, net Security equipment and control stations, net Land Other, net | 151,066 74,336 117,101 39,290 | 148,693 71,715 116,876 41,115 | 1,398,759 688,296 1,084,268 363,796 |
|--|---|---|--|
| Total tangible assets | 381,795 | 378,401 | 3,535,138 |
| Intangible assets | 128,005 | 128,215 | 1,185,231 |
| Investments and others: Investment securities Long-term loans receivable Net defined benefit asset Deferred income taxes Other Allowance for doubtful accounts | 267,316 34,198 37,883 28,890 53,361 (12,723) | 269,575 35,284 38,488 27,469 53,952 (13,042) | 2,475,148 316,648 350,768 267,500 494,083 (117,805) |
| Total investments and others | 408,926 | 411,728 | 3,786,351 |
| Total fixed assets | 918,726 | 918,346 | 8,506,722 |
| Total assets | ¥1,766,910 | ¥1,765,105 | \$16,360,277 |

| LABILITIES September 30, 2019 March 31, 2019 September 30, 2019 March 31, 2019 Current liabilities: ¥ 41,080 ¥ 41,080 ¥ 45,826 \$ 380,370 Bank kans 35,109 39,126 \$ 324,916 \$ 20,99 14,166 Current portion of straight bonds 1,530 2,009 14,166 \$ 35,110 42,620 Payables—other 35,110 42,645 325,090 43,675 42,620 Accrued income taxes 5,802 7,209 53,722 60,111 Deposits received for armored car services 117,443 121,086 1,087,432 121,086 1,087,432 Deferred revenue 31,265 30,438 28,94,90 Accrued knews 16,712 17,255 164,340 Provision for losses on construction contracts 2,978 2,913 27,574 208,490 Corrent liabilities: 32,669 32,965 31,202,129 123,342 Total current liabilities 32,269 301,564 Long term liabilities: 32,669 32,265 301,564 1265 | | | In millions of yen | In thousands of U.S. dollars |
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| Provision for losses on construction contracts 2,978 2,913 27,574 Other 25,201 25,975 233,342 Total current liabilities 345,830 369,458 3,202,129 Long-term liabilities: 4,754 4,702 44,018 Straight bonds 4,754 4,702 44,018 Long-term liabilities: 8,833 10,063 81,787 Lease obligations 11,411 11,960 105,657 Guarantee deposits received 32,569 32,955 301,564 Deferred income taxes 8,615 8,735 79,768 Accrued retirement benefits for directors 816 1,046 7,555 Net defined benefit liability 22,963 22,953 212,620 Investment deposits by policyholders, unearned premiums 179,576 172,866 1,662,740 Other 4,392 4,406 40,666 Total long-term liabilities 273,932 269,691 2,536,407 Total long-term liabilities 66,401 66,392 614,824 623,150 5,738,537 | | | , | |
| Other 25,201 25,975 233,342 Total current liabilities 345,830 369,458 3,202,129 Long-term liabilities: 345,830 369,458 3,202,129 Straight bonds 4,754 4,702 44,018 Long-term liabilities: 8,833 10,063 81,787 Lease obligations 11,411 11,960 105,657 Guarantee deposits received 32,569 32,955 301,564 Deferred income taxes 8,615 8,735 79,768 Accrued retirement benefits for directors 816 1,046 7,555 Net defined benefit liability 22,963 22,953 212,620 Investment deposits by policyholders, unearned premiums and other insurance liabilities 179,576 172,866 1,662,740 Other 4,392 4,406 40,666 1616,762 639,150 5,738,537 NET ASSETS Shareholders' equity: 66,401 66,392 614,824 Common stock in treasury, at cost (73,766) (73,759) 683,014 Common st | | | | |
| Total current liabilities 345,830 369,458 3,202,129 Long-term liabilities: Straight bonds 4,754 4,702 44,018 Long-term loans 8,833 10,063 81,787 Lease obligations 11,411 11,960 105,657 Guarantee deposits received 32,569 32,955 301,564 Deferred income taxes 8,615 8,735 79,768 Accrued retirement benefits for directors 816 1,046 7,555 Net defined benefit liability 22,963 22,953 212,620 Investment deposits by policyholders, unearned premiums 179,576 172,866 1,662,740 Other 4,332 4,406 40,666 40,666 Total long-term liabilities 273,932 269,691 2,536,407 Total liabilities 619,762 639,150 5,738,537 NET ASSETS Shareholders' equity: Common stock 66,401 66,392 614,824 Common stock 173,766 173,759 (683,018) 0,306 743,805 < | | | | |
| Long-term liabilities: 4,754 4,702 44,018 Straight bonds 8,833 10,063 81,787 Lease obligations 11,411 11,960 105,657 Guarantee deposits received 32,569 32,955 301,564 Deferred income taxes 8,615 8,735 79,768 Accrued retirement benefits for directors 8,615 8,735 79,768 and audit and supervisory board members 816 1,046 7,555 Net defined benefit liability 22,963 22,953 212,620 Investment deposits by policyholders, unearned premiums 79,576 172,866 1,662,740 Other 4,392 4,406 40,666 40,666 Total long-term liabilities 273,932 269,691 2,536,407 Total long-term liabilities 619,762 639,150 5,738,537 NET ASSETS Shareholders' equity: Common stock 66,401 66,392 614,824 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity | | | | |
| Straight bonds 4,754 4,702 44,018 Long-term loans 8,833 10,063 81,787 Lease obligations 11,411 11,960 105,657 Guarantee deposits received 32,569 32,955 301,564 Deferred income taxes 8,615 8,735 79,768 Accrued retirement benefits for directors 8 1,046 7,555 and audit and supervisory board members 22,963 22,953 212,620 Investment deposits by policyholders, unearned premiums 179,576 172,866 1,662,740 Other 4,392 4,406 40,666 1 Total long-term liabilities 273,932 269,691 2,536,407 Total long-term liabilities 619,762 639,150 5,738,837 NET ASSETS Shareholders' equity: Common stock 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock (73,756) (73,759) (683,018) | | 010,000 | 000,100 | |
| Long-term loans 8,833 10,063 81,787 Lease obligations 11,411 11,960 105,657 Guarantee deposits received 32,569 32,955 301,564 Deferred income taxes 8,615 8,735 79,768 Accrued retirement benefits for directors 816 1,046 7,555 Net defined benefit liability 22,963 22,953 212,620 Investment deposits by policyholders, unearned premiums and audit and supervisory board members 179,576 172,866 1,662,740 Other 4,392 4,406 40,666 40,666 100 40,666 Total long-term liabilities 273,932 269,691 2,536,407 5,738,537 NET ASSETS Shareholders' equity: 619,762 639,150 5,738,537 NET ASSETS 80,331 80,360 743,805 8645,074 Common stock 10,066 106,392 614,824 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,655 < | | 4 75 4 | 4 700 | 44.010 |
| Lease obligations 11,411 11,960 105,657 Guarantee deposits received 32,569 32,955 301,564 Deferred income taxes 8,615 8,735 79,768 Accrued retirement benefits for directors 816 1,046 7,555 Act defined benefit liability 22,963 22,953 212,620 Investment deposits by policyholders, unearned premiums 179,576 172,866 1,662,740 Other 4,392 4,406 40,666 Total long-term liabilities 273,932 269,691 2,536,407 Total liabilities 619,762 639,150 5,738,537 NET ASSETS Shareholders' equity: 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): Unrealized gains on securities 16,439 18,157 152,212 <t< td=""><td></td><td></td><td></td><td></td></t<> | | | | |
| Guarantee deposits received 32,569 32,955 301,564 Deferred income taxes 8,615 8,735 79,768 Accrued retirement benefits for directors 8,615 8,735 79,768 Accrued retirement benefits for directors 816 1,046 7,555 Net defined benefit liability 22,963 22,953 212,620 Investment deposits by policyholders, unearned premiums and other insurance liabilities 179,576 172,866 1,662,740 Other 4,392 4,406 40,666 40,666 1010,949 40,666 1010,949 40,666 1010,949 40,666 1010,949 40,666 1010,949 40,666 1010,949 40,666 1010,949 40,666 1010,949 40,666 1010,949 40,666 1010,949 40,666 1010,949 100,953 101,949 101,949 100,949 100,949 100,949 100,949 101,949 101,949 101,949 101,949 101,949 101,949 101,949 101,949 101,949 101,949 101,949 101,949 | • | · · · · · · · · · · · · · · · · · · · | | |
| Deferred income taxes 8,615 8,735 79,768 Accrued retirement benefits for directors and audit and supervisory board members 816 1,046 7,555 Net defined benefit liability 22,963 22,953 212,620 Investment deposits by policyholders, unearned premiums 179,576 172,866 1,662,740 Other 4,392 4,406 40,666 Total long-term liabilities 273,932 269,691 2,536,407 Total liabilities 619,762 639,150 5,738,537 NET ASSETS Shareholders' equity: 649,460 743,805 Common stock 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 803,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): 10,10,633 (144,870) Unrealized gains on securities (20) | | | | |
| Accrued retirement benefits for directors and audit and supervisory board members 816 1,046 7,555 Net defined benefit liability 22,963 22,953 212,620 Investment deposits by policyholders, unearned premiums and other insurance liabilities 179,576 172,866 1,662,740 Other 4,392 4,406 40,666 Total long-term liabilities 273,932 269,691 2,536,407 Total liabilities 619,762 639,150 5,738,537 NET ASSETS Shareholders' equity: 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): 1 1 (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 1 Total accumulated other comprehensive income 6,694 13,873 61,981 <t< td=""><td></td><td></td><td></td><td></td></t<> | | | | |
| and audit and supervisory board members 816 1,046 7,555 Net defined benefit liability 22,963 22,953 212,620 Investment deposits by policyholders, unearned premiums and other insurance liabilities 179,576 172,866 1,662,740 Other 4,392 4,406 40,666 Total long-term liabilities 273,932 269,691 2,536,407 Total liabilities 619,762 639,150 5,738,537 NET ASSETS Shareholders' equity: 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): Unrealized gains on securities 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) 154,824 Total accumulated other comprehensive income 5,921 6,421 54,824 54,824 10,621,731 < | | 0,010 | 0,700 | 15,100 |
| Net defined benefit liability 22,963 22,953 212,620 Investment deposits by policyholders, unearned premiums and other insurance liabilities 179,576 172,866 1,662,740 Other 4,392 4,406 40,666 Total long-term liabilities 273,932 269,691 2,536,407 Total liabilities 619,762 639,150 5,738,537 NET ASSETS Shareholders' equity: 66,401 66,392 614,824 Common stock 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): Unrealized gains on securities 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) 144,870 Remeasurements of defined benefit plans, net of taxes 5,921 6,421 | | 816 | 1.046 | 7.555 |
| Investment deposits by policyholders, unearned premiums and other insurance liabilities 179,576 172,866 1,662,740 Other 4,392 4,406 40,666 Total long-term liabilities 273,932 269,691 2,536,407 Total liabilities 619,762 639,150 5,738,537 NET ASSETS Shareholders' equity: 66,401 66,392 614,824 Common stock 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): Unrealized gains on securities 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,87 | | | , | |
| Other 4,392 4,406 40,666 Total long-term liabilities 273,932 269,691 2,536,407 Total liabilities 619,762 639,150 5,738,537 NET ASSETS Shareholders' equity: 666,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): 1 (20) (21) (185) Unrealized gains on securities 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 1 | | | | |
| Total long-term liabilities 273,932 269,691 2,536,407 Total liabilities 619,762 639,150 5,738,537 NET ASSETS Shareholders' equity: 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): Unrealized gains on securities 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | | 179,576 | 172,866 | 1,662,740 |
| Total liabilities 619,762 639,150 5,738,537 NET ASSETS Shareholders' equity: Common stock 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): Unrealized gains on securities 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | Other | 4,392 | 4,406 | 40,666 |
| NET ASSETS Shareholders' equity: Common stock 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | Total long-term liabilities | 273,932 | 269,691 | 2,536,407 |
| Shareholders' equity: 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): 1 1 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | Total liabilities | 619,762 | 639,150 | 5,738,537 |
| Shareholders' equity: 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): 1 1 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | NET ASSETS | | | |
| Common stock 66,401 66,392 614,824 Capital surplus 80,331 80,360 743,805 Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | | | | |
| Retained earnings 933,668 908,852 8,645,074 Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | | 66,401 | 66,392 | 614,824 |
| Common stock in treasury, at cost (73,766) (73,759) (683,018) Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | Capital surplus | 80,331 | 80,360 | 743,805 |
| Total shareholders' equity 1,006,635 981,846 9,320,694 Accumulated other comprehensive income (losses): 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | Retained earnings | 933,668 | 908,852 | 8,645,074 |
| Accumulated other comprehensive income (losses): 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | Common stock in treasury, at cost | (73,766) | (73,759) | (683,018) |
| Unrealized gains on securities 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | Total shareholders' equity | 1,006,635 | 981,846 | 9,320,694 |
| Unrealized gains on securities 16,439 18,157 152,212 Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | Accumulated other comprehensive income (losses): | | | |
| Deferred losses on hedges (20) (21) (185) Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | Unrealized gains on securities | 16.439 | 18.157 | 152.212 |
| Foreign currency translation adjustments (15,646) (10,683) (144,870) Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | | | | |
| Remeasurements of defined benefit plans, net of taxes 5,921 6,421 54,824 Total accumulated other comprehensive income 6,694 13,873 61,981 Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | Foreign currency translation adjustments | (15,646) | | |
| Noncontrolling interests 133,818 130,234 1,239,055 Total net assets 1,147,147 1,125,954 10,621,731 | | | 6,421 | 54,824 |
| Total net assets 1,147,147 1,125,954 10,621,731 | | | 13,873 | 61,981 |
| | Noncontrolling interests | 133,818 | 130,234 | 1,239,055 |
| Total liabilities and net assets ¥1,766,910 ¥1,765,105 \$16,360,277 | Total net assets | 1,147,147 | 1,125,954 | 10,621,731 |
| | Total liabilities and net assets | ¥1,766,910 | ¥1,765,105 | \$16,360,277 |

CONSOLIDATED STATEMENTS OF INCOME

SECOM CO., LTD. and Subsidiaries

Six-month periods ended September 30, 2019 and 2018

| | | In thousands | |
|---|--------------------|--------------|--------------------|
| - | In millions of yen | | of U.S. dollars |
| | 2019 | 2018 | 2019 |
| Revenue | ¥503,774 | ¥470,983 | \$4,664,574 |
| Costs of revenue | 344,506 | 323,519 | 3,189,870 |
| Gross profit | 159,268 | 147,464 | 1,474,703 |
| Selling, general and administrative expenses | 94,208 | 92,561 | 872,296 |
| Operating profit | 65,060 | 54,902 | 602,407 |
| Non-operating income | 7,662 | 14,550 | 70,944 |
| Non-operating expenses | 2,401 | 1,995 | 22,231 |
| Ordinary profit | 70,320 | 67,458 | 651,111 |
| Extraordinary profit | 2,396 | 398 | 22,185 |
| Extraordinary losses | 1,610 | 563 | 14,907 |
| Income before income taxes | 71,106 | 67,293 | 658,388 |
| Income taxes—current | 22,625 | 20,089 | 209,490 |
| Income taxes—deferred | (569) | (3,036) | (5,268) |
| Total income taxes | 22,055 | 17,052 | 204,212 |
| Net income | 49,050 | 50,240 | 454,166 |
| Net income attributable to noncontrolling interests | 5,682 | 5,665 | 52,611 |
| Net income attributable to owners of the parent | ¥ 43,368 | ¥ 44,575 | \$ 401,555 |

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

SECOM CO., LTD. and Subsidiaries Six-month periods ended September 30, 2019 and 2018

| | In millions of ven | | In thousands of U.S. dollars |
|---|--------------------|---------|------------------------------|
| - | 2019 | 2018 | 2019 |
| Net income | ¥49,050 | ¥50,240 | \$454,166 |
| Other comprehensive losses: | | | |
| Unrealized losses on securities | (1,865) | (618) | (17,268) |
| Deferred losses on hedges | _ | (0) | _ |
| Foreign currency translation adjustments | (2,736) | (2,621) | (25,333) |
| Remeasurements of defined benefit plans, net of taxes | (543) | (295) | (5,027) |
| Share of other comprehensive losses of affiliated companies accounted for under the equity method | (2,293) | (2,836) | (21,231) |
| Total other comprehensive losses | (7,439) | (6,371) | (68,879) |
| Comprehensive income | 41,611 | 43,868 | 385,287 |
| Comprehensive income attributable to: | | | |
| Owners of the parent company | 36,189 | 38,536 | 335,083 |
| Noncontrolling interests | 5,421 | 5,332 | 50,194 |

BUSINESS SEGMENT INFORMATION

SECOM CO., LTD. and Subsidiaries

Six-month periods ended September 30, 2019 and 2018

| | | | In thousands |
|---------------------------------|--------------|-------------------|------------------|
| - | | n millions of yen | of U.S. dollars |
| | 2019 | 2018 | 2019 |
| Revenue: | | | |
| Security services | | | |
| Customers | ¥278,908 | ¥271,332 | \$2,582,481 |
| Intersegment | 6,188 | 7,092 | 57,296 |
| | 285,096 | 278,425 | 2,639,777 |
| Fire protection services | | | |
| Customers | 65,079 | 56,036 | 602,583 |
| Intersegment | 1,777 | 2,124 | 16,453 |
| | 66,856 | 58,161 | 619,037 |
| Madiaal aaniiaaa | 00,030 | 50,101 | 013,037 |
| Medical services | 20,400 | | 050 407 |
| Customers | 38,492 | 35,424 | 356,407 |
| Intersegment | 101 | 84 | 935 |
| | 38,593 | 35,508 | 357,342 |
| Insurance services | | | |
| Customers | 23,377 | 22,665 | 216,453 |
| Intersegment | 1,645 | 1,614 | 15,231 |
| | 25,023 | 24,279 | 231,694 |
| Geospatial information services | 25,025 | 24,275 | 231,034 |
| | 22.042 | 20.262 | 212 425 |
| Customers | 22,943 | 20,262 | 212,435 |
| Intersegment | 98 | 65 | 907 |
| | 23,042 | 20,327 | 213,351 |
| BPO and ICT services | | | |
| Customers | 49,687 | 44,232 | 460,064 |
| Intersegment | 5,146 | 4,580 | 47,648 |
| | 54,834 | 48,812 | 507,722 |
| Real estate and other services | 0.700. | 10,012 | 0077722 |
| Customers | 25,285 | 21,030 | 234,120 |
| Intersegment | 635 | 923 | 5,879 |
| | | | |
| | 25,921 | 21,953 | 240,009 |
| Total | 519,368 | 487,468 | 4,808,962 |
| Adjustment | (15,593) | (16,485) | (144,379) |
| Consolidated revenue | ¥503,774 | ¥470,983 | \$4,664,574 |
| | | | In thousands |
| | | n millions of yen | of U.S. dollars |
| - | | | |
| | 2019 | 2018 | 2019 |
| Operating profit (loss): | | | |
| Security services | ¥58,263 | ¥57,206 | \$539,472 |
| Fire protection services | 5,607 | 1,663 | 51,916 |
| Medical services | 2,803 | 2,462 | 25,953 |
| Insurance services | (236) | (2,104) | (2,185) |
| Geospatial information services | (118) | (1,277) | (1,092) |
| BPO and ICT services | 4,780 | 3,867 | 44,259 |
| Real estate and other services | 2,711 | 2,118 | 25,101 |
| | | | |
| Total | 73,811 | 63,936 | 683,435 |
| Adjustment | (8,750) | (9,033) | (81,018) |
| Consolidated operating profit | ¥65,060 | ¥54,902 | \$602,407 |
| | | | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SECOM CO., LTD. and Subsidiaries

1. Basis of Financial Statements

The accompanying consolidated financial statements have been prepared in conformity with accounting practices ordinarily followed in connection with interim financial statements in Japan and translated from the financial statements that are prepared in Japanese and filed with the Prime Minister of Japan and the Tokyo Stock Exchange. Certain modifications as to the presentation of the accompanying financial statements were made to facilitate understanding by non-Japanese readers.

2. U.S. Dollar Amounts

U.S. dollar amounts are included solely for convenience and are stated, as a matter of arithmetical computation only, at the rate of ¥108=US\$1, the rate prevailing on the Tokyo Foreign Exchange Market on September 30, 2019.

DIRECTORS, AUDIT AND SUPERVISORY BOARD MEMBERS AND EXECUTIVE OFFICERS

Directors

Founder: Makoto lida

Chairman and Representative Director: Yasuo Nakayama

President and Representative Director: Ichiro Ozeki

Senior Executive Director: Yasuyuki Yoshida

Executive Director: Tatsuro Fuse

Directors: Tatsuya Izumida Tatsushi Kurihara

Outside Directors: Takaharu Hirose Hirobumi Kawano Hajime Watanabe

Audit and Supervisory Board Members

Takayuki Ito Koji Kato Hideki Kato* Makoto Yasuda* Setsuo Tanaka*

*Outside

Executive Team

Directors:

Yasuo Nakayama Chairman and Representative Director

Ichiro Ozeki President and Representative Director

Yasuyuki Yoshida Senior Executive Director Tatsuro Fuse Executive Director Tatsuya Izumida Director

Tatsushi Kurihara Director

Executive Officers:

Kenichi Furukawa Managing Executive Officer

Masahiro Takeda Managing Executive Officer

Toshiaki Mizuno *Managing Executive Officer*

Shokichi Ishimura Managing Executive Officer

Managing Executive Officer

Osamu Ueda Managing Executive Officer

Yoichi Sugimoto Executive Officer

Sumiyuki Fukumitsu Executive Officer

Kensuke Shindo Executive Officer

Yasufumi Kuwahara Executive Officer

Noriyuki Fukuoka Executive Officer

Takeshi Akagi Executive Officer Sadahiro Sato Executive Officer Yoshinori Yamanaka Executive Officer

Seiya Nagao *Executive Officer*

Noriyuki Uematsu Executive Officer

Osamu Nagai Executive Officer

Atsushi Komatsu *Executive Officer*

Kazuhiro Mitomo *Executive Officer*

Takehiko Senda Executive Officer

Takashi Nakada *Executive Officer*

Michiyoshi Morita Executive Officer

Makoto Inaba Executive Officer



SECOM CO., LTD. 5-1, Jingumae 1-chome, Shibuya-ku, Tokyo 150-0001, Japan

www.secom.co.jp