

## Other Financial Data

## Summary of Selected Financial Data

SECOM CO., LTD. and Subsidiaries  
Years ended/as of March 31

	In millions of yen					
	2023	2022	2021	2020	2019	2018
<b>Composition of consolidated net sales and operating revenue by segment</b>						
Net sales and operating revenue.....	<b>¥1,227,316</b>	¥1,166,098	¥1,135,339	¥1,132,632	¥1,087,355	¥1,058,568
Security services:.....	<b>597,071</b>	563,623	555,060	561,067	548,271	547,015
As a percentage of net sales and operating revenue...	<b>48.6%</b>	48.3%	48.9%	49.5%	50.4%	51.7%
Electronic security services.....	<b>356,962</b>	348,749	344,882	344,992	342,299	339,445
As a percentage of net sales and operating revenue...	<b>29.1</b>	29.9	30.4	30.5	31.5	32.0
Other security services—						
Static guard services.....	<b>89,200</b>	75,459	69,370	70,054	66,289	59,054
As a percentage of net sales and operating revenue...	<b>7.3</b>	6.5	6.1	6.2	6.1	5.6
Armored car services.....	<b>62,920</b>	62,467	62,841	63,602	62,417	61,089
As a percentage of net sales and operating revenue...	<b>5.1</b>	5.4	5.5	5.6	5.7	5.8
Subtotal.....	<b>152,120</b>	137,926	132,211	133,656	128,706	120,143
Merchandise and other.....	<b>87,989</b>	76,948	77,967	82,419	77,266	87,427
As a percentage of net sales and operating revenue...	<b>7.1</b>	6.6	6.9	7.2	7.1	8.3
Fire protection services.....	<b>145,662</b>	148,804	140,599	151,861	140,139	136,559
As a percentage of net sales and operating revenue...	<b>11.9</b>	12.8	12.4	13.4	12.9	12.9
Medical services.....	<b>196,246</b>	195,826	182,573	187,101	181,705	175,318
As a percentage of net sales and operating revenue...	<b>16.0</b>	16.8	16.1	16.5	16.7	16.6
Insurance services.....	<b>58,876</b>	51,769	58,291	43,515	41,637	44,683
As a percentage of net sales and operating revenue...	<b>4.8</b>	4.4	5.1	3.8	3.8	4.2
Geospatial information services.....	<b>62,086</b>	56,371	53,908	53,535	51,510	50,906
As a percentage of net sales and operating revenue...	<b>5.1</b>	4.8	4.7	4.7	4.7	4.8
BPO and ICT services.....	<b>127,854</b>	115,544	112,144	99,833	90,225	71,475
As a percentage of net sales and operating revenue...	<b>10.4</b>	9.9	9.9	8.8	8.2	6.7
Other services.....	<b>39,521</b>	34,161	32,764	35,720	33,868	32,612
As a percentage of net sales and operating revenue...	<b>3.2</b>	3.0	2.9	3.3	3.3	3.1
<b>Net income attributable to SECOM CO., LTD., cash dividends and SECOM CO., LTD. shareholders' equity</b>						
Net income attributable to SECOM CO., LTD. ....	<b>¥ 111,558</b>	¥ 107,731	¥ 89,913	¥ 87,136	¥ 89,686	¥ 96,623
Cash dividends paid <sup>(2)</sup> .....	<b>39,060</b>	38,196	37,104	37,104	34,922	32,738
SECOM CO., LTD. shareholders' equity.....	<b>1,267,205</b>	1,209,512	1,142,323	1,088,738	1,044,184	1,000,277
<b>Consolidated financial ratios</b>						
Percentage of working capital accounted for by:						
Debt—						
Bank loans.....	<b>2.2</b>	2.4	2.7	3.3	3.4	3.5
Current portion of long-term debt.....	<b>0.9</b>	1.2	1.2	1.5	1.6	1.7
Straight bonds.....	<b>0.2</b>	0.3	0.3	0.3	0.4	0.5
Other long-term debt.....	<b>3.3</b>	3.7	4.0	3.4	3.6	4.1
Total debt.....	<b>6.6</b>	7.6	8.3	8.5	8.9	9.8
SECOM CO., LTD. shareholders' equity.....	<b>93.4</b>	92.4	91.7	91.5	91.1	90.2
Total capitalization.....	<b>100.0</b>	100.0	100.0	100.0	100.0	100.0
Return on total assets (percentage) <sup>(a)</sup> .....	<b>4.9</b>	4.9	4.2	4.2	4.8	5.3
Return on equity (percentage) <sup>(b)</sup> .....	<b>8.8</b>	8.9	7.9	8.0	8.6	9.7
Percentage of net sales and operating revenue absorbed by <sup>(c)</sup> :						
Depreciation and amortization.....	<b>6.4</b>	6.7	6.9	5.7	6.8	7.3
Rental expense under operating leases.....	<b>2.6</b>	2.5	2.6	2.4	2.5	2.3
Ratio of accumulated depreciation to depreciable assets (percentage).....						
.....	<b>68.9</b>	68.0	66.6	65.3	65.4	64.6
Net property turnover (times) <sup>(d)</sup> .....	<b>2.81</b>	2.75	2.65	2.73	2.67	2.63
Before-tax interest coverage (times) <sup>(c) (d)</sup> .....	<b>138.8</b>	139.8	125.2	117.5	109.6	123.0

Note: Installation revenue is included in the corresponding electronic security services.

## Summary of Selected Financial Data

	2023	2022	2021	2020	2019	2018
<b>Number of shares outstanding</b>						
Issued.....	<b>233,299,898</b>	233,298,049	233,295,926	233,293,998	233,292,219	233,290,441
Owned by SECOM CO., LTD.....	<b>18,763,110</b>	15,215,218	15,034,565	15,033,588	15,031,867	15,030,573
Balance.....	<b>214,536,788</b>	218,082,831	218,261,361	218,260,410	218,260,352	218,259,868
<b>Per share information:</b>						
Net income attributable to SECOM CO., LTD. per share (in yen) <sup>(1)</sup> .....	<b>¥ 516.68</b>	¥ 492.83	¥ 411.95	¥ 399.23	¥ 410.91	¥ 442.70
Cash dividends paid per share (in yen) <sup>(2)</sup> .....	<b>180.00</b>	175.00	170.00	170.00	160.00	150.00
SECOM CO., LTD. shareholders' equity per share (in yen) <sup>(3)</sup> .....	<b>5,906.70</b>	5,546.11	5,233.74	4,988.25	4,784.12	4,582.96
Cash flow per share (in yen) <sup>(1)(e)</sup> .....	<b>700.34</b>	677.24	602.60	533.88	590.91	649.44
Price/Book value ratio.....	<b>1.38</b>	1.60	1.78	1.80	1.98	1.73
Price/Earnings ratio.....	<b>15.80</b>	17.99	22.61	22.48	23.08	17.89
Price/Cash flow ratio.....	<b>11.66</b>	13.09	15.45	16.81	16.05	12.20
Stock price at year-end (in yen).....	<b>8,164</b>	8,868	9,313	8,974	9,482	7,920

Notes: (a) Net income attributable to SECOM CO., LTD. / Total assets  
 (b) Net income attributable to SECOM CO., LTD. / SECOM CO., LTD. shareholders' equity  
 (c) Including discontinued operations  
 (d) (Income before income taxes and equity in net income of affiliated companies + Interest expense) / Interest expense  
 (e) (Net income attributable to SECOM CO., LTD. + Depreciation and amortization – Dividends approved) / Average number of shares outstanding during each period

(1) Per share amounts are based on the average number of shares outstanding during each period.  
 (2) Subsequent to March 31, 2023, cash dividends of ¥20,381 million (¥95 per share) were approved at the general shareholders' meeting on June 27, 2023.  
 (3) Per share amounts are based on the number of shares outstanding at the end of each period, less treasury stock.

## Common Stock Data

SECOM CO., LTD.  
As of March 31

SHAREHOLDER INFORMATION	2023	2022	2021	2020	2019	2018
Number of shareholders .....	24,202	23,401	21,739	23,297	24,023	26,809
Common shares held by:						
Financial institutions.....	36.98%	39.13%	39.44%	38.65%	37.14%	35.94%
Securities firms .....	3.22	3.05	2.81	1.95	3.30	1.63
Other domestic corporations.....	2.73	2.78	2.45	2.50	2.46	2.53
Foreign investors .....	41.44	40.96	41.55	42.76	42.74	44.85
Individuals and others .....	7.59	7.56	7.31	7.70	7.92	8.61
Treasury stock .....	8.04	6.52	6.44	6.44	6.44	6.44
Total.....	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

## PRICE INFORMATION (TOKYO STOCK EXCHANGE)

		Price per share (in yen)		Nikkei Stock Average (in yen)	
		High	Low	High	Low
2021	April–June .....	¥ 9,555	¥8,201	¥30,089.25	¥27,448.01
	July–September .....	8,704	8,027	30,670.10	27,013.25
	October–December .....	8,318	7,536	29,794.37	27,528.87
2022	January–March .....	9,100	7,610	29,332.16	24,717.53
	April–June .....	9,449	7,917	28,246.53	25,748.72
	July–September .....	9,266	8,132	29,222.77	25,935.62
	October–December .....	8,789	7,511	28,383.09	26,093.67
2023	January–March .....	8,221	7,301	28,623.15	25,716.86

## Common Stock Data

## COMMON STOCK ISSUES

Date	Additional shares issued (In thousands)	Shares outstanding after issue (In thousands)	Share capital after issue (In thousands of yen)	Allotment ratio to shareholders	Remarks
June 15, 1974	1,968	9,200	¥ 460,000	—	Issue at market price (¥900)
Dec. 21, 1974	2,760	11,960	598,000	3 for 10	Stock split
May 21, 1975	1,196	13,156	657,800	1 for 10	Stock split
May 21, 1975	1,244	14,400	720,000	—	Issue at market price (¥1,134)
Dec. 1, 1975	4,320	18,720	936,000	3 for 10	Stock split
May 31, 1976	1,880	20,600	1,030,000	—	Issue at market price (¥2,570)
June 1, 1976	2,060	22,660	1,133,000	1 for 10	Stock split
Dec. 1, 1976	6,798	29,458	1,472,900	3 for 10	Stock split
Nov. 30, 1977	2,042	31,500	1,575,000	—	Issue at market price (¥1,700)
Dec. 1, 1977	6,300	37,800	1,890,000	2 for 10	Stock split
Dec. 1, 1978	7,560	45,360	2,268,000	2 for 10	Stock split
June 1, 1981	3,000	48,360	2,418,000	—	Issue at market price (¥2,230)
Dec. 1, 1981	4,836	53,196	2,659,800	1 for 10	Stock split
Jan. 20, 1983	5,320	58,516	3,000,000	1 for 10	Stock split
Nov. 30, 1983	194	58,710	3,280,942	—	Conversion of convertible bonds
Nov. 30, 1984	1,418	60,128	5,329,282	—	Conversion of convertible bonds
Nov. 30, 1985	186	60,314	5,602,945	—	Conversion of convertible bonds
Jan. 20, 1986	6,031	66,345	5,602,945	1 for 10	Stock split
Nov. 30, 1986	2,878	69,223	11,269,932	—	Conversion of convertible bonds
Nov. 30, 1987	1,609	70,832	15,021,200	—	Conversion of convertible bonds
Jan. 20, 1988	3,541	74,373	15,021,200	0.5 for 10	Stock split
Nov. 30, 1988	439	74,812	16,063,099	—	Conversion of convertible bonds
Nov. 30, 1989	1,808	76,620	21,573,139	—	Conversion of convertible bonds
Jan. 19, 1990	22,986	99,606	21,573,139	3 for 10	Stock split
Mar. 31, 1990	1,446	101,052	25,070,104	—	Conversion of convertible bonds
Mar. 31, 1991	2,949	104,001	32,244,732	—	Conversion of convertible bonds
Mar. 31, 1992	2,035	106,036	37,338,751	—	Conversion of convertible bonds
Mar. 31, 1993	267	106,303	37,991,568	—	Conversion of convertible bonds
Mar. 31, 1994	6,986	113,289	56,756,263	—	Conversion of convertible bonds
Mar. 31, 1995	477	113,766	58,214,178	—	Conversion of convertible bonds
Mar. 31, 1996	613	114,379	59,865,105	—	Conversion of convertible bonds
Mar. 31, 1997	1,825	116,204	65,253,137	—	Conversion of convertible bonds
Mar. 31, 1998	29	116,233	65,327,060	—	Conversion of convertible bonds
Mar. 31, 1999	159	116,392	65,709,927	—	Conversion of convertible bonds
Nov. 19, 1999	116,410	232,802	65,709,927	10 for 10*	Stock split
Mar. 31, 2000	273	233,075	66,096,852	—	Conversion of convertible bonds
Mar. 31, 2001	25	233,100	66,126,854	—	Conversion of convertible bonds
Mar. 31, 2002	175	233,275	66,360,338	—	Conversion of convertible bonds
Mar. 31, 2003	6	233,281	66,368,827	—	Conversion of convertible bonds
Mar. 31, 2005	8	233,289	66,377,829	—	Conversion of convertible bonds
July 27, 2017	1	233,290	66,385,263	—	Issue of new shares as restricted stock compensation
July 26, 2018	2	233,292	66,392,692	—	Issue of new shares as restricted stock compensation
July 26, 2019	2	233,294	66,401,083	—	Issue of new shares as restricted stock compensation
July 22, 2020	2	233,296	66,410,237	—	Issue of new shares as restricted stock compensation
July 21, 2021	2	233,298	66,419,390	—	Issue of new shares as restricted stock compensation
July 27, 2022	2	233,300	66,427,074	—	Issue of new shares as restricted stock compensation

Note: The above is a record of SECOC's common stock issues since the common stock was listed on the Tokyo Stock Exchange in June 1974.

\*One share was split into two.